

# Ennis, Inc.

2009 Annual Report on Form 10-K and Proxy Statement

Annual Meeting of Shareholders July 1, 2009

#### Shareholder Letter 2009

Ennis completed one hundred years in business during 2009! While we had expected 2009 to hold more challenges than recent years, we did not expect our Centennial Year to bring the most challenging economic and market conditions since Ennis became a public company in 1960! While our net sales and profits from operations declined, we believe Ennis performed favorably in comparison to our competitors in both the Print and Apparel Segments.

The market's conditions we faced varied to a degree I had never seen in my business career. At the beginning of the year we faced pricing pressures in the printing segment from energy in general and specifically, paper price increases in all grades. These increases were the largest we have experienced since the late 1990's. In fact, more increases were planned by the paper companies but were delayed as the market demand fell rapidly in the later part of the year. In previous years, we would have seen pricing rollbacks to early levels, but shutdown of capacity stopped such actions by adjusting supply to reduced demand. In addition, the historical pricing formulas in various product grades and product lines of the paper suppliers came under pressure as demand fell faster than capacity could be removed from the market. The remaining paper mills held prices as the volume continued to fall. Unfortunately, it was impossible to pass all of these costs on to the distributors (our customers) as they were in no condition to absorb them with the declining economy. It remains to be seen how the paper companies will deal with the changed environment this year, but we believe our distributor customer's marketplace will improve as the economy bounces back, an unknown time table today.

The Apparel Segment faced even more unusual conditions. Cotton prices changed widely as the commodity markets reacted to abnormal demands, with fluctuations of as much as 100% in cotton futures pricing. Energy, in the form of natural gas and oil, also was unstable during the year. This caused wide distortion in pricing of finished garments depending on the timing of commodity buys from the various manufacturers. By October retailers began pushing back inventory programs, and the Christmas retail environment turned out to be the worst in many years. This resulted in excess inventory for manufacturers and subsequently cut-backs in the product build rates of manufacturing plants.

#### **Financial Overview**

Net sales decreased from \$610.6 million for the year ended February 29, 2008 to \$584.0 million for year ended February 28, 2009, a decrease of \$26.6 million or 4.4%. Our Print sales for the year were \$327.0 million, compared to \$345.0 million for the same period last year, a decrease of \$18.0 million or 5.2%. Our Apparel sales decreased from \$265.6 million for the year ended February 29, 2008 to \$257.0 million for the year ended February 28, 2009, a decrease of \$8.6 million, or 3.2%. Our Print margins decreased from 27.2% to 26.1%, while our Apparel margins decreased from 26.4% to 22.6%, for the year ended February 29, 2008 and February 28, 2009, respectively. Our earnings (loss) for the period decreased from \$44.6 million for the year ended February 29, 2008 to (\$32.8) million for the year ended February 28, 2009, primarily due to a goodwill and trademarks asset impairment charge of \$67.9 million. Our diluted earnings (loss) per share decreased from \$1.72 per share to (\$1.27) per share for the year ended February 29, 2008 and February 28, 2009, respectively. Excluding the impairment charge and other

items considered extraordinary, our earnings for the year would have been approximately \$37.6 million, or \$1.46 per diluted share and our reported apparel margins would have been approximately 23.4%.

#### **Print Segment**

Our net sales for the Print Segment were approximately \$327.0 million for fiscal year 2009 compared to approximately \$345.0 million for fiscal year 2008, or a decrease of \$18.0 million, or 5.2%. The decline in our Print Segment's sales for the period occurred primarily during the last quarter, where sales were down \$13.8 million or 15.8% over the comparable period last year, and was due to the significant decline in the economy during the quarter.

The decrease was partially offset by increased sales from our acquisition of B&D, Skyline and Trade which were acquired October 5, 2007 and September 17, 2007, respectively. The positive impact of these acquired entities on sales was \$17.4 million for the fiscal year ended February 28, 2009. Sales from our traditional print plants continue to be impacted by the general economic conditions and the continued contraction of traditional business forms which occurs as customers continue to migrate away from traditional printed business form products due to technological advancements.

Our Print Segment's gross profit decreased approximately \$8.5 million, or 9.0% for fiscal year 2009. The decrease in gross profit, on a dollar-basis, relates primarily to the decline in our sales as previously discussed. As a percentage of sales, our gross profit decreased from 27.2% during fiscal year 2008 to 26.1% during fiscal year 2009. The decrease in our 2009 Print margin, as a percentage of sales, related primarily to increased material and freight costs which have not been fully passed onto to our customers because of contractual obligations and/or timing of the increases, product mix changes, and lower absorption due to our lower volume. While costs increases have impacted our margins, we have been able, for the most part, to effectively offset these costs increases during the period through improved operational efficiencies.

During the first three quarters, while deficient in sales growth, the Print Segment was able to keep its operating margins ahead of the previous year's margins; we were not able to perform that feat in the fourth quarter. The drop off in business throughout the economy had the effect of sales declining faster than we could adjust expenses, creating an overall decline in operating margins. We have worked to continue to adjust variable expenses to maintain our operating margins, but the softness in the economy has made it difficult. We will continue to adjust our cost structure to maintain our gross profit and operating margins as the year progresses, and feel confident in our ability to make the necessary adjustments.

#### **Apparel Segment**

Our fiscal year 2009 net sales for the Apparel Segment was approximately \$257.0 million compared to approximately \$265.6 million for fiscal year 2008, or a decrease of \$8.6 million, or 3.2%. The softening in our apparel sales for the current fiscal year is the result of decreased sales during the fourth quarter, where apparel sales were down \$18.3 million, or 29.6%.

Our Apparel Segment continues to be impacted by the sluggish retail landscape which has contributed to inventory levels being reduced at the retail level and correspondingly increased at the manufacturers' level. This resulted in intensified pricing pressures in the marketplace, from both domestic and international competitors during the fourth quarter, which placed additional pressure on top lines and on operational margins.

Our Apparel Segment's gross profit decreased approximately \$11.9 million, or 17.0% for fiscal year 2009. As a percentage of sales, our gross profit was 22.6%, and 26.4% for fiscal years 2009 and 2008, respectively. Our margins during fiscal year 2009 were significantly impacted by the severe economic downturn experienced during our fourth quarter, and the resulting impact on inventory levels and competitors' pricing strategies. In addition, our margins were negatively impacted by significant raw material price increases, as well as freight, chemical and energy costs increases during the period. While several price increases occurred during the first six months of fiscal year 2009, these increases only partially covered the actual costs increases incurred during this period. In addition, customer mix changes (i.e., more sales to larger lower pricing tiered customers), and product mix changes (i.e., shift in sales to lower profit margin items) also impacted the reported margin during this period.

During the second half of the year, due to the severe economic downturn, retailers significantly reduced their on-hand inventory levels, which in turn resulted in increased inventory at the manufacturing level. This resulted in increased pricing pressures in the marketplace, at a time when manufacturers were still trying to recoup their material/production cost increases experienced during the first six months of the year. As a result, manufacturers' top lines were impacted two-fold: First, by a reduction in units sold, and secondly, by a reduction in selling price which placed additional strains on manufacturers' margins during the fourth quarter. In addition, margins were further impacted during the period by lower manufacturing levels as manufacturers adjusted their production to demand levels which decreased their manufacturing absorption factors. Our Apparel Segment wasn't immune to this, as we saw our margins decline from 24.2% to 19.3% on a comparable 4th quarter basis.

In summary, our sales were hit hard during the last 2 quarters of this fiscal year primarily due to economic downturn, necessary tightening of credit to customers, uncertainty in the marketplace, increased foreign competition, and huge inventories carried by our competitors causing price pressure. The market shifted significantly from long-term programs to at-once orders. We anticipate that some of the challenges that recent the economic downturn has brought will persist throughout the rest of the year. On the positive side, we scaled our production and distribution resources accordingly and were able to hold margins to a great extent. We believe that we will benefit from the adjustments we have made when the market turns around; we are already seeing signs of improvement.

#### **Acquisition Activity**

Ennis has continued to explore possible acquisitions, either through business acquisitions or tuck-in's, where we transfer the assets acquired to existing Ennis locations. Unfortunately the targets reviewed in the past fiscal year either had insufficient product pricing or legal issues which made us conclude that such transactions would not be accretive to our earnings. We continue to look at possible transactions to evaluate their possibility to add products, location and accretive earnings to the Ennis Print Segment.

While we are also reviewing additional acquisitions in the Apparel Segment, the first priority is the building and startup of the new facility, as discussed below.

#### Agua Prieta Plant Project

We are pleased to announce that our new manufacturing facility in the town of Agua Prieta, Sonora, Mexico is now under construction. We plan to start limited production at this facility in the first quarter of fiscal year 2011 and ramp it up through the rest of the year. This plant will be fully vertical including knitting, dyeing, cutting, sewing and distribution. We will own this approximately 700,000 sq. ft. facility which will eventually have a capacity of up to 3 million pounds of fabric per week. Total capital expenditures are expected to be between \$40 and \$45 million over a two year period. We believe that Agua Prieta is an ideal location for our new plant and provides all basic infrastructures required for a successful textile operation in terms of water, power, natural gas, labor and friendly city and state administration. This plant will help us become more cost-competitive with our competitors currently manufacturing in foreign countries. Due to its close proximity to the border and our planned process improvements, we believe this plant will extend our ability to service our market even faster enhancing our speed to retail which is a key essence of our apparel business.

#### Management/ Board Changes

Ennis has a long history of operational excellence driven by core management principles, transparency of information, frugality with corporate funds, and diligent work effort by all employees. A key to our success has been the ability to integrate these values into our acquisition companies. This is a responsibility of all of our officers and our top management. After a period of three years, we did not feel Alstyle had made the progress that was required, particularly since we were undertaking a new plant facility requiring additional efforts. We decided that a management change was necessary to meet our expectations. Fortunately, we had a well qualified individual in our corporate office that possessed the knowledge of product and management values to fit our culture. Irshad Ahmad was made President of Alstyle in November of this year. While he inherited a challenging economy and a new plant project behind schedule, we are extremely pleased with the progress. We expect positive changes to continue in the future, making the Apparel Segment an increasingly important part of our company.

The Board of Directors also made a change by filling an open position from a retiring Director with Frank Bracken, an executive with extensive background in the Apparel industry. Biographical information on both of these individuals is located in our Proxy, which is following this letter.

#### Financial Condition and Dividend Policy

The dividend continues to be an important part of the value Ennis delivers to its shareholders. Our strong cash position gives us strong assurance of our ability to continue the current dividend policy. As always, our Board reviews the financial condition of the company on a quarterly basis for any changes they believe are in the best interest of the shareholders. We are happy to report that the company has come through the economic downturn to date with a strong balance sheet. Our current ratio increased from 3.6-to-1.0 to 4.2-to-1.0, for fiscal years 2008 and 2009, respectively; our leverage ratio (long-term

debt to equity) remained constant at .26-to-1.0, even with the \$68.0 million impairment charge; and our cash position has improved from \$3.4 million to 9.3 million as of February 29, 2008 and February 28, 2009, respectively.

#### Moving Forward

On a positive note, the company's business with financial institutions continues to prosper. Deals signed last year are beginning to flow through our plants this year and additional business has been acquired which will reduce the impact of the general business malaise which has gripped the printing industry. We have improved our printing and business processes to deal with significant increases in our financial institution business and believe these improvements will aid us in our ability to grow this business over the long term.

We also continue to work with various software providers in our industry to integrate our ERP and web based e-Commerce solutions to their front-end packages. This provides our distributor channel options in their e-Commerce solutions for their customers. With several options available, Ennis will continue to provide flexibility to its customer base to make it easy to deal with Ennis.

The acquisition opportunities continue to present themselves, and we will continue to explore them. Sometimes the right strategy has proven to be to do nothing and acquire the customer opportunities without an expenditure of corporate funds, as the target company goes out of business!

On the Apparel side of our business, phase one of the new plant facility will be near completion in the coming year. This will provide us with an improved cost basis for our products. It will also improve our distribution of the products from both a service level and cost.

The economy has not shown much rebound as we send this report, but we also do not see any further decline. We hope that business springs back stronger as the year progresses, but we are prepared to make the necessary adjustments if that does not occur.

We want to thank our shareholders for their continued support. Our economy is undergoing major changes with the downturn and the new administration in Washington. It should be a challenging and interesting year for Ennis, our country, and the world!

Keith S. Walters

Chairman, CEO, and President

Keith S. Walters

# 2009 Annual Report on Form 10-K

# Ennis, Inc.



# UNITED STATES SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549

#### **FORM 10-K**

Annual Report Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

For the fiscal year ended February 28, 2009

**Commission File Number 1-5807** 

# ENNIS, INC.

(Exact Name of Registrant as Specified in Its Charter)

Texas	75-0256410
(State or Other Jurisdiction of Incorporation or Organization)	(I.R.S. Employer Identification No.)
2441 Presidential Pkwy., Midlothian, Texas	76065
(Address of Principal Executive Offices)	(Zip code)
(Registrant's Telephone Number, Inclu	nding Area Code) (972) 775-9801
Securities registered pursuant to S	Section 12(b) of the Act:
Title of each class	Name of each exchange on which registered
Common Stock, par value \$2.50 per share	New York Stock Exchange
Securities registered pursuant to Securities	tion 12(g) of the Act: None
Indicate by check mark if the Registrant is a well-known seasoned Yes $\square$ No $\boxdot$	issuer, as defined in Rule 405 of the Securities Act.
Indicate by check mark if the Registrant is not required to file reported $\square$ No $\boxdot$	orts pursuant to Section 13 or Section 15(d) of the Act.
Indicate by check mark whether the Registrant (1) has filed all reposecurities Exchange Act of 1934 during the preceding 12 months (or following such reports), and (2) has been subject to such filing requirements	or such shorter period that the Registrant was required to
Indicate by check mark whether the registrant has submitted electron Interactive Data File required to be submitted and posted pursuant to R (or for such shorter period that the registrant was required to submit an	Rule 405 of Regulation S-T during the preceding 12 months
Indicate by check mark if disclosure of delinquent filers pursuant t will not be contained, to the best of Registrant's knowledge, in definiti reference in Part III of this Form 10-K or any amendment to this Form	ve proxy or information statements incorporated by
Indicate by check mark whether the Registrant is a large accelerate smaller reporting company. See the definitions of "large accelerated fil in Rule 12b-2 of the Exchange Act. (Check one).	
	ccelerated filer $\square$ Smaller reporting company $\square$ smaller reporting company)
Indicate by check mark whether the Registrant is a shell company Yes $\square$ No $\boxdot$	(as defined in Rule 12b-2 of the Exchange Act).
The aggregate market value of voting stock held by non-affiliates of	of the Registrant as of August 31, 2008 was approximately

\$375 million. Shares of voting stock held by executive officers, directors and holders of more than 10% of the outstanding voting stock have been excluded from this calculation because such persons may be deemed to be affiliates. Exclusion of such shares should not be construed to indicate that any of such persons possesses the power, direct or indirect, to control the Registrant, or that any such person is controlled by or under common control with the Registrant.

The number of shares of the Registrant's Common Stock, par value \$2.50, outstanding at April 30, 2009 was 25,882,277.

#### DOCUMENTS INCORPORATED BY REFERENCE

Portions of the Registrant's Proxy Statement for the 2009 Annual Meeting of Shareholders are incorporated by reference into Part III of this Report.

#### ENNIS, INC. AND SUBSIDIARIES FORM 10-K FOR THE PERIOD ENDED FEBRUARY 28, 2009

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#### PART I

#### **ITEM 1. BUSINESS**

#### Overview

Ennis, Inc. (formerly Ennis Business Forms, Inc.) was organized under the laws of Texas in 1909. Ennis, Inc. and its subsidiaries (collectively known as the "Company," "Registrant," "Ennis," "we," "us," or "our") print and manufacture a broad line of business forms and other business products and also manufacture a line of activewear for distribution throughout North America. Distribution of business products and forms throughout the United States and Canada is primarily through independent dealers, and with respect to our activewear products, through sales representatives. This distributor channel encompasses print distributors, stationers, quick printers, computer software developers, activewear wholesalers, screen printers, and advertising agencies, among others. The company's apparel business was acquired on November 19, 2004. The Apparel Segment produces and sells activewear, including t-shirts, fleece goods and other wearables. We offer a selection of high-quality activewear apparel and hats with a wide variety of styles and colors in sizes ranging from toddler to 6XL. The apparel line features a wide variety of tees, fleece, shorts and yoga pants, and two headwear brands.

On October 5, 2007, we acquired certain assets of B & D Litho, Inc. ("B & D") headquartered in Phoenix, Arizona, and certain assets and related real estate of Skyline Business Forms, operating in Denver, Colorado for \$12.5 million. The acquisition of B&D Litho, Inc. did not include the acquisition of B&D Litho California, Inc., which is mainly a commercial printing operation located in Ontario, California. No significant liabilities were assumed in the transactions. The combined sales of the purchased operations were \$25.0 million during the most recent twelve month period. The acquisition will add additional medium and long run multi-part forms, laser cut sheets, jumbo rolls and mailer products sold through the indirect sales (distributorship) marketplace.

On September 17, 2007, we acquired certain assets of Trade Envelope, Inc. ("Trade") for \$2.7 million. Under the terms of the purchase agreement, we have agreed to pay the former owners of Trade under a contingent earn-out arrangement over three years for intangibles, subject to certain set-offs. Trade is an envelope manufacturer (converter) and printer, offering high quality, 1-4 color process with lithograph and flexography capabilities with locations in Tullahoma, Tennessee and Carol Stream, Illinois. The combined sales of Trade during the most recent twelve month period were \$11.4 million. The acquisition expanded and strengthened the envelope line of products currently being offered by the Company.

#### **Business Segment Overview**

We operate in two business segments, the Print Segment and the Apparel Segment. For additional financial information concerning segment reporting, please see note 16 of the notes to our consolidated financial statements beginning on page F-26 included elsewhere herein, which information is incorporated herein by reference.

#### **Print Segment**

The Print Segment, which has represented approximately 56% of our consolidated net sales during each of the past 3 years, is in the business of manufacturing, designing and selling business forms and other printed business products primarily to distributors located in the United States. The Print Segment operates 39 manufacturing locations throughout the United States in 16 strategically located domestic states. Approximately 95% of the business products manufactured by the Print Segment are custom and semi-custom products, constructed in a wide variety of sizes, colors, and quantities on an individual job basis depending upon the customers' specifications.

The products sold include snap sets, continuous forms, laser cut sheets, tags, labels, envelopes, integrated products, jumbo rolls and pressure sensitive products in short, medium and long runs under the following labels: Ennis®, Royal Business Forms<sup>SM</sup>, Block Graphics®, Specialized Printed Forms<sup>SM</sup>, 360° Custom Labels<sup>SM</sup>, Enfusion®, Uncompromised Check Solutions®, Witt Printing<sup>SM</sup>, B&D Litho of Arizona<sup>SM</sup>, Genforms<sup>SM</sup> and Calibrated Forms<sup>SM</sup>. The Print Segment also sells the Adams-McClure<sup>SM</sup> brand (which provides Point of Purchase advertising for large franchise and fast food chains as well as kitting and fulfillment); the Admore® brand (which provides presentation folders and document folders); Ennis Tag & Label<sup>SM</sup> (which provides tags and labels, promotional products and advertising concept products); Trade Envelopes® and Block Graphics® (which provide custom and imprinted envelopes) and Northstar® and GFS<sup>SM</sup> (which provide financial and security documents).

The Print Segment sells predominantly through private printers and independent distributors. Northstar and Adams McClure also sell to a small number of direct customers. Northstar has continued its focus with large banking organizations on a direct basis (where a distributor is not acceptable or available to the end-user) and has acquired several of the top 25 banks in the United States as customers and is actively working on other large banks within the top 25 tier of banks in the United States. Adams-McClure sales are generally provided through advertising agencies.

The printing industry generally sells its products in two ways. One market direction is to sell predominately to end users, and is dominated by a few large manufacturers, such as Moore Wallace (a subsidiary of R.R. Donnelly), Standard Register, and Cenveo. The other market direction, which the Company primarily serves, sells forms and other business products through a variety of independent distributors and distributor groups. While it is not possible, because of the lack of adequate statistical information, to determine Ennis' share of the total business products market, management believes Ennis is one of the largest producers of business forms in the United States distributing primarily through independent dealers, and that its business forms offering is more diversified than that of most companies in the business forms industry.

There are a number of competitors that operate in this segment, ranging in size from single employee-owner operations to multi-plant organizations, such as Cenveo and their resale brand known as: PrintXcel, Discount Label, and Printegra. We believe our strategic locations and buying power permit us to compete on a favorable basis within the distributor market on competitive factors, such as service, quality, and price.

Distribution of business forms and other business products throughout the United States is primarily done through independent dealers, including business forms distributors, stationers, printers, computer software developers, and advertising agencies.

Raw materials of the Print Segment principally consist of a wide variety of weights, widths, colors, sizes, and qualities of paper for business products purchased from a number of major suppliers at prevailing market prices.

Business products usage in the printing industry is generally not seasonal. General economic conditions and contraction of the traditional business forms industry are the predominant factor in quarterly volume fluctuations.

#### **Apparel Segment**

The Apparel Segment, which has represented approximately 44% of our consolidated net sales for the last 3 fiscal years, operates under the name of Alstyle Apparel ("Alstyle"). Alstyle markets high quality knit basic activewear (t-shirts, tank tops and fleece) across all market segments. Approximately 97% of Alstyle's revenues are derived from t-shirt sales, and 92% of those are domestic sales. Alstyle's branded product lines are AAA Alstyle Apparel & Activewear®, Gaziani®, Diamond Star®, Murina®, A Classic®, Tennessee River®, D Drive<sup>SM</sup>, and Hyland® Headwear.

Alstyle is headquartered in Anaheim, California, where it knits domestic cotton yarn and some polyester fibers into tubular material. The material is dyed at that facility and then shipped to its plants in Ensenada or Hermosillo, Mexico, where it is cut and sewn into finished goods. Alstyle also ships their dyed and cut product to outsourced manufacturers in El Salvador and Nicaragua for sewing. After sewing and packaging is completed, product is shipped to one of Alstyle's eight distribution centers located across the United States, Canada, and Mexico. The products of the Apparel Segment are standardized shirts manufactured in a variety of sizes and colors. The Apparel Segment operates six manufacturing facilities, one in California, and five in Mexico.

Alstyle utilizes a customer-focused internal sales team comprised of 20 sales representatives assigned to specific geographic territories in the United States, Canada, and Mexico. Sales representatives are allocated performance objectives for their respective territories and are provided financial incentives for achievement of their target objectives. Sales representatives are responsible for developing business with large accounts and spend approximately 60% of their time in the field.

Alstyle employs a staff of customer service representatives that handle call-in orders from smaller customers. Sales personnel sell directly to Alstyle's customer base, which consists primarily of screen printers, embellishers, retailers, and mass marketers.

A majority of Alstyle's sales are to direct customer branded products, and the remainder relates to private label and re-labels programs. Generally, sales to screen printers and mass marketers are driven by price and the availability of products, which directly impacts inventory level requirements. Sales in the private label business are characterized by slightly higher customer loyalty.

Alstyle's most popular styles are produced based on demand management forecasts to permit quick shipment and to level production schedules. Alstyle offers same-day shipping and uses third party carriers to ship products to its customers.

Alstyle's sales are seasonal, with sales in the first and second quarters generally being the highest. The apparel industry is characterized by rapid shifts in fashion, consumer demand and competitive pressures, resulting in both price and demand volatility. However, the imprinted activewear market that Alstyle sells to is generally "event" driven. Blank t-shirts can be thought of as "walking billboards" promoting movies, concerts, sports teams, and "image" brands. Still, the demand for any particular product varies from time to time based largely upon changes in consumer preferences and general economic conditions affecting the apparel industry.

The apparel industry is comprised of numerous companies who manufacture and sell a wide range of products. Alstyle is primarily involved in the activewear market and produces t-shirts, and outsources such products as fleece, hats, shorts, pants and other such activewear apparel from China, Thailand, Pakistan, and other foreign sources to sell to its customers through its sales representatives. Its primary competitors are Delta Apparel ("Delta"), Russell, Hanes and Gildan Activewear ("Gildan"). While it is not possible to calculate precisely, based on public information available, management believes that Alstyle is one of the top three providers of blank t-shirts in North America. Alstyle competes with many branded and private label manufacturers of knit apparel in the United States, Canada, and Mexico, some of which are larger in size and have greater financial resources than Alstyle. Alstyle competes on the basis of price, quality, service, and delivery. Alstyle's strategy is to provide the best value to its customers by delivering a consistent, high-quality product at a competitive price. Alstyle's competitive disadvantage is that its brand name, Alstyle Apparel, is not as well known as the brand names of its largest competitors, such as Gildan, Delta, Hanes, and Russell.

Distribution of the Apparel Segment's products is through Alstyle's own staff of sales representatives and regional distribution centers selling to local distributors who resell to retailers, or directly to screen printers, embellishers, retailers and mass marketers.

Raw materials of the Apparel Segment principally consist of cotton and polyester yarn purchased from a number of major suppliers at prevailing market prices, although we purchase more than 75% of our cotton and yarn from one supplier. Reference is made to — "Risk Factors" of this Report.

#### Patents, Licenses, Franchises and Concessions

We do not have any significant patents, licenses, franchises, or concessions.

#### **Intellectual Property**

We market our products under a number of trademarks and tradenames. We have registered trademarks in the United States for Ennis®, EnnisOnline<sup>SM</sup>, A Alstyle Apparel, AA Alstyle Apparel & Activewear, AAA Alstyle Apparel & Activewear®, American Diamond, Block Graphics®, Classic by Alstyle Apparel, Diamond Star®, Enfusion®, Executive by Alstyle, Gaziani®, Gaziani Fashions, Hyland, Hyland® Headwear by Alstyle, Murina®, Tennessee River®, 360° Custom Labels<sup>SM</sup>, Admore®, CashManagementSupply.com, Securestar, Northstar®, MICRLink, MICR Connection, Ennisstores.com, General Financial Supply<sup>SM</sup>, Calibrated Forms<sup>SM</sup>, Trade Envelopes®, Witt Printing<sup>SM</sup>, GenForms<sup>SM</sup>, Royal Business Forms®, Crabar/GBF, Adams McClure<sup>SM</sup>, Advertising Concepts, ColorWorx, Uncompromised Check Solutions®, Star Award Ribbon, and variations of these brands as well as other trademarks. We have similar trademark registrations internationally. The protection of our trademarks is important to our business. We believe that our registered and common law trademarks have significant value and these trademarks are instrumental to our ability to create and sustain demand for our products.

#### **Customers**

No single customer accounts for as much as five percent of our consolidated net sales.

#### **Backlog**

At February 28, 2009, our backlog of orders believed to be firm was approximately \$29,013,000 as compared to approximately \$27,134,000 at February 29, 2008.

#### **Research and Development**

While we continuously look for new products to sell through our distribution channel, there have been no material amounts spent on research and development in the fiscal year ended February 28, 2009.

#### **Environment**

We are subject to various federal, state, and local environment laws and regulations concerning, among other things, wastewater discharges, air emissions and solid waste disposal. Our manufacturing processes do not emit substantial foreign substances into the environment. We do not believe that our compliance with federal, state, or local statutes or regulations relating to the protection of the environment has any material effect upon capital expenditures, earnings or our competitive position. There can be no assurance, however, that future changes in federal, state, or local regulations, interpretations of existing regulations or the discovery of currently unknown problems or conditions will not require substantial additional expenditures. Similarly, the extent of our liability, if any, for past failures to comply with laws, regulations, and permits applicable to our operations cannot be determined.

#### **Employees**

At February 28, 2009, we had approximately 5,836 employees. Approximately 2,895 of the employees are in Mexico and approximately 19 employees are in Canada. Of the USA employees, approximately 353 are represented by three unions, under seven separate contracts expiring at various times. Of the employees in Mexico, two unions represent substantially all employees with contracts expiring at various times.

#### **Available Information**

We make our annual report on Form 10-K, quarterly reports on Form 10-Q, current reports on Form 8-K, and amendments to reports filed or furnished pursuant to Section 13(a) or 15(d) of the Securities and Exchange Act of 1934 available free of charge under the Investors Relations page on our website, <a href="www.ennis.com">www.ennis.com</a>, as soon as reasonably practicable after such reports are electronically filed with, or furnished to, the Securities and Exchange Commission ("SEC"). Information on our website is not included as a part of, or incorporated by reference into, this report. Our SEC filings are also available through the SEC's website, <a href="www.sec.gov">www.sec.gov</a>. In addition, the public may read and copy any materials we file with the SEC at the SEC's Public Reference Room at 450 Fifth Street, NW. Washington, DC 20549. Information regarding the operation of the Public Reference Room may be obtained by calling the SEC at 1-800-SEC-0330.

#### ITEM 1A. RISK FACTORS

You should carefully consider the risks described below, as well as the other information included or incorporated by reference in this Annual Report on Form 10-K, before making an investment in our common stock. The risks described below are not the only ones we face in our business. Additional risks and uncertainties not presently known to us or that we currently believe to be immaterial may also impair our business operations. If any of the following risks occur, our business, financial condition or operating results could be materially harmed. In such an event, our common stock could decline in price and you may lose all or part of your investment.

Our results and financial condition are affected by global and local market conditions, which can adversely affect our sales, margins, and net income.

Our results of operations are substantially affected not only by global economic conditions, but also by local operating and economic conditions, which can vary substantially by market. Unfavorable conditions can depress sales in a given market and may prompt promotional or other actions that adversely affect our margins, constrain our operating flexibility or result in charges. Certain macroeconomic events, such as the current crisis in the financial markets, could have a more wide-ranging and prolonged impact on the general business environment, which could also adversely affect us. Whether we can manage these risks effectively depends mainly on the following:

- Our ability to manage upward pressure on commodity prices and the impact of government actions to
  manage national economic conditions such as consumer spending, inflation rates and unemployment levels,
  particularly given the current volatility in the global financial markets;
- The impact on our margins of labor costs given our labor-intensive business model, the trend toward higher
  wages in both mature and developing markets and the potential impact of union organizing efforts on day-today operations of our manufacturing facilities.

#### Declining economic conditions could negatively impact our business.

Our operations are affected by local, national and worldwide economic conditions. Markets in the United States and elsewhere have been experiencing extreme volatility and disruption for more than 12 months, due in part to the financial stresses affecting the liquidity of the banking system and the financial markets generally. During the current quarter this volatility and disruption has reached unprecedented levels. The consequences of a potential or prolonged recession may include a lower level of economic activity and uncertainty regarding energy prices and the capital and commodity markets. A lower level of economic activity might result in a decline in demand for our products, which may adversely affect our revenues and future growth. Instability in the financial markets, as a result of recession or otherwise, also may affect our cost of capital and our ability to raise capital.

We have significant amounts of cash and cash equivalents that are in excess of federally insured limits. With the current financial environment and the instability of financial institutions, we cannot be assured that we will not experience losses on our deposits.

## The terms and conditions of our credit facility impose certain restrictions on our operations. We may not be able to raise additional capital, if needed for proposed expansion projects, etc.

The terms and conditions of our credit facility impose certain restrictions on our ability to incur additional debt, make capital expenditures, acquisitions, asset dispositions, as well as other customary covenants, such as minimum equity level and total funded debt to EBITDA, as defined. Our ability to comply with the covenants may be affected by events beyond our control, such as distressed and volatile financial markets which could trigger an impairment charge to our recorded intangible assets (see Risk Factors — In 2009 we were required to write down goodwill and other intangible assets and we may have similar charges in the future, which could cause our financial condition and results of operations to be negatively affected in the future — page 8). A breach of any of these covenants could result in a default under our credit facility. In the event of a default, the bank could elect to declare the outstanding principal amount of our credit facility, all interest thereon, and all other amounts payable under our credit facility to be immediately due and payable. As of February 28, 2009 we were in compliance with all terms and conditions of our credit facility, which matures on March 31, 2010.

We anticipate borrowing under our credit facility to provide financing for our new facility in Agua Prieta in the state of Sonora, Mexico. Our ability to access this facility for these funds will depend upon our future operating performance, which will be affected by prevailing economic, financial and business conditions and other factors, some of which are beyond our control. In the event that we aren't able to access the facility for the funds needed and require additional capital, there can be no assurance that we will be able to raise such capital when needed or at all.

#### Declining financial market conditions could adversely impact the funding status of our pension plan.

We maintain a defined-benefit pension plan for our employees. Included in our financial results are pension costs that are measured using actuarial valuations. The actuarial assumptions used may differ from actual results. In addition, as our pension assets are invested in marketable securities, severe fluctuations in market values could potentially negatively impact our funding status, recorded pension liability, and future required minimum contribution levels, as we saw during this past fiscal year.

In 2009 we were required to write down goodwill and other intangible assets and we may have similar charges in the future, which could cause our financial condition and results of operations to be negatively affected in the future.

When we acquire a business, a portion of the purchase price of the acquisition may be allocated to goodwill and other identifiable intangible assets. The amount of the purchase price allocated to goodwill and other intangible assets is the excess of the purchase price over the net identifiable assets acquired. The annual impairment test is based on several factors requiring judgment. Principally a decline in market conditions may indicate potential impairment of goodwill. In the fourth quarter of fiscal year 2009, we recorded a non-cash impairment charge of \$63.2 million and \$4.7 million to goodwill and trademarks, respectively. At February 28, 2009, our goodwill and other intangible assets were approximately \$117.3 million and \$81.1 million, respectively.

Printed business forms may be superseded over time by "paperless" business forms or otherwise affected by technological obsolescence and changing customer preferences, which could reduce our sales and profits.

Printed business forms and checks may eventually be superseded by "paperless" business forms, which could have a material adverse effect on our business over time. The price and performance capabilities of personal computers and related printers now provide a cost-competitive means to print low-quality versions of many of our business forms on plain paper. In addition, electronic transaction systems and off-the-shelf business software applications have been designed to automate several of the functions performed by our business form and check products. In response to the gradual obsolescence of our standardized forms business, we continue to develop our capability to provide custom and full-color products. If new printing capabilities and new product introductions do not continue to offset the obsolescence of our standardized business forms products, there is a risk that the number of new customers we attract and existing customers we retain may diminish, which could reduce our sales and profits. Decreases in sales of our standardized business forms and products due to obsolescence could also reduce our gross margins. This reduction could in turn adversely impact our profits, unless we are able to offset the reduction through the introduction of new high margin products and services or realize cost savings in other areas.

Our distributors face increased competition from various sources, such as office supply superstores. Increased competition may require us to reduce prices or to offer other incentives in order to enable our distributors to attract new customers and retain existing customers.

Low price, high value office supply chain stores offer standardized business forms, checks, and related products. Because of their size, these superstores have the buying power to offer many of these products at competitive prices. These superstores also offer the convenience of "one-stop" shopping for a broad array of office supplies that our distributors do not offer. In addition, superstores have the financial strength to reduce prices or increase promotional discounts to expand market share. This could result in us reducing our prices or offering incentives in order to enable our distributors to attract new customers and retain existing customers.

Technological improvements may reduce our competitive advantage over some of our competitors, which could reduce our profits.

Improvements in the cost and quality of printing technology are enabling some of our competitors to gain access to products of complex design and functionality at competitive costs. Increased competition from these competitors could force us to reduce our prices in order to attract and retain customers, which could reduce our profits.

#### We could experience labor disputes that could disrupt our business in the future.

As of February 28, 2009, approximately 12% of our domestic employees are represented by labor unions under collective bargaining agreements, which are subject to periodic renegotiations. Two unions represent all of our hourly employees in Mexico. There can be no assurance that any future labor negotiations will prove successful, which may result in a significant increase in the cost of labor, or may break down and result in the disruption of our business or operations.

We obtain our raw materials from a limited number of suppliers and any disruption in our relationships with these suppliers, or any substantial increase in the price of raw materials, material shortages, or an increase in transportation costs, could have a material adverse effect on us.

Cotton yarn is the primary raw material used in Alstyle's manufacturing processes. Cotton accounts for approximately 40% of the manufactured product cost. Alstyle acquires its yarn from three major sources that meet stringent quality and on-time delivery requirements. The largest supplier provides more than 75% of Alstyle's yarn requirements and has an entire yarn mill dedicated to Alstyle's production. If Alstyle's relations with its suppliers are disrupted, Alstyle may not be able to enter into arrangements with substitute suppliers on terms as favorable as its current terms and our results of operations could be materially adversely affected.

Alstyle generally acquires its cotton yarn under short-term purchase orders with its suppliers, and has exposure to swings in cotton market prices. Alstyle does not use derivative instruments, including cotton option contracts, to manage its exposure to movements in cotton market prices. Alstyle may use such derivative instruments in the future. We believe we are competitive with other companies in the United States apparel industry in negotiating the price of cotton. However, any significant increase in the price of cotton or shortages in the availability of cotton as the result of farmers switching to alternative crops, such as corn, could have a material adverse effect on our results of operations.

Freight costs also represent a significant cost to our apparel company. We incur freight costs associated with the delivery of yarn to our manufacturing facility in Anaheim, CA. We also incur freight costs associated with transporting our knit and dyed products to Mexico and our final sewn products from Mexico to our various distribution centers. Any significant increase in transportation costs due to increased fuel costs, etc. could have a material impact on our reported apparel margins.

We also purchase our paper products from a limited number of sources, which meet stringent quality and ontime delivery standards under long-term contracts. However, fluctuations in the quality of our paper, unexpected price increases, etc. could have a material adverse effect on our operating results.

We face intense competition to gain market share, which may lead some competitors to sell substantial amounts of goods at prices against which we cannot profitably compete.

Demand for Alstyle's products is dependent on the general demand for shirts and the availability of alternative sources of supply. Alstyle's strategy in this market environment is to be a low cost producer and to differentiate itself by providing quality service and quality products to its customers. Even if this strategy is successful, its results may be offset by reductions in demand or price declines due to competitors' pricing strategies. Our Print Segment also faces the risk of our competition following a strategy of selling their products at or below cost in order to cover some amount of fixed costs, especially in distressed economic times.

#### The apparel industry is heavily influenced by general economic cycles.

The apparel industry is cyclical and dependent upon the overall level of discretionary consumer spending, which changes as regional, domestic and international economic conditions change. These include, but are not limited to, employment levels, energy costs, interest rates, tax rates, personal debt levels, and uncertainty about the future. Any deterioration in general economic conditions that creates uncertainty or alters discretionary consumer spending habits could reduce our sales, increase our costs of goods sold or require us to significantly modify our current business practices, and consequently negatively impact our results of operations.

Our apparel foreign operations could be subject to unexpected changes in regulatory requirements, tariffs and other market barriers and political and economic instability in the countries where it operates, which could negatively impact our operating results.

Alstyle operates cutting and sewing facilities in Mexico, and sources certain product manufacturing and purchases in El Salvador, Nicaragua, Honduras, Pakistan, China, and Southeast Asia. Alstyle's foreign operations could be subject to unexpected changes in regulatory requirements, tariffs, and other market barriers and political and economic instability in the countries where it operates. The impact of any such events that may occur in the future could subject Alstyle to additional costs or loss of sales, which could adversely affect our operating results. In particular, Alstyle operates its facilities in Mexico pursuant to the "maquiladora" duty-free program established by the Mexican and United States governments. This program enables Alstyle to take advantage of generally lower costs in Mexico, without paying duty on inventory shipped into or out of Mexico. There can be no assurance that the governments of Mexico and the United States will continue the program currently in place or that Alstyle will continue to be able to benefit from this program. The loss of these benefits could have an adverse effect on our business.

Our apparel products are subject to foreign competition, which in the past has been faced with significant U.S. government import restrictions.

Foreign producers of apparel often have significant labor cost advantages. Given the number of these foreign producers, the substantial elimination of import protections that protect domestic apparel producers could materially adversely affect Alstyle's business. The extent of import protection afforded to domestic apparel producers has been, and is likely to remain, subject to considerable political considerations.

The North American Free Trade Agreement (NAFTA) became effective on January 1, 1994 and has created a free-trade zone among Canada, Mexico, and the United States. NAFTA contains a rule of origin requirement that products be produced in one of the three countries in order to benefit from the agreement. NAFTA has phased out all trade restrictions and tariffs among the three countries on apparel products competitive with those of Alstyle. Alstyle performs substantially all of its cutting and sewing in five plants located in Mexico in order to take advantage of the NAFTA benefits. Subsequent repeal or alteration of NAFTA could adversely affect our business.

The Central American Free Trade Agreement (CAFTA) became effective May 28, 2004 and retroactive to January 1, 2004 for textiles and apparel. It creates a free trade zone similar to NAFTA by and between the United States and Central American countries (El Salvador, Honduras, Costa Rica, Nicaragua, and Dominican Republic.) Textiles and apparel are duty-free and quota-free immediately if they meet the agreement's rule of origin, promoting new opportunities for U.S. and Central American fiber, yarn, fabric and apparel manufacturing. The agreement gives duty-free benefits to some apparel made in Central America that contains certain fabrics from NAFTA partners Mexico and Canada. Alstyle sources approximately 20% of its sewing to a contract manufacturer in El Salvador, and we do not anticipate that alteration or subsequent repeal of CAFTA would have a material effect on our operations.

The World Trade Organization (WTO), a multilateral trade organization, was formed in January 1995 and is the successor to the General Agreement on Tariffs and Trade (GATT). This multilateral trade organization has set forth mechanisms by which world trade in clothing is being progressively liberalized by phasing-out quotas and reducing duties over a period of time that began in January of 1995. As it implements the WTO mechanisms, the United States government is negotiating bilateral trade agreements with developing countries, which are generally exporters of textile and apparel products, that are members of the WTO to get them to reduce their tariffs on imports of textiles and apparel in exchange for reductions by the United States in tariffs on imports of textiles and apparel.

In January 2005, United States import quotas have been removed on knitted shirts from China. The elimination of quotas and the reduction of tariffs under the WTO may result in increased imports of certain apparel products into North America. In May 2005, quotas on three categories of clothing imports, including knitted shirts, from China were re-imposed. A reduction of import quotas and tariffs could make Alstyle's products less competitive against low cost imports from developing countries.

#### Environmental regulations may impact our future operating results.

We are subject to extensive and changing federal, state, and foreign laws and regulations establishing health and environmental quality standards, and may be subject to liability or penalties for violations of those standards. We are also subject to laws and regulations governing remediation of contamination at facilities currently or formerly owned or operated by us or to which we have sent hazardous substances or wastes for treatment, recycling or disposal. We may be subject to future liabilities or obligations as a result of new or more stringent interpretations of existing laws and regulations. In addition, we may have liabilities or obligations in the future if we discover any environmental contamination or liability at any of our facilities, or at facilities we may acquire.

### Our planned expansion of facilities is subject to multiple approvals and uncertainties that could affect our ability to complete the project on schedule or at budgeted cost.

On June 26, 2008, we announced plans to build a new apparel manufacturing facility in the town of Agua Prieta in the state of Sonora, Mexico. The construction of this new facility will involve numerous regulatory, environmental, political, and legal uncertainties beyond our control. The cost of the facility and the equipment required for the facility will require the expenditure of significant amounts of capital that will be required to be financed through internal cash flows or alternatively additional debt, which given the current financial environment there can be no assurances that such funds will be available. Moreover, this facility is being built to capture anticipated future growth in demand and anticipated savings in production costs. Should such growth or production savings not materialize, or should the timeline for our transition be delayed, we may be unable to achieve our expected investment return, which could adversely affect our results of operations and financial condition.

#### We are exposed to the risk of financial non-performance by our customers on a significant amount of our sales.

Our extension of credit involves considerable judgment and is based on an evaluation of each customer's financial condition and payment history. We monitor our credit risk exposure by periodically obtaining credit reports and updated financials on our customers. Recently we have seen a heightened amount of bankruptcies in our customers, especially retailers, and we believe this trend may continue given the current economic environment. We maintain an allowance for doubtful accounts for potential credit losses based upon our historical trends and other available information. However, the inability to collect on sales to significant customers or a group of customers could have a material adverse effect on our results of operations.

#### Our business incurs significant freight and transportation costs.

We incur significant freight costs to transport our goods, especially as it relates to our Apparel Segment where we transport our product from our domestic textile plant to off-shore sewing facilities and then to bring our goods back into the United States. In addition, we incur transportation expenses to ship our products to our customers.

Transportation costs have increased significantly during fiscal year 2008 and 2009, and, accordingly, had an unfavorable impact on our results of operations. Further significant increases in the costs of freight and transportation could have a material adverse effect on our results of operations, as there can be no assurance that we could pass these increased costs to our customers.

#### The price of energy is prone to significant fluctuations and volatility.

Our apparel manufacturing operations require high inputs of energy, and therefore changes in energy prices directly impact our gross profit margins. Energy costs significantly increased during fiscal year 2008 and 2009, and thus had an unfavorable impact on our results of operations. We are focusing on manufacturing methods that will reduce the amount of energy used in the production of our apparel products to mitigate the rising costs of energy. However, further significant increases in energy prices could have a material adverse effect on our results of operations, as there can be no assurance that we could pass these increased costs to our customers.

#### We rely on independent contract production for a portion of our apparel production.

We have historically relied on third party suppliers to provide a portion of our apparel production. Any shortage of supply, production disruptions, shipping delays, regulatory changes, significant price increases from our suppliers, could adversely affect our apparel operating results.

We depend upon the talents and contributions of a limited number of individuals, many of whom would be difficult to replace.

The loss or interruption of the services of our Chief Executive Officer, Executive Vice President, Chief Financial Officer, and our Chief Technology Officer/Vice President Apparel Division, could have a material adverse effect on our business, financial condition and results of operations. Although we maintain employment agreements with these individuals, it cannot be assured that the services of such individuals will continue.

#### ITEM 1B. UNRESOLVED STAFF COMMENTS

Not applicable

#### **ITEM 2. PROPERTIES**

Our corporate headquarters are located in Midlothian, Texas. We operate manufacturing and distribution facilities throughout the United States and in Mexico and Canada. See the table below for additional information on our locations.

All of the Print Segment properties are used for the production, warehousing and shipping of the following: business forms, flexographic printing, advertising specialties and Post-it® Notes (Wolfe City, Texas); presentation products (Macomb, Michigan and Anaheim, California); and printed and electronic promotional media (Denver, Colorado); envelopes (Portland, Oregon; Columbus, Kansas; Tullahoma, Tennessee and Carol Stream, Illinois); financial forms (Minneapolis/St. Paul, Minnesota; Nevada, Iowa and Bridgewater, Virginia) and other business products. The Apparel Segment properties are used for the manufacturing or distribution of T-shirts and other activewear apparel.

The plants are being operated at normal production capacity. Capacity fluctuates with market demands and depends upon the product mix at any given point in time. Equipment is added as existing machinery becomes obsolete or not repairable, and as new equipment becomes necessary to meet market demands; however, at any given time, these additions and replacements are not considered to be material additions to property, plant and equipment, although such additions or replacements may increase a plant's efficiency or capacity.

All of the foregoing facilities are considered to be in good condition. The Company does not anticipate that substantial expansion, refurbishing, or re-equipping will be required in the near future.

All of the rented property is held under leases with original terms of one or more years, expiring at various times from March 2009 through March 2014. No difficulties are presently foreseen in maintaining or renewing such leases as they expire.

The accompanying list contains each of our owned and leased locations:

	Approximate So	quare Footage	
Location	General Use	Owned	Leased
Print Segment			
Ennis, Texas	Three Manufacturing Facilities	325,118	_
Chatham, Virginia	Two Manufacturing Facilities	127,956	_
Paso Robles, California	Manufacturing	94,120	_
DeWitt, Iowa	Two Manufacturing Facilities	95,000	_
Knoxville, Tennessee	Manufacturing	48,057	_
Ft, Scott, Kansas	Manufacturing	86,660	_
Portland, Oregon	Manufacturing	_	139,330
Wolfe City, Texas	Two Manufacturing Facilities	119,259	_
Moultrie, Georgia	Manufacturing	25,000	_
Coshocton, Ohio	Manufacturing	24,750	_
Macomb, Michigan	Manufacturing	56,350	_
Anaheim, California	Three Manufacturing Operations	_	63,750
Bellville, Texas	Manufacturing	70,196	_
Denver, Colorado	Four Manufacturing Facilities & Warehouse	60,000	105,200

			quare Footage
Location	General Use	Owned	Leased
Oklahoma City, Oklahoma			460
San Antonio, Texas	Manufacturing	47,426	_
Brooklyn Park, Minnesota	Manufacturing	94,800	
Roseville, Minnesota	Manufacturing	_	42,500
Arden Hills, Minnesota	Warehouse	_	31,684
Nevada, Iowa	Manufacturing	232,000	_
Bridgewater, Virginia	Manufacturing	_	27,000
Columbus, Kansas	Manufacturing	201,000	_
Leipsic, Ohio	Manufacturing	83,216	_
El Dorado Springs, Missouri	Manufacturing	70,894	
Princeton, Illinois	Manufacturing		74,340
Arlington, Texas	Manufacturing	69,935	
Mechanicsburg, Pennsylvania	Warehouse	_	7,500
Rancho Cordova, California	Administrative Offices	_	108
Tullahoma, Tennessee	Manufacturing	24,950	
Caledonia, New York	Manufacturing	138,730	_
Sun City, California	Manufacturing	52,617	
Sparks, Nevada	Subleased	´ —	18,589
Carol Stream, Illinois	Manufacturing		14,400
Phoenix, Arizona	Manufacturing and Warehouse		82,800
,		2,148,034	607,661
		2,1 :0,00 :	007,001
Apparel Segment			
Anaheim, California	Office and Distribution Center		200,000
Anaheim, California	Manufacturing*		450,315
Chicago, Illinois	Distribution Center		120,000
Atlanta, Georgia	Distribution Center	_	31,958
Carrollton, Texas	Distribution Center	_	26,136
Bensalem, Pennsylvania	Distribution Center	_	60,848
Mississauga, Canada	Distribution Center		53,982
Los Angeles, California	Distribution Center		31,600
Ensenada, Mexico	Two Manufacturing Facilities	112,622	53,820
Ensenada, Mexico	Car Parking		22,000
Ensenada, Mexico	Warehouse	_	2,583
Hermosillo, Mexico	Administrative Offices.		215
Hermosillo, Mexico	Three Manufacturing Facilities		126,263
Hermosillo, Mexico	Yard Space	_	19.685
Hermosillo, Mexico	Vacant	_	8,432
Hermosillo, Mexico	Storage for Machines	_	1,640
Hermosmo, Mexico	Storage for Wachines	112 622	$\frac{1,040}{1,209,477}$
		112,622	1,209,477
Corporate Offices			
Ennis, Texas	Administrative Offices	9,300	
Midlothian, Texas	Executive and Administrative Offices	28,000	
morounum, romus	Zaccute and raministrative Offices	37,300	
	Totals	2,297,956	1,817,138
	1 Otalo	<u> </u>	1,017,130

<sup>\*</sup> Apparel Segment — 146,100 square feet of the manufacturing facilities in Anaheim, California is subleased. Our lease expired in March 2009. Lease negotiations currently envision landlord dealing directly with subleased space of 146,100 square feet and remaining 304,215 square feet being subject to two year lease.

#### ITEM 3. LEGAL PROCEEDINGS

From time to time we are involved in various litigation matters arising in the ordinary course of our business. We do not believe the disposition of any current matter will have a material adverse effect on our consolidated financial position or results of operations.

#### ITEM 4. SUBMISSION OF MATTERS TO A VOTE OF SECURITY HOLDERS

No matters were submitted to a vote of security holders during the fourth quarter of fiscal 2009.

#### **PART II**

### ITEM 5. MARKET FOR REGISTRANT'S COMMON EQUITY, RELATED STOCKHOLDER MATTERS AND ISSUER PURCHASES OF EQUITY SECURITIES

Our common stock is traded on the New York Stock Exchange ("NYSE") under the trading symbol "EBF". The following table sets forth for the periods indicated: the high and low sales prices, the common stock trading volume as reported by the New York Stock Exchange and dividends per share paid by the Company.

Common Stock	Price Range	Stock Trading Volume (number of shares	Dividends per share of Common
High	Low	in thousands)	Stock
\$ 19.18	\$ 14.31	5,173	\$ 0.155
19.92	13.55	4,324	\$ 0.155
18.16	8.54	5,357	\$ 0.155
13.37	8.01	4,412	\$ 0.155
\$ 28.12	\$ 22.41	6,700	\$ 0.155
25.53	18.36	8,183	\$ 0.155
22.92	16.46	5,442	\$ 0.155
20.28	14.93	6,018	\$ 0.155
	#igh  \$ 19.18 19.92 18.16 13.37  \$ 28.12 25.53 22.92	\$ 19.18 \$ 14.31 19.92 13.55 18.16 8.54 13.37 8.01 \$ 28.12 \$ 22.41 25.53 18.36 22.92 16.46	Common Stock Price Range         Stock Trading Volume (number of shares in thousands)           19.18         \$ 14.31         5,173           19.92         13.55         4,324           18.16         8.54         5,357           13.37         8.01         4,412           \$ 28.12         \$ 22.41         6,700           25.53         18.36         8,183           22.92         16.46         5,442

The last reported sale price of our common stock on NYSE on April 30, 2009 was \$9.00. As of that date, there were approximately 1,133 shareholders of record of our common stock. Cash dividends may be paid or repurchases of our common stock may be made from time-to-time, as our Board of Directors deems appropriate, after considering our growth rate, operating results, financial condition, cash requirements, restrictive lending covenants, and such other factors as the Board of Directors may deem appropriate. On October 20, 2008, our Board of Directors authorized the repurchase of up to \$5.0 million of our common stock through a stock repurchase program. Under the board-approved repurchase program, share purchases may be made from time to time in the open market or through privately negotiated transactions depending on market conditions, share price, trading volume and other factors, and such purchases, if any will be made in accordance with applicable insider trading and other securities laws and regulations. These repurchases may be commenced or suspended at any time or from time to time without prior notice. As of February 28, 2009, there were 52,700 shares of our common stock that had been purchased under the repurchase program at an average price per share of \$11.36.

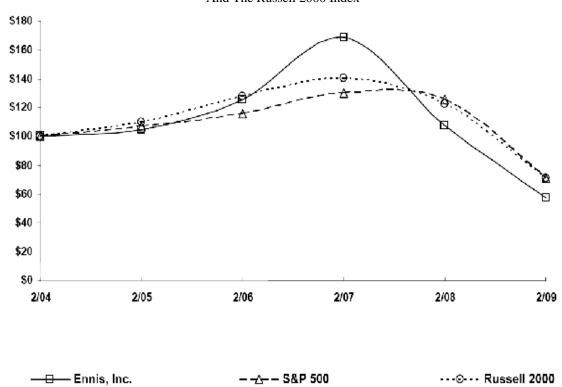
See Item 12 — "Security Ownership of Beneficial Owners and Management and Related Stockholder Matters" section of this Report for information relating to our equity compensation plans.

#### **Stock Performance Graph**

The graph below matches our cumulative 5-year total shareholder return on common stock with the cumulative total returns of the S & P 500 index and the Russell 2000 index. The graph tracks the performance of a \$100 investment in the our common stock and in each of the indexes (with the reinvestment of all dividends) from February 29, 2004 to February 28, 2009.

#### **COMPARISON OF 5 YEAR CUMULATIVE TOTAL RETURN\***

Among Ennis, Inc., The S&P 500 Index And The Russell 2000 Index



<sup>\* \$100</sup> Invested on 2/29/04 in stock or index, including reinvestment of dividends. Fiscal year ending February 28 or February 29.

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	2004	2005	2006	2007	2008	2009
Ennis, Inc.	100.00	104.90	125.47	169.02	107.63	57.76
S&P 500	100.00	106.98	115.96	129.84	125.17	70.95
Russell 2000	100.00	109.53	127.70	140.30	122.85	70.78

The stock price performance included in this graph is not necessarily indicative of future stock price performance.

#### ITEM 6. SELECTED FINANCIAL DATA

The following selected financial data has been derived from our audited consolidated financial statements. Our consolidated financial statements and notes thereto as of February 28, 2009 and February 29, 2008, and for the three years in the period ended February 28, 2009, and the reports of Grant Thornton LLP are included in Item 15 of this Report. The selected financial data should be read in conjunction with Item 7 — "Management's Discussion and Analysis of Financial Condition and Results of Operations" and the consolidated financial statements and notes thereto included in Item 15 of this Report.

			Fi	iscal	l Years Ended		
_	2009		2008		2007	2006	2005
	(I	Oolla	ırs and shares ir	ı tho	ousands, except pe	r share amounts)	
Operating results: Net sales	,	\$	610,610	\$	584,713 \$		
Gross profitSG&A expensesImpairment of goodwill and	143,476 86,217		163,874 88,851		156,322 83,121	151,961 79,824	93,217 53,560
trademarks	67,851 (32,768)	)	44,590		41,601	40,537	22,959
Earnings (loss) and dividends per share:							
Basic § Diluted Dividends	(1.27) (1.27) 0.62		1.74 1.72 0.62	\$	1.63 \$ 1.62 0.62	1.59 \$ 1.58 0.62	1.21 1.19 0.62
Weighted average shares outstanding:							
Basic Diluted	25,707 25,790		25,623 25,860		25,531 25,759	25,453 25,728	18,936 19,260
Financial Position:							
Working capital	138,374	\$	133,993	\$	102,269 \$	94,494 \$	70,247
Current assets	182,254		185,819		151,516	158,455	151,630
Total assets	436,380		513,131		478,228	494,401	497,246
Current liabilities	43,880		51,826		49,247	63,961	81,383
Long-term debt	76,185		90,710		88,971	102,916	112,342
Total liabilities	144,374		164,652		161,825	197,066	225,515
Equity	292,006		348,479		316,403	297,335	271,731
Current ratioLong-term debt to equity	4.15 to 1.0 .26 to 1.0		3.59 to 1.0 .26 to 1.0		3.08 to 1.0 .28 to 1.0	2.48 to 1.0 .35 to 1.0	1.86 to 1.0 .41 to 1.0

ITEM 7. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

#### **Cautionary Statements**

You should read this discussion and analysis in conjunction with our Consolidated Financial Statements and the related notes appearing elsewhere in this Report. In addition, certain statements in this Report, and in particular, statements found in Management's Discussion and Analysis of Financial Condition and Results of Operations, constitute forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995. We believe these forward-looking statements are based upon reasonable assumptions within the bounds of our knowledge of Ennis. All such statements involve risks and uncertainties, and as a result, actual results could differ materially from those projected, anticipated, or implied by these statements. Such forward-looking statements involve known and unknown risks, including but not limited to, general economic, business and labor conditions; the ability to implement our strategic initiatives; the ability to be profitable on a consistent basis; dependence on sales that are not subject to long-term contracts; dependence on suppliers; the ability to recover the rising cost of key raw materials in markets that are highly price competitive; the ability to meet customer demand for additional valueadded products and services; the ability to timely or adequately respond to technological changes in the industry; the impact of the Internet and other electronic media on the demand for forms and printed materials; postage rates; the ability to manage operating expenses; the ability to manage financing costs and interest rate risk; a decline in business volume and profitability could result in an impairment of goodwill; the ability to retain key management personnel; the ability to identify, manage or integrate future acquisitions; the costs associated with and the outcome of outstanding and future litigation; and changes in government regulations.

In view of such uncertainties, investors should not place undue reliance on our forward-looking statements since such statements may prove to be inaccurate and speak only as of the date when made. We undertake no obligation to publicly update or revise any forward-looking statements, whether as a result of new information, future events or otherwise.

#### **Results of Operations**

Consolidated	Fiscal Years Ended									
Statements of Earnings – Data	2009		2008		2007					
Net sales	\$ 584,029	100.0%	\$ 610,610	100.0%	\$ 584,713	100.0%				
Cost of goods sold	440,553	75.4	446,736	73.2	428,391	73.3				
Gross profit	143,476	24.6	163,874	26.8	156,322	26.7				
Selling, general and administrative	86,217	14.8	88,851	14.5	83,121	14.2				
Impairment of goodwill and										
trademarks	67,851	11.6	_	0.0	_	0.0				
Gain from disposal of assets	(514)	(0.1)	(757)	(0.1)	(258)	0.0				
Income (loss) from operations	(10,078)	(1.7)	75,780	12.4	73,459	12.5				
Other expense, net	(2,981)	<u>(0.5</u> )	(5,995)	<u>(1.0</u> )	(7,094)	(1.2)				
Earnings (loss) before income taxes	(13,059)	(2.2)	69,785	11.4	66,365	11.3				
Provision for income taxes	19,709	3.4	25,195	4.1	24,764	4.2				
Net earnings (loss)	<u>\$ (32,768)</u>	<u>-5.6</u> %	<u>\$ 44,590</u>	<u>7.3</u> %	<u>\$ 41,601</u>	<u>7.1</u> %				

#### **Critical Accounting Policies and Judgments**

In preparing our consolidated financial statements, we are required to make estimates and assumptions that affect the disclosures and reported amounts of assets and liabilities at the date of the consolidated financial statements and the reported amounts of revenues and expenses during the reporting period. We evaluate our estimates and judgments on an ongoing basis, including those related to allowance for doubtful receivables, inventory valuations, property, plant and equipment, intangible assets, pension plan, accrued liabilities and income taxes. We base our estimates and judgments on historical experience and on various other factors that we believe to be reasonable under the circumstances. Actual results may differ materially from these estimates under different assumptions or conditions. We believe the following accounting policies are the most critical due to their affect on our more significant estimates and judgments used in preparation of our consolidated financial statements.

We maintain a defined-benefit pension plan for employees. Included in our financial results are pension costs that are measured using actuarial valuations. The actuarial assumptions used may differ from actual results. As our pension assets are invested in marketable securities, fluctuations in market values could potentially impact our funding status and associated liability recorded.

Amounts allocated to intangibles are determined based on valuation analysis for our acquisitions and are amortized over their expected useful lives. We evaluate these amounts periodically (at least once a year) to determine whether the value has been impaired by events occurring during the fiscal year.

We exercise judgment in evaluating our long-lived assets for impairment. We assess the impairment of long-lived assets that include other intangible assets, goodwill, and property, plant, and equipment annually or whenever events or changes in circumstances indicate that the carrying value may not be recoverable. In performing tests of impairment, we must make assumptions regarding the estimated future cash flows and other factors to determine the fair value of the respective assets in assessing the recoverability of our long lived assets. If these estimates or the related assumptions change, we may be required to record impairment charges for these assets in the future. Actual results could differ from assumptions made by management. In the fourth quarter of fiscal year 2009, we recorded a non-cash impairment charge of \$63.2 million and \$4.7 million of goodwill and trademarks, respectively. We believe our businesses will generate sufficient undiscounted cash flow to recover the investments we have made in property, plant and equipment, as well as the goodwill and other intangibles recorded as a result of our acquisitions. However, we cannot predict the occurrence of future impairment triggering events nor the impact such events might have on our reported asset values. See Risk Factor - "In 2009 we were required to write down goodwill and other intangible assets and we may have similar charges in the future, which could cause our financial condition and results of operations to be negatively affected in the future" on page 8 of the Report for further discussion.

Revenue is generally recognized upon shipment of products. Net sales consist of gross sales invoiced to customers, less certain related charges, including discounts, returns and other allowances. Returns, discounts and other allowances have historically been insignificant. In some cases and upon customer request, we print and store custom print product for customer specified future delivery, generally within twelve months. In this case, risk of loss from obsolescence passes to the customer, the customer is invoiced under normal credit terms and revenue is recognized when manufacturing is complete. Approximately \$18.3 million, \$20.2 million, and \$20.1 million of revenue were recognized under these agreements during fiscal years ended February 28, 2009, February 29, 2008, and February 28, 2007, respectively.

Derivative instruments are recognized on the balance sheet at fair value as determined under Financial Accounting Standard No. 157, "Fair Value Measurements". Changes in fair values of derivatives are accounted for based upon their intended use and designation. When utilized, interest rate swaps are held for purposes other than trading. The Company utilized swap agreements related to its term and revolving loans to effectively fix the interest rate for a specified principal amount. The swaps were designated as cash flow hedges, and the after-tax effect of the mark-to-market valuation that relates to the effective amount of derivative financial instruments was recorded as an adjustment to accumulated other comprehensive income with the offset included in long-term debt. We entered into a \$40.0 million interest rate swap designated as a cash flow hedge related to our variable rate financial instruments. The fair value of the interest rate swap agreement recorded in the consolidated balance sheet, excluding accrued interest, at February 28, 2009, was a liability of approximately \$2.2 million. There were no derivatives, swaps or deferred gains or losses at February 29, 2008.

We maintain an allowance for doubtful receivables to reflect estimated losses resulting from the inability of customers to make required payments. On an on-going basis, we evaluate the collectability of accounts receivable based upon historical collection trends, current economic factors, and the assessment of the collectability of specific accounts. We evaluate the collectability of specific accounts using a combination of factors, including the age of the outstanding balances, evaluation of customers' current and past financial condition and credit scores, recent payment history, current economic environment, discussions with our project managers, and discussions with the customers directly.

Our inventories are valued at the lower of cost or market. We regularly review inventory values on hand, using specific aging categories, and write down inventory deemed obsolete and/or slow-moving based on historical usage and estimated future usage to its estimated market value. As actual future demand or market conditions may vary from those projected by management, adjustments to inventory valuations may be required.

As part of the process of preparing our consolidated financial statements, we are required to estimate our income taxes in each jurisdiction in which we operate. This process involves estimating our actual current tax exposure together with assessing temporary differences resulting from different treatment of items for tax and accounting purposes. These differences result in deferred tax assets and liabilities, which are included in our consolidated balance sheets. We must then assess the likelihood that our deferred tax assets will be recovered from future taxable income. To the extent we believe that recovery is not likely, we must establish a valuation allowance. To the extent we establish a valuation allowance we must include an expense within the tax provision in the consolidated statements of earnings. In the event that actual results differ from these estimates, our provision for income taxes could be materially impacted.

In addition to the above, we also have to make assessments as to the adequacy of our accrued liabilities, more specifically our liabilities recorded in connection with our workers compensation and health insurance, as these plans are self funded. To help us in this evaluation process, we routinely get outside third party assessments of our potential liabilities under each plan.

In view of such uncertainties, investors should not place undue reliance on our forward-looking statements since such statements speak only as of the date when made. We undertake no obligation to publicly update or revise any forward-looking statements, whether as a result of new information, future events or otherwise.

#### **Results of Operations – Consolidated**

Overview. Our results of operations for the second half of fiscal year ended 2009 was significantly affected by the recent economic downturn. Both our Print Segment and Apparel Segment saw double digit volume declines during the final quarter of the year which placed extreme pressure on each Segment's operating margins. Our apparel sector continues to be impacted by the sluggish retail landscape which, along with a reduction in retail inventory levels, has contributed to what we believed to be a temporary increase in inventory at the manufacturer level. This resulted in intensified pricing pressures in the marketplace, from both domestic and international competitors. During the fourth quarter of fiscal year 2009, we commenced cost reduction initiatives in both our Segments and will continue to adjust our costs to coincide with projected volume levels. These steps help to mitigate, but not fully offset, the negative impacts associated with this economic downturn during the fourth quarter. In addition, due to the significant stock market devaluation experienced this fiscal year, we were required to take a non-cash impairment charge of \$63.2 million and \$4.7 million to goodwill and trademarks, respectively during the fourth quarter of fiscal 2009.

*Net Sales*. Our net sales for fiscal year 2009 were \$584.0 million, compared to \$610.6 million for fiscal year 2008, a decrease of \$26.6 million, or 4.4.%. Our Print Segment sales decreased by approximately \$18.0 million, or 5.2% during the period while our Apparel Segment sales decreased \$8.6 million, or 3.2%. Our sales for the period were impacted by the significant economic downturn experienced during the past quarter, as our sales for the nine months ended November 30, 2008 were up \$5.6 million, or 1.2%. During the quarter, both the Apparel and Print Segments saw double digit declines, with apparel being down 29.6% and print being down 15.8%. See "Results of Operations — Segments" of this Report for further discussion.

Net sales for fiscal year 2008 were \$610.6 million, compared to \$584.7 million for fiscal year 2007, an increase of \$25.9 million, or 4.4%. The increase in our sales during fiscal year 2008 related primarily to an increase in our Print Segment sales, which increased \$19.3 million during the fiscal year 2008, or 5.9%. Our Apparel Segment sales increased by approximately \$6.6 million, or 2.5% during fiscal year 2008. See "Results of Operations — Segments" of this Report for further discussion.

Cost of Goods Sold. Our cost of goods sold for fiscal year 2009 was approximately \$440.6 million, or 75.4% of sales, compared to \$446.7 million, or 73.2% of sales for fiscal year 2008. The decrease in our cost of sales, on a dollar-basis relates primarily to our decreased sales volume during the period. The increase in our cost of sales, as a percentage of sales, related primarily to our Apparel Segment, which experienced significant cost side pressures relating to material, freight, chemical and utilities during the period, as well as sell side pressures due to retail inventory strategies and excess inventory levels at manufacturers. As a result, our overall gross profit margin (net sales less cost of goods sold), as a percentage of sales, decreased from 26.8% in fiscal year 2008 to 24.6% in fiscal year 2009. Our apparel margins decreased from 26.4% to 22.6%, while our print margins decreased from 27.2% to 26.1%, for fiscal years 2008 and 2009, respectively. Our apparel margins were especially impacted during the fourth quarter, by the abrupt turndown in the economy which throttled demand at the retail level creating excess inventory at the manufacturing level which put further pricing pressures in the marketplace. See "Results of Operations — Segments" of this Report for further discussion.

Our cost of goods sold for fiscal year 2008 was approximately \$446.7 million, or 73.2% of sales, compared to \$428.4 million, or 73.3% of sales for fiscal year 2007. The increase in our cost of sales during fiscal year 2008, on a dollar-basis relates primarily to our increased sales volume as previously discussed. Our gross profit margins, as a percentage of sales, was 26.8% for fiscal year ending February 29, 2008, a slight increase over 26.7% for fiscal year ended February 28, 2007. Our gross profit margins increased in our Print Segment from 25.2% to 27.2%, while our Apparel Segment margins decreased from 28.7% to 26.4% for fiscal year 2007 and 2008, respectively. See "Results of Operations — Segments" of this Report for further discussion.

Selling, general, and administrative expenses. For fiscal year 2009, our selling, general and administrative expenses decreased approximately \$2.7 million, or 3.0% from \$88.9 million, or 14.6% of sales for fiscal year 2008 to \$86.2 million, or 14.8% of sales for fiscal year 2009. On a dollar basis, these expenses decreased primarily as a result of our cost reduction initiatives, lower employment and factoring expenses, offset by higher bad debt expense, associated with the bankruptcy filing of a large apparel customer and higher health insurance expense. On a percentage basis, these expenses increased primarily as a result of our decline in sales during the period.

For fiscal year 2008, our selling, general and administrative expenses were \$88.9 million, or 14.6% of sales, compared to \$83.1 million, or 14.2% of sales for fiscal year 2007, or an increase of \$5.8 million, or 7.0%. On a dollar and percentage basis, these expenses increased primarily as a result of our acquisitions and the increase in our miscellaneous expenses, which was attributable to a significant increase in our credit card fees due to increased usage of credit/purchase cards by our customers.

Gain from disposal of assets. The gain from disposal of assets of \$514,000 for fiscal year ended February 28, 2009 resulted from \$334,000 gain from sale of vacant facilities and \$180,000 gain from sale of equipment. The gain from disposal of assets of \$757,000 for the fiscal year ended February 29, 2008 resulted primarily from the sale of two print manufacturing facilities located in Dallas, Texas.

Impairment of goodwill and trademarks. After conducting our annual impairment testing, we determined \$63.2 million of goodwill and \$4.7 million trademarks associated with our Apparel Segment was impaired. The impairment charge is primarily the result of the current adverse economic conditions and the resulting impact on the financial market valuation multiples.

*Income from operations*. Our income from operations for fiscal year 2009 decreased from operational earnings of \$75.8 million, or 12.4% of sales for fiscal year 2008, to an operational loss of \$10.1 million, or —1.7% of sales for fiscal year 2009. The dollar decrease in our operational earnings during fiscal year 2009, related primarily to the non-cash impairment charge of \$67.9 million and decrease in sales as discussed previously.

Our earnings from operations for fiscal year 2008 increased by approximately \$2.3 million, or 3.1%, from operational earnings of \$73.5 million in fiscal year 2007 to operational earnings of \$75.8 million in fiscal year 2008. As a percentage of sales, our operational earnings were 12.4% for fiscal year 2008 and 12.6% for fiscal year 2007, respectively. The increase in our operational earnings, on a dollar basis, during fiscal year 2008 related primarily to the increase in sales due to our acquisitions of Trade and B&D in fiscal year 2008 and full year revenue associated with our fiscal year 2007 acquisition of Block. The slight decrease in our operational earnings, as a percentage of sales, related primarily to the increase of selling, general and administrative expenses during fiscal year 2008 as previously discussed.

*Other income and expense*. Our interest expense was \$3.4 million, \$5.7 million and \$6.9 million for fiscal years 2009, 2008 and 2007, respectively. Our interest expense decreased in fiscal year 2009 and 2008 due to less debt on average being outstanding for each prior fiscal year and a lower effective borrowing rate during fiscal year 2008.

Provision for income taxes. Our effective tax rates for fiscal years 2009, 2008 and 2007 were -150.9%, 36.1 % and 37.3%, respectively. The increase in the effective tax rate for 2009 was due to a non-deductible goodwill impairment charge of \$63.2 million. The decrease in our effective tax rate during 2008 over the comparable prior year related primarily to an increase in our Domestic Production Activities Deduction and State Income Tax Credit. The increase in our overall effective tax rate during fiscal year 2007 related primarily to an increase in our effective foreign and state income tax rates.

Net earnings. Our net earnings decreased from approximately \$44.6 million, or 7.3% of sales for fiscal year 2008 to a loss of \$32.8 million, or -5.6% of sales for fiscal year 2009. Basic earnings per share decreased from earnings of \$1.74 per share for fiscal year 2008 to a loss of \$1.27 per share for fiscal year 2009. Diluted earnings per share decreased from earnings of \$1.72 per share for fiscal year 2008 to a loss of \$1.27 per share for fiscal year 2009. The decrease in net earnings during the period related primarily to our decrease in sales and non-cash impairment charge of \$67.9 million, as previously discussed. Without the impairment charge and certain other unusual items (bankruptcy of large apparel customer and higher than normal inventory reserve charge), our diluted earnings per share for the current year would have been \$1.46 per share.

Our net earnings increased from earnings of \$41.6 million, or 7.1% of sales in fiscal year 2007 to \$44.6 million, or 7.3% of sales in fiscal year 2008. Basic earnings per share increased from earnings of \$1.63 per share to \$1.74 per share in fiscal years 2007 and 2008, respectively. Diluted earnings per share increased from earnings of \$1.62 per share to \$1.72 per share in fiscal years 2007 and 2008, respectively. The increase in our net earnings during the period related primarily to our increased sales volume and our lower effective tax rate.

#### **Results of Operations – Segments**

	Fiscal Years Ended					
Net Sales by Segment (in thousands)		2009		2008		2007
Print	\$	327,034	\$	345,042	\$	325,679
Apparel		256,995		265,568		259,034
Total	\$	584,029	\$	610,610	\$	584,713

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**Print Segment.** The print segment net sales represented 56.0%, 56.5%, and 55.7% of our consolidated net sales for fiscal years 2009, 2008, and 2007, respectively.

Our net sales for the Print Segment were approximately \$327.0 million for fiscal year 2009 compared to approximately \$345.0 million for fiscal year 2008, or a decrease of \$18.0 million, or 5.2%. The decline in our Print Segment's sales for the period occurred primarily during the last quarter, where sales were down \$13.8 million or 15.8% over the comparable period last year, and was due to the significant decline in the economy during the quarter. The decrease was partially offset by increased sales from our acquisition of B&D, Skyline and Trade which were acquired October 5, 2007 and September 17, 2007, respectively. The positive impact of these acquired entities on sales was \$17.4 million for the fiscal year ended February 28, 2009. Sales from our traditional print plants continue to be impacted by the general economic conditions and the continued contraction of traditional business forms which occurs as customers continue to migrate away from traditional printed business form products due to technological advancements.

Our net sales for the Print Segment were approximately \$345.0 million for fiscal year 2008 compared to approximately \$325.7 million for fiscal year 2007, or an increase of \$19.3 million, or 5.9%. The increase in the Print Segment's net sales for the fiscal year 2008 related primarily to our acquisition of B&D and Trade and the full year impact of our acquisition of Block Graphics, Inc. ("Block") which was acquired on August 8, 2006. Net sales for the acquired entities were \$53.3 million for the fiscal year ended 2008 compared to \$24.9 million for the fiscal year ended 2007. The impact of the increase in sales from our acquired entities was offset by the planned attrition of low margin print sales and the decline in our commercial print operations over comparable periods last year due to the impact of the loss of two large promotional customers. While this impacted our sales during fiscal year 2008 by approximately \$3.3 million, we feel the impact associated with these accounts has matured as the sales in our commercial print operations during the last six months of fiscal year ended 2008 has been above comparable sales levels last year. Due to the contracting nature of the print industry, our traditional print plants saw their sales decline by approximately \$5.8 million, or 2.0% during fiscal year 2008.

*Apparel Segment*. The Apparel Segment net sales represented 44.0%, 43.5%, and 44.3% of our consolidated net sales for fiscal years 2009, 2008 and 2007, respectively.

Our fiscal year 2009 net sales for the Apparel Segment was approximately \$257.0 million compared to approximately \$265.6 million for fiscal year 2008, or a decrease of \$8.6 million, or 3.2%. The decrease in our apparel sales for the current fiscal year is the result of decreased sales during the fourth quarter where apparel sales were down \$18.3 million, or 29.6%. Our Apparel Segment continues to be impacted by the sluggish retail landscape which has contributed to inventory levels being reduced at the retail level and correspondingly increased at the manufacturers' level. This resulted in intensified pricing pressures in the marketplace, from both domestic and international competitors during the fourth quarter, which placed additional pressures on top lines and on operational margins.

For fiscal year 2008, our Apparel Segment net sales were approximately \$265.6 million compared to approximately \$259.0 million for fiscal year 2007, or an increase of \$6.6 million, or 2.5%. The increase in the Apparel Segment's net sales during fiscal year 2008 was primarily due to increased volume associated with new customers and increased sales to existing customers. Management believes that the Apparel sales during fiscal year 2008 were negatively impacted during the first six months by lower inventory levels at the beginning of the fiscal year, which hindered the Apparel Segment's ability to capture certain opportunity sales during this period. Traditionally, the Apparel Segment rebuilds its inventory levels in the last half of the fiscal year for the upcoming summer buying season due to the normal falloff of demand during the winter season. However, during the second half of fiscal year 2007, demand was at or above forecasted sales levels. As a result, production levels were only able to stay abreast of then current sales levels, which resulted in inventory levels not being as robust in the fourth

quarter of fiscal year 2007 as during the same period the previous fiscal year. Consequently, several initiatives were implemented during the first and second quarters of fiscal year 2008 to improve the Apparel Segment's inventory levels and to meet forecasted demand. Significant progress was made on these initiatives during the second and third quarters of fiscal year 2008 and the Apparel Segment's inventory levels during the third quarter were significantly improved, which management believes allowed the apparel sales to return to more normalized sales growth levels during the third and fourth quarters (5.1% during the third quarter and 11.6% during the fourth quarter).

	Fiscal Years Ended					
Gross Profit by Segment (in thousands)		2009		2008		2007
Print	\$	85,295	\$	93,767	\$	81,986
Apparel		58,181		70,107		74,336
Total	\$	143,476	\$	163,874	\$	156,322

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**Print Segment.** Our Print Segment's gross profit decreased approximately \$8.5 million, or 9.0% for fiscal year 2009. The decrease in gross profit, on a dollar-basis, relates primarily to the decline in our sales as previously discussed. As a percentage of sales, our gross profit decreased from 27.2% during fiscal year 2008 to 26.1% during fiscal year 2009. The decrease in our 2009 Print margin, as a percentage of sales, related primarily to increased material and freight costs which have not been fully passed onto to our customers because of contractual obligations and/or timing of the increases, product mix changes, and lower absorption due to our lower volume. While costs increases have impacted our margins, we have been able, for the most part, to effectively offset these costs increases during the period through improved operational efficiencies.

Our fiscal year 2008 Print Segment's gross profit was increased approximately \$11.8 million, or 14.4% for fiscal year 2008. The increase in gross profit, on a dollar basis relates primarily to the increase in fiscal year 2008 sales volume. As a percentage of sales, our gross profit increased to 27.2% during fiscal year 2008 as compared to 25.2% for fiscal year 2007. Our 2008 Print margin, as a percentage of sales, increased primarily as a result of improved operational efficiencies and planned attrition of low margin sales.

*Apparel Segment*. Our Apparel Segment's gross profit decreased approximately \$11.9 million, or 17.0% for fiscal year 2009 and decreased approximately \$4.2 million or 5.7% for fiscal year 2008. As a percentage of sales, our gross profit was 22.6%, 26.4%, and 28.7% for fiscal years 2009, 2008 and 2007, respectively.

Our margins during fiscal year 2009 were significantly impacted by the severe economic downturn experienced during our fourth quarter, and the resulting impact on inventory levels and competitors' pricing strategies. In addition, our margins were negatively impacted by significant raw material price increases, as well as freight, chemical and energy costs increases during the period. While several price increases occurred during the first six months of fiscal year 2009, these increases only partially covered the actual costs increases incurred during this period. In addition, customer mix changes (i.e., more sales to larger lower pricing tiered customers), and product mix changes (i.e., shift in sales to lower profit margin items) also impacted the reported margin during this period. During the second half of the year, due to the severe economic downturn, retailers significantly reduced their onhand inventory levels, which in turn resulted in increased inventory at the manufacturing level. This resulted in increased pricing pressures in the market place, at a time when manufacturers were still trying to recoup their material/production cost increases experienced during the first six months of the year. As a result, manufacturers' top lines were impacted two-fold: 1. by a reduction in units sold, and 2. by a reduction in selling price, which placed additional strains on manufacturers' margins during the fourth quarter. In addition, margins were further impacted during the period by lower manufacturing levels as manufacturers adjusted their production to demand levels which decreased their manufacturing absorption factors. Our Apparel Segment wasn't immune to this, as we saw our margins decline from 24.2% to 19.3% on a comparable 4<sup>th</sup> quarter basis.

Our Apparel margins during the fiscal year 2008 were impacted mainly by the increased costs associated with our apparel inventory build, and to a lesser extent by higher cotton prices during our fourth quarter and lower selling prices on certain products due to competitive pressures. During the first nine months of fiscal year 2008 and in connection with our inventory build initiative, we incurred approximately \$2.1 million in additional overtime charges, \$0.8 million in additional temporary labor charges and \$1.5 million in additional cut/sew costs, all of which had a negative impact on our reported margins. During the fourth quarter of fiscal year 2008, we saw cotton prices increase significantly, and while we increased selling prices during this period to offset a portion of this cost increase, our margins were negatively impacted.

	Fiscal Years Ended					
Profit by Segment (in thousands)	2009	2008	2007			
Print	\$ 51,553	\$ 56,012	\$ 46,077			
Apparel	(49,416)	29,367	33,321			
Total	2,137	85,379	79,398			
Less corporate expenses	15,196	15,594	13,033			
Earnings (loss) before income taxes	\$ (13,059)	\$ 69,785	\$ 66,365			

**Print Segment.** As a percent of sales, our Print Segment's profits were 15.8%, 16.2%, and 14.1% for fiscal years 2009, 2008 and 2007, respectively. Our Print Segment's profit for fiscal year 2009 decreased by approximately \$4.5 million, or 8.0%, from \$56.0 million for the fiscal year 2008, to \$51.6 million for the fiscal year ended February 28, 2009. The decrease in our Print profit during fiscal year 2009 on a dollar basis and as a percent of sales as compared to fiscal year 2008 is related to the decline in our sales and our gross profit margin, as previously discussed.

Our Print Segment's profit for fiscal year 2008 increased approximately \$9.9 million, or 21.6% for fiscal year 2008, from \$46.1 million in fiscal year 2007. The increase in our Print profit during fiscal year 2008 from fiscal year 2007 on a dollar basis is primarily the result of increased sales from acquisitions and increase as a percent of sales is primarily the result of our increased margins as previously discussed.

Apparel Segment. During the fourth quarter of fiscal year ended 2009 we recorded a non-cash impairment charge of \$63.2 million and \$4.7 million to goodwill and trademarks, respectively. As a percent of sales and excluding the impairment charge and certain other unusual charges (bankruptcy of customer (\$2.5 million) and higher than normal inventory reserve charge (\$2.0 million) associated with our fleece and junior products,) this Segment's profits were 8.9%, 11.1%, and 12.9% for fiscal years 2009, 2008 and 2007, respectively. Apparel profit decreased approximately \$6.4 million or 21.8% from \$29.4 million for the fiscal year ended February 28, 2008, to approximately \$23.0 million for fiscal year ended 2009, excluding the non-cash impairment and other unusual charges. This decrease is primarily a result of decreased sales and gross margins as previously discussed. During fiscal year 2008, our Apparel Segment's profit decreased approximately \$3.9 million, or 11.9% from fiscal year 2007 primarily due to decreased gross margins as previously discussed.

#### **Liquidity and Capital Resources**

	 Fiscal Years Ended			
(Dollars in thousands)	2009		2008	Change
Working Capital	\$ 138,374	\$	133,993	3.3%
Cash and cash equivalents	\$ 9,286	\$	3,393	173.7%

*Working Capital.* Our working capital increased by approximately \$4.4 million, or 3.3% from \$134.0 million at February 29, 2008 to \$138.4 million at February 28, 2009. The increase in our working capital during the period related primarily to a decrease in expenses and accounts payable offset by a reduction of accounts receivable. Our current ratio, calculated by dividing our current assets by our current liabilities increased from 3.6-to-1.0 at February 29, 2008 to 4.2-to-1.0 at February 28, 2009.

*Cash and cash equivalents.* Cash and cash equivalents consists of highly liquid investments, such as time deposits held at major banks, commercial paper, United States government agency discount notes, money market mutual funds and other money market securities with original maturities of 90 days or less.

		Fiscal Years Elided				
(Dollars in thousands)	2009		2008		Change	
Net Cash provided by operating activities	\$	44,216	\$	30,444	45.2%	
Net Cash used in investing activities	\$	(5,350)	\$	(17,285)	-69.0%	
Net Cash used in financing activities	\$	(32,464)	\$	(13,516)	140.2%	

Cash flows from operating activities. Cash flows from operations during fiscal 2009 increased by \$13.8 million, or 45.2% over fiscal year 2008, which had decreased by \$19.1 million, or 38.6% over fiscal year 2007. During fiscal year 2008 we used cash to fund our apparel transition away from factoring and to build inventory. Cash associated with these activities were approximately \$19.1 million and \$15.9 million, respectively. These uses of cash were

offset by our improved operational performance and an increase in our payables, of approximately \$9.6 million and \$10.6 million, respectively. During fiscal year 2009, we collected the build-up in receivables associated with our transition away from factoring, improved our receivable turnover ratio, and used less operational cash during the period to build our apparel inventory, as a result we generated approximately \$39.5 million in cash from these activities. This was offset by our lower pre-impairment operational results, an increase in our prepaids relating to an over-payment of taxes, and reduction in our payables, which impacted our operational cash by \$9.6 million, \$7.5 million and \$10.1 million, respectively.

Cash flows from investing activities. Cash used for our investing activities, which relates primarily to capital expenditures, decreased by \$11.9 million, or 69.0% from \$17.3 million for fiscal year 2008 to \$5.4 million for fiscal year 2009. Although our capital expenditures increased by approximately 2%, we did not purchase any additional businesses during fiscal year 2009 as we did during fiscal year 2008 when we acquired two businesses, B&D and Trade for \$14.6 million.

Cash flows from financing activities. We used \$18.9 million more in cash associated with our financing activities in fiscal year 2009 when compared to the same period last year. We repaid debt in the amount of \$21.8 million during the fiscal year ended 2009, as compared to \$16.7 million during fiscal year ended 2008. We borrowed \$5.0 million in fiscal year 2009 as compared to \$18.0 million in fiscal year 2008 (used to finance the acquisition of B&D and to finance the phase-out of the apparel's factoring arrangements).

Stock Repurchase – On October 20, 2008, our Board of Directors authorized the repurchase of up to \$5 million of our common stock through a stock repurchase program. Under the board-approved repurchase program, share purchases may be made from time to time in the open market or through privately negotiated transactions depending on market conditions, share price, trading volume and other factors, and such purchases, if any will be made in accordance with applicable insider trading and other securities laws and regulations. These repurchases may be commenced or suspended at any time or from time to time without prior notice. As of February 28, 2009, there were 52,700 shares of our common stock that had been purchased under the repurchase program at a cost of \$0.6 million and an average price per share of \$11.36.

Credit Facility – On March 31, 2006, we entered into an amended and restated credit agreement with a group of lenders led by LaSalle Bank N.A. (the "Facility"). The Facility provides us access to \$150 million in revolving credit and matures on March 31, 2010. The facility bears interest at the London Interbank Offered Rate ("LIBOR") plus a spread ranging from .50% to 1.50% (currently LIBOR + .50% or 1.00% at fiscal year 2009), depending on our total funded debt to EBITDA ratio, as defined. The Facility contains financial covenants, restrictions on capital expenditures, acquisitions, asset dispositions, and additional debt, as well as other customary covenants. As of February 28, 2009, we had \$74.0 million of borrowings under the revolving credit line and \$3.0 million outstanding under standby letters of credit arrangements, leaving us availability of approximately \$73.0 million. The Facility contains financial covenants, restrictions on capital expenditures, acquisitions, asset dispositions, and additional debt, as well as other customary covenants, such as total funded debt to EBITDA ratio, as defined. We are in compliance with these covenants as of fiscal year 2009. The Facility is secured by substantially all of our domestic assets.

During fiscal year 2009, we borrowed \$5.0 million and repaid \$21.5 million on the revolver and \$0.3 million on other debt. It is anticipated that the available line of credit is sufficient to cover, should it be required, working capital required for the foreseeable future.

We use derivative financial instruments to manage our exposures to interest rate fluctuations on our floating rate \$150 million revolving credit maturing March 31, 2010. The derivative instruments are accounted for pursuant to Statement of Financial Accounting Standards No. 133, "Accounting for Derivative Instruments and Hedging Activities," as amended by FAS No. 138, "Accounting for Certain Derivative Instruments and Certain Hedging Activities" ("FAS 133"). FAS 133 requires that an entity recognize all derivatives as either assets or liabilities in the balance sheet, measure those instruments at fair value and recognize changes in the fair value of derivatives in earnings in the period of change, unless the derivative qualifies as an effective hedge that offsets certain exposures.

On July 7, 2008, we entered into a three-year Interest Rate Swap Agreement ("Swap") for a notional amount of \$40 million. The Swap fixes the LIBOR rate at 3.79%. The Swap was designated as a cash flow hedge, and the fair value at February 28, 2009 was \$(2.2) million, \$(1.4) million net of deferred taxes. The Swap was reported on the audited Consolidated Balance Sheet in long term debt with a related deferred charge recorded as a component of Other Comprehensive Income.

**Pension** – We are required to make contributions to our defined benefit pension plan. These contributions are required under the minimum funding requirements of the Employee Retirement Pension Plan Income Security Act (ERISA). We anticipate that we will contribute from \$2.0 million to \$3.0 million during our next fiscal year. We made contributions of \$3.0 million to our pension plan during each of our last 2 fiscal years. As our pension assets are invested in marketable securities, fluctuations in market values could potentially impact our funding status, associated liabilities recorded and future required minimum contributions.

*Inventories* – We believe our current inventory levels are sufficient to satisfy our customer demands and we anticipate having adequate sources of raw materials to meet future business requirements. We have long-term contracts in effect (that govern prices, but do not require minimum volume) with paper and yarn suppliers. Certain of our rebate programs, do however, require minimum purchase volumes. Management anticipates meeting the required volumes.

*Capital Expenditures* – We expect our capital requirements for 2010, exclusive of capital required for possible acquisitions and the development of our new manufacturing facility, will be in-line with our historical levels of between \$4.0 million and \$8.0 million. We would expect to fund these expenditures through existing cash flows.

On June 26, 2008, we announced plans to build a new manufacturing facility in the town of Agua Prieta in the state of Sonora, Mexico. We estimate the total capital expenditures of \$40 million to \$45 million (\$20 million — \$25 million for building and \$15 million — \$20 million for machinery and equipment), with funding to be provided by internal cash flow and, as required, our existing credit facilities. The facility is expected to be operational in fiscal year 2011.

Contractual Obligations & Off-Balance Sheet Arrangements – There have been no significant changes in our contractual obligations since February 28, 2009 that have, or are reasonably likely to have, a material impact on our results of operations or financial condition. We had no off-balance sheet arrangements in place as of February 28, 2009 (in thousands).

	 Total	2010	2011	2012	2013	2014 to 2019	
Debt:							
Revolving credit facility	\$ 74,000	\$ - \$	74,000	\$ —	\$ —	\$ -	_
Interest rate swap	2,185	_	2,185	_	_	_	_
Capital leases	 210	210					=
Debt subtotal	76,395	210	76,185	_	_	_	_
Interest on capital leases	 5	5					_
Debt and interest total	 76,400	215	76,185				=
Other contractual commitments:							
Estimated pension benefit payments	37,715	3,075	3,850	3,870	4,670	22,25	0
Letters of credit	3,042	3,042	_			_	_
Operating leases	 14,023	5,409	4,049	2,354	1,615	59	6
Total other contractual commitments	 54,780	11,526	7,899	6,224	6,285	22,84	6
Total	\$ 131,180	<u>\$ 11,741</u> <u>\$</u>	84,084	<u>\$ 6,224</u>	<u>\$ 6,285</u>	\$ 22,84	<u>6</u>

Subsequent to February 28, 2009 and through April 30, 2009, we made no additional repayments on our revolving credit facility. We expect future interest payments of \$2.3 million for fiscal year 2010, and \$0.2 million for fiscal year 2011 assuming maturity date of March 31, 2010 and interest rates and debt levels remain the same as at the end of fiscal year 2009.

#### **New Accounting Pronouncements**

FAS 157. In September 2006, the Financial Accounting Standards Board ("FASB") issued Statement of Financial Accounting Standards No. 157, "Fair Value Measurements" ("FAS 157"). The provisions of FAS 157 define fair value, establish a framework for measuring fair value in generally accepted accounting principles, and expand disclosures about fair value measurements. The provisions of FAS 157 are effective for fiscal years beginning after November 15, 2007. However, in February 2008, the FASB issued FSP FAS 157-2 which delays the effective date of FAS 157 for all nonfinancial assets and nonfinancial liabilities, except those that are recognized or disclosed at fair value in the financial statements on a recurring basis (at least annually). This FSP partially defers the effective date of Statement 157 to fiscal years beginning after November 15, 2008, and interim periods within those fiscal years for items within the scope of this FSP. The adoption of FSP FAS 157-2 is not expected to have a material impact on our consolidated financial position, results of operations or cash flows.

**FAS 141R.** In December 2007, the FASB issued Statement of Financial Accounting Standards No. 141 (revised 2007), "Business combinations" ("FAS 141R"), which replaces FAS 141. FAS 141R establishes principles and requirements for how an acquirer in a business combination recognizes and measures in its financial statements the identifiable assets acquired, the liabilities assumed, and any controlling interest; recognizes and measures the goodwill acquired in the business combination or a gain from a bargain purchase; and determines what information to disclose to enable users of the financial statements to evaluate the nature and financial effects of the business combination. FAS 141R is to be applied prospectively to business combinations for which the acquisition date is on or after an entity's fiscal year that begins after December 15, 2008 (our fiscal year ended February 28, 2010). The impact of adopting FAS 141R will depend on the nature and terms of future acquisitions, if any.

**FAS 160.** In December 2007, the FASB issued Statement of Financial Accounting Standards No. 160 "Noncontrolling Interests in Consolidated Financial Statements — an amendment to ARB No. 51" ("FAS 160"). FAS 160 establishes accounting and reporting standards that require the ownership interest in subsidiaries held by parties other than the parent to be clearly identified and presented in the consolidated balance sheets within equity, but separate from the parent's equity; the amount of consolidated net income attributable to the parent and the noncontrolling interest to be clearly identified and presented on the face of the consolidated statement of earnings; and changes in a parent's ownership interest while the parent retains its controlling financial interest in its subsidiary to be accounted for consistently. This statement is effective for fiscal years beginning on or after December 15, 2008 (our fiscal year ended February 28, 2009). We do not anticipate the adoption of this statement will have a material impact on our consolidated financial position, results of operations or cash flows.

<u>FAS 161.</u> In March 2008, the FASB issued Statement of Financial Accounting Standards No. 161, "Disclosures about Derivative Instruments and Hedging Activities — an amendment of FASB Statement No. 133" ("FAS 161"). FAS 161 requires entities to provide enhanced disclosures about derivative instruments and hedging activities. FAS 161 is effective for fiscal years and interim periods beginning on or after November 15, 2008. The adoption of FAS 161 is not expected to have a material impact on our consolidated financial position, results of operations or cash flows.

FSP FAS 142-3. In April 2008, the FASB issued Staff Position ("FSP") No. 142-3, "Determination of the Useful Life of Intangible Assets" ("FSP FAS 142-3.") FSP FAS 142-3 requires companies estimating the useful life of a recognized intangible asset to consider their historical experience in renewing or extending similar arrangements or, in the absence of historical experience, to consider assumptions that market participants would use about renewal or extension as adjusted for entity-specific factors. FSP FAS 142-3 is effective for acquisitions made in fiscal years and interim periods beginning after December 15, 2008 (our quarter ending May 31, 2009). The adoption of FSP FAS 142-3 is not expected to have a material impact on our current consolidated financial position, results of operations or cash flows.

<u>FAS 162.</u> In May 2008, the FASB issued Statement of Financial Accounting Standards No. 162, "The Hierarchy of Generally Accepted Accounting Principles" ("FAS 162"). FAS 162 is effective 60 days following the SEC's approval of the Public Company Accounting Oversight Board Auditing amendments to AU Section, 411 *The Meaning of "Present Fairly in Conformity with Generally Accepted Accounting Principles"*. The statement is intended to improve financial reporting by identifying a consistent hierarchy for selecting accounting principles to be used in preparing financial statements that are presented in conformity with U.S. Generally Accepted Accounting Principles (GAAP). The adoption of FAS 162 is not expected to have a material impact on our current consolidated financial position, results of operations or cash flows.

**FSP EITF 03-6-1.** In June 2008, the FASB issued FSP Emerging Issue Task Force ("EITF") Issue No. 03-6-1, "Determining Whether Instruments Granted in Share-Based Payment Transactions Are Participating Securities" ("FSP EITF 03-6-1"). FSP EITF 03-6-1 provides that unvested share-based payment awards that contain nonforfeitable rights to dividends or dividend equivalents (whether paid or unpaid) are participating securities and shall be included in the computation of earnings per share pursuant to the two-class method. FSP EITF 03-6-1 is effective for fiscal years beginning after December 15, 2008, and interim periods within those years (our quarter ending May 31, 2009). Upon adoption, a company is required to retrospectively adjust its earnings per share data (including any amounts related to interim periods, summaries of earnings and selected financial data) to conform with the provisions of FSP EITF 03-6-1. We are currently evaluating the impact of FSP EITF 03-6-1 on our consolidated results of operations.

FSP FAS 133-1 and FIN 45-4. In September 2008, the FASB issued FSP 133-1 and FIN 45-4, "Disclosures about Credit Derivatives and Certain Guarantees: An Amendment of FASB Statement No. 133 and FASB Interpretation No. 45; and Clarification of the Effective Date of FASB Statement No. 161" ("FSP FAS 133-1" and "FIN 45-4"). FSP FAS 133-1 and FIN 45-4 amends disclosure requirements for sellers of credit derivatives and financial guarantees. It also clarifies the disclosure requirements of FAS No. 161 and is effective for quarterly periods beginning after November 15, 2008, and fiscal years that include those periods. The adoption of FSP FAS 133-1 and FIN 45-4 had no material impact on our consolidated financial position, results of operations or cash flows.

<u>FSP FAS 157-3.</u> In October 2008, the FASB issued FSP 157-3, "Determining the Fair Value of a Financial Asset When the Market for That Asset is Not Active" ("FSP FAS 157-3"). FSP FAS 157-3 clarifies the application of FAS 157 in an inactive market. It illustrated how the fair value of a financial asset is determined when the market for that financial asset is inactive. FSP FAS 157-3 was effective upon issuance, including prior periods for which financial statements had not been issued. The adoption of FSP FAS 157-3 did not have a material impact on our consolidated financial position, results of operations or cash flows.

<u>FSP FAS 157-4.</u> In April 2009, the FASB issued FSP 157-4, "Determining Fair Value When the Volume and Level of Activity for the Asset or Liability Have Significantly Decreased and Identifying Transactions That Are Not Orderly ("FSP FAS 157-4"). FSP FAS 157-4 provides additional guidance for estimating fair value in accordance with FAS 157 when the volume and level of activity for the asset or liability have significantly decreased. Additionally, this FSP provides guidance on identifying circumstances that indicate a transaction is not orderly. FSP FAS 157-4 is effective for interim and annual reporting periods ending after June 15, 2009, and shall be applied prospectively. We have not yet evaluated the impact of adopting FSP FAS 157-4 on our financial statements, but we do not expect the adoption of FSP FAS 157-4 to have a material impact on our consolidated financial position, results of operations or cash flows.

FSP FAS 107-1 and APB 28-1. In April 2009, the FASB issued FSP 107-1 and APB 28-1, "Interim Disclosures about Fair Value of Financial Instruments" (FSP FAS 107 and APB 28-1"). This FSP amends SFAS No. 107, "Disclosures about Fair Value of Financial Instruments" ("FAS 107"), to require disclosures about fair value of financial instruments not measured on the balance sheet at fair value in interim financial statements as well as in annual financial statements. Prior to this FSP, fair values for these assets and liabilities were only disclosed annually. This FSP applies to all financial instruments within the scope of FAS 107 and requires all entities to disclose the methods and significant assumptions used to estimate the fair value of financial instruments. This FSP is effective for interim periods ending after June 15, 2009, with early adoption permitted for periods ending after March 15, 2009. An entity may early adopt this FSP only if it also elects to early adopt FSP FAS 157-4 and FSP FAS 115-2 and FAS 124-2. This FSP does not require disclosures for earlier periods presented for comparative purposes at initial adoption. In periods after initial adoption, this FSP requires comparative disclosures only for periods ending after initial adoption. Adopting FSP FAS 107-1 and APB 28-1 will not have an effect on our consolidated financial position, results of operations or cash flows. However, we are evaluating the effect on our interim fair value disclosures compared to previous interim periods.

FSP FAS 132R-1. In December 2008, the FASB issued FSP 132R-1, "Employers' Disclosures About Postretirement Plan Benefit Assets" ("FSP FAS 132R-1"). FSP FAS 132R-1 will require entities that are subject to the disclosure requirements of FAS 132R, "Employers' Disclosures about Pensions and Other Postretirement Benefits—an amendment of FASB Statements No. 87, 88, and 106", to make additional disclosures about plan assets for defined benefit pension and other postretirement benefit plans. The additional disclosure requirements of FSP FAS 132R-1 include how investment allocation decisions are made, the major categories of plan assets and the inputs and valuation techniques used to measure the fair value of plan assets. FSP FAS 132R-1 will be effective for fiscal years ending after December 15, 2009 (our fiscal year ended February 28, 2010). The adoption of FSP FAS 132R-1 is not expected to have an impact on our consolidated financial position, results of operations or cash flows.

### ITEM 7A. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK

#### Market Risk

#### Cash and Cash Equivalents

We have significant amounts of cash and cash equivalents at financial institutions that are in excess of federally insured limits. With the current financial environment and the instability of financial institutions, we cannot be assured that we will not experience losses on our deposits.

#### **Interest Rates**

We are exposed to market risk from changes in interest rates on debt. We may from time to time utilize interest rate swaps to manage overall borrowing costs and reduce exposure to adverse fluctuations in interest rates. We do not use derivative instruments for trading purposes. We are exposed to interest rate risk on short-term and long-term financial instruments carrying variable interest rates. Our variable rate financial instruments, including the outstanding credit facilities, totaled \$74.0 million at February 28, 2009. We entered into a \$40.0 million interest rate swap designated as a cash flow hedge related to this debt. The LIBOR rate on \$40.0 million of debt is fixed through this interest rate swap agreement. The impact on our results of operations of a one-point interest rate change on the outstanding balance of the variable rate financial instruments as of February 28, 2009 would be approximately \$0.3 million.

#### Foreign Exchange

We have global operations and thus make investments and enter into transactions in various foreign currencies. The value of our consolidated assets and liabilities located outside the United States (translated at period end exchange rates) and income and expenses (translated using average rates prevailing during the period), generally denominated in Pesos and Canadian Dollars, are affected by the translation into our reporting currency (the U.S. Dollar). Such translation adjustments are reported as a separate component of shareholders' equity. In future periods, foreign exchange rate fluctuations could have an increased impact on our reported results of operations.

This market risk discussion contains forward-looking statements. Actual results may differ materially from this discussion based upon general market conditions and changes in domestic and global financial markets.

#### ITEM 8. CONSOLIDATED FINANCIAL STATEMENTS AND SUPPLEMENTARY DATA

Our Consolidated Financial Statements and Supplementary Data required by this Item 8 are set forth following the signature page of this report and are incorporated herein by reference.

# ITEM 9. CHANGES IN AND DISAGREEMENTS WITH ACCOUNTANTS ON ACCOUNTING AND FINANCIAL DISCLOSURE

No matter requires disclosure.

### ITEM 9A. CONTROLS AND PROCEDURES

**Evaluation of Disclosure Controls and Procedures.** An evaluation was carried out under the supervision and with the participation of our management, including our Chief Executive Officer and our Chief Financial Officer, of the effectiveness of the design of our "disclosure controls and procedures" (as such term is defined in Rules 13a-15(e) and 15d-15(e) under the Exchange Act) as of February 28, 2009, pursuant to Exchange Act Rule 13a-15. Based upon that evaluation, the Chief Executive Officer and the Chief Financial Officer have concluded that our disclosure controls and procedures as of February 28, 2009 are effective to ensure that information required to be disclosed by us in the reports filed or submitted by us under the Exchange Act is recorded, processed, summarized, and reported within the time periods specified in the SEC's rules and forms and include controls and procedures designed to ensure that information required to be disclosed by us in such reports is accumulated and communicated to our management, including our principal executive and financial officers as appropriate to allow timely decisions

regarding required disclosure. Due to the inherent limitations of control systems, not all misstatements may be detected. Those inherent limitations include the realities that judgments in decision-making can be faulty and that breakdowns can occur because of simple errors or mistakes. Additionally, controls could be circumvented by the individual acts of some persons or by collusion of two or more people. Our controls and procedures can only provide reasonable, not absolute, assurance that the above objectives have been met.

There were no changes in our internal control over financial reporting identified in connection with the evaluation required by paragraph (d) of Exchange Act Rules 13a-15 or 15d-15 that occurred during our last fiscal quarter that have materially affected, or are reasonably likely to materially affect, our internal control over financial reporting.

#### MANAGEMENT'S REPORT ON INTERNAL CONTROL OVER FINANCIAL REPORTING

The financial statements, financial analysis and all other information in this Annual Report on Form 10-K were prepared by management, who is responsible for their integrity and objectivity and for establishing and maintaining adequate internal controls over financial reporting.

The Company's internal control over financial reporting is designed to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with accounting principles generally accepted in the United States of America. The Company's internal control over financial reporting includes those policies and procedures that:

- i. pertain to the maintenance of records that, in reasonable detail, accurately and fairly reflect the transactions and dispositions of assets of the Company;
- provide reasonable assurance that transactions are recorded as necessary to permit preparation of financial statements in accordance with generally accepted accounting principles, and that receipts and expenditures of the Company are being made only in accordance with authorizations of management and directors of the Company; and
- iii. provide reasonable assurance regarding prevention or timely detection of unauthorized acquisition, use, or dispositions of the Company's assets that could have a material effect on the financial statements.

There are inherent limitations in the effectiveness of any internal control, including the possibility of human error and the circumvention or overriding of controls. Accordingly, even effective internal controls can provide only reasonable assurances with respect to financial statement preparation. Further, because of changes in conditions, the effectiveness of internal controls may vary over time.

Management assessed the design and effectiveness of the Company's internal control over financial reporting as of February 28, 2009. In making this assessment, management used the criteria set forth by the Committee of Sponsoring Organizations of the Treadway Commission ("COSO") in *Internal Control—Integrated Framework*. Based on management's assessment using those criteria, we believe that, as of February 28, 2009, the Company's internal control over financial reporting is effective.

Grant Thornton, LLP, an independent registered public accounting firm, has audited the consolidated financial statements of the Company for the fiscal year ended February 28, 2009 and has attested to the effectiveness of the Company's internal control over financial reporting as of February 28, 2009. Their report is presented on page F-3 of this Report.

#### ITEM 9B. OTHER INFORMATION

No matter requires disclosure.

#### **PART III**

#### ITEM 10. DIRECTORS, EXECUTIVE OFFICERS AND CORPORATE GOVERNANCE

Except as set forth below, the information required by Item 10 is incorporated herein by reference to the definitive Proxy Statement for our 2009 Annual Meeting of Shareholders.

In the wake of well-publicized corporate scandals, the Securities and Exchange Commission and the New York Stock Exchange have issued multiple new regulations, requiring the implementation of policies and procedures in the corporate governance area. In complying with new regulations requiring the institution of policies and procedures, it has been the goal of the Ennis Board of Directors and senior leadership to do so in a way which does not inhibit or constrain Ennis' unique culture, and which does not unduly impose a bureaucracy of forms and checklists. Accordingly, formal, written policies and procedures have been adopted in the simplest possible way, consistent with legal requirements, including a Code of Ethics applicable to the Company's principal executive officer, principal financial officer, and principal accounting officer or controller. The Company's Corporate Governance Guidelines, its charters for each of its Audit, Compensation, Nominating and Corporate Governance Committees and its Code of Ethics covering all Employees are available on the Company's website, www.ennis.com, and a copy will be mailed upon request to Ms. Sharlene Reagan at 2441 Presidential Parkway, Midlothian, TX 76065. If we make any substantive amendments to the Code, or grant any waivers to the Code for any of our senior officers or directors, we will disclose such amendment or waiver on our website and in a report on Form 8-K.

#### ITEM 11. EXECUTIVE COMPENSATION

The information required by Item 11 is hereby incorporated herein by reference to the definitive Proxy Statement for our 2009 Annual Meeting of Shareholders.

# ITEM 12. SECURITY OWNERSHIP OF CERTAIN BENEFICIAL OWNERS AND MANAGEMENT AND RELATED STOCKHOLDER MATTERS

The information required by Item 12, as to certain beneficial owners and management, is hereby incorporated by reference to the definitive Proxy Statement for our 2009 Annual Meeting of Shareholders.

The following table provides information about securities authorized for issuance under the Company's equity compensation plans as of February 28, 2009.

Number of

Plan Category	Number of securities to be issued upon exercise of outstanding options (a)	Weighted average exercise price of outstanding options (b)	securities available for future issuances under equity compensation plans (excluding securities reflected in column (a) (c)
Equity compensation plans approved by the security holders (1)	421,654	\$ 10.98	355,430
Equity compensation plans not approved by security holders			
Total	421,654	<u>\$ 10.98</u>	355,430

<sup>(1)</sup> Includes the 1998 Option and Restricted Stock Plan, amended and restated as of June 17, 2004 and the 1991 Incentive Stock Option Plan. Includes 103,091 shares of restricted stock.

# ITEM 13. CERTAIN RELATIONSHIPS AND RELATED TRANSACTIONS, AND DIRECTOR INDEPENDENCE

The information required by Item 13 is hereby incorporated herein by reference to the definitive Proxy Statement for our 2009 Annual Meeting of Shareholders.

#### ITEM 14. PRINCIPAL ACCOUNTANT FEES AND SERVICES

The information required by Item 14 is hereby incorporated herein by reference to the definitive Proxy Statement for our 2009 Annual Meeting of Shareholders.

#### **PART IV**

#### ITEM 15. EXHIBITS AND FINANCIAL STATEMENT SCHEDULES

#### (a) Documents filed as a part of the report:

### (1) Index to Consolidated Financial Statements of the Company

An "Index to Consolidated Financial Statements" has been filed as a part of this Report beginning on page F-1 hereof.

(2) All schedules for which provision is made in the applicable accounting regulation of the SEC have been omitted because of the absence of the conditions under which they would be required or because the information required is included in the consolidated financial statements of the Registrant or the notes thereto.

#### (3) Exhibits

An "Index to Exhibits" has been filed as a part of this Report beginning on page E-1 and is herein incorporated by reference.

## **SIGNATURES**

Pursuant to the requirements of Section 13 or 15(d) of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

# ENNIS, INC.

Date: May 11, 2009	BY: /s/ KEITH S. WALTERS  Keith S. Walters, Chairman of the Board, Chief Executive Officer and President
Date: May 11, 2009	BY: /s/ RICHARD L. TRAVIS, JR. Richard L. Travis, Jr. Vice President — Finance and CFO, Secretary and Principal Financial and Accounting Officer

Pursuant to the requirements of the Securities Exchange Act of 1934, this report has been signed below by the following persons on behalf of the Registrant and in the capacities and on the dates indicated.

Date: May 11, 2009	BY: /s/ KEITH S. WALTERS Keith S. Walters, Chairman
Date: May 11, 2009	BY: /s/ MICHAEL D. MAGILL Michael D. Magill, Director
Date: May 11, 2009	BY: /s/ FRANK D. BRACKEN Frank D. Bracken, Director
Date: May 11, 2009	BY: /s/ GODFREY M. LONG, JR. Godfrey M. Long, Jr., Director
Date: May 11, 2009	BY: /s/ THOMAS R. PRICE Thomas R. Price, Director
Date: May 11, 2009	BY: /s/ KENNETH G. PRITCHETT Kenneth G. Pritchett, Director
Date: May 11, 2009	BY: /s/ ALEJANDRO QUIROZ Alejandro Quiroz, Director
Date: May 11, 2009	BY: /s/ MICHAEL J. SCHAEFER Michael J. Schaefer, Director
Date: May 11, 2009	BY: /s/ JAMES C. TAYLOR James C. Taylor, Director

# ENNIS, INC. AND SUBSIDIARIES Index to Consolidated Financial Statements

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ended 2009, 2008 and 2007	F-7
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#### **Report of Independent Registered Public Accounting Firm**

# **Board of Directors and Shareholders Ennis, Inc.**

We have audited the accompanying consolidated balance sheets of Ennis, Inc. (a Texas corporation) and subsidiaries as of February 28, 2009 and February 29, 2008, and the related consolidated statements of earnings, changes in shareholders' equity and comprehensive income, and cash flows for each of the three years in the period ended February 28, 2009. These financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these financial statements based on our audits.

We conducted our audits in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Ennis, Inc. as of February 28, 2009 and February 29, 2008, and the results of its operations and its cash flows for each of the three years in the period ended February 28, 2009 in conformity with accounting principles generally accepted in the United States of America.

As discussed in Note 11 to the consolidated financial statements, the Company also adopted FASB Statement of Financial Accounting Standards No. 158, *Employers' Accounting for Defined Benefit Pension and Other Postretirement Plans: An Amendment of FASB Statements No.* 87, 88, 106, and 132R, effective February 28, 2007.

We also have audited, in accordance with the standards of the Public Company Accounting Oversight Board (United States), Ennis, Inc. and subsidiaries' internal control over financial reporting as of February 28, 2009, based on criteria established in *Internal Control—Integrated Framework* issued by the Committee of Sponsoring Organizations of the Treadway Commission (COSO) and our report dated May 11, 2009 expressed an unqualified opinion on the effectiveness of Ennis, Inc.'s internal control over financial reporting.

/s/ Grant Thornton LLP

Dallas, Texas May 11, 2009

### Report of Independent Registered Public Accounting Firm

Board of Directors and Shareholders Ennis, Inc.

We have audited Ennis, Inc. (a Texas corporation) and subsidiaries' internal control over financial reporting as of February 28, 2009, based on criteria established *in Internal Control—Integrated Framework* issued by the Committee of Sponsoring Organizations of the Treadway Commission (COSO). Ennis, Inc.'s management is responsible for maintaining effective internal control over financial reporting and for its assertion of the effectiveness of internal control over financial reporting, included in the accompanying Management's Report on Internal Control over Financial Reporting. Our responsibility is to express an opinion on Ennis, Inc.'s internal control over financial reporting based on our audit.

We conducted our audit in accordance with standards established by the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether effective internal control over financial reporting was maintained in all material respects. Our audit included obtaining an understanding of internal control over financial reporting, assessing the risk that a material weakness exists, testing and evaluating the design and operating effectiveness of internal control based on the assessed risk, and performing such other procedures as we considered necessary in the circumstances. We believe that our audit provides a reasonable basis for our opinion.

A company's internal control over financial reporting is a process effected by those charged with governance, management, and other personnel, designed to provide reasonable assurance regarding the preparation of reliable financial statements in accordance with generally accepted accounting principles. A company's internal control over financial reporting includes those policies and procedures that (1) pertain to the maintenance of records that, in reasonable detail, accurately and fairly reflect the transactions and dispositions of the assets of the company; (2) provide reasonable assurance that transactions are recorded as necessary to permit preparation of financial statements in accordance with generally accepted accounting principles, and that receipts and expenditures of the company are being made only in accordance with authorizations of management and those charged with governance; and (3) provide reasonable assurance regarding prevention, or timely detection and correction of unauthorized acquisition, use, or disposition of the company's assets that could have a material effect on the financial statements.

Because of its inherent limitations, internal control over financial reporting may not prevent, or detect and correct misstatements. Also, projections of any evaluation of effectiveness to future periods are subject to the risk that controls may become inadequate because of changes in conditions, or that the degree of compliance with the policies or procedures may deteriorate.

In our opinion, Ennis, Inc. maintained, in all material respects, effective internal control over financial reporting as of February 28, 2009, based on criteria established in *Internal Control—Integrated Framework* issued by COSO.

We also have audited, in accordance with the standards of the Public Company Accounting Oversight Board (United States), the consolidated balance sheets of Ennis, Inc. and subsidiaries as of February 28, 2009 and February 29, 2008 and the related consolidated statements of earnings, changes in shareholders' equity and comprehensive income, and cash flows for each of the three years in the period ended February 28, 2009 and our report dated May 11, 2009 expressed an unqualified opinion on those financial statements.

/s/ Grant Thornton LLP	
Dallas, Texas	
May 11, 2009	

# ENNIS, INC. AND SUBSIDIARIES CONSOLIDATED BALANCE SHEETS

(Dollars in thousands)

	Fiscal Years Ended		
	2009	2008	
Assets			
Current assets			
Cash and cash equivalents	\$ 9,286	\$ 3,393	
Accounts receivable, net of allowance for doubtful receivables of \$3,561 at			
February 28, 2009 and \$3,954 at February 29, 2008	57,467	72,278	
Prepaid expenses	3,780	3,500	
Prepaid income taxes	4,826		
Inventories	101,167	98,570	
Deferred income taxes	5,728	7,786	
Assets held for sale		292	
Total current assets	182,254	185,819	
Property, plant and equipment, at cost			
Plant, machinery and equipment	133,300	130,214	
Land and buildings	43,150		
Other	22,679		
Total property, plant and equipment	199,129	195,593	
Less accumulated depreciation	144,457	136,605	
Net property, plant and equipment	54,672	58,988	
0 1 11	117.241	150 200	
Goodwill	117,341	178,388	
Trademarks and tradenames, net	59,030	,	
Customer lists, net	22,007	24,260	
Deferred finance charges, net	486	,	
Prepaid pension asset		260	
Other assets	590		
Total assets	<u>\$ 436,380</u>	<u>\$ 513,131</u>	

# ENNIS, INC. AND SUBSIDIARIES CONSOLIDATED BALANCE SHEETS

(Dollars in thousands, except for share amounts)

		Fiscal Years Ended			
		2009	_	2008	
Liabilities and Shareholders' Equity					
Current liabilities	Φ.	0.4.500	Φ.	20 650	
Accounts payable	\$	24,723	\$	29,658	
Accrued expenses		12.010		4.4.0.40	
Employee compensation and benefits		12,919		14,840	
Taxes other than income		1,322		989	
Federal and state income taxes payable		4.706		501	
Other		4,706		5,583	
Current installments of long-term debt		210	_	255	
Total current liabilities		43,880		51,826	
I one town daht loss assessment installments		76 105		00.710	
Long-term debt, less current installments		76,185 6,988		90,710	
Liability for pension benefits		16,250		20,775	
Other liabilities		1,071		1,341	
Total liabilities	-	144,374	_	164,652	
Total habilities		144,374		104,032	
Commitments and contingencies					
Ç					
Shareholders' equity					
Preferred stock \$10 par value, authorized 1,000,000 shares; none issued		_		_	
Common stock \$2.50 par value, authorized 40,000,000 shares; issued 30,053,443					
shares in 2009 and 2008		75,134		75,134	
Additional paid in capital		122,448		122,566	
Retained earnings		186,857		235,624	
Accumulated other comprehensive income (loss):					
Foreign currency translation		(1,016)		929	
Unrealized gain (loss) on derivative instruments		(1,387)		_	
Minimum pension liability		(12,107)	_	(6,45 <u>0</u> )	
		(14,51 <u>0</u> )	_	(5,521)	
		369,929		427,803	
Treasury stock					
Cost of 4,336,557 shares in 2009 and 4,391,193 shares in 2008		(77,923)	_	(79,324)	
Total shareholders' equity		<u>292,006</u>	_	348,479	
Total liabilities and shareholders' equity	\$	436,380	\$	513,131	

# ENNIS, INC. AND SUBSIDIARIES CONSOLIDATED STATEMENTS OF EARNINGS

(Dollars in thousands, except share and per share amounts)

		Fiscal Years Ended	
	2009	2008	2007
Net sales	\$ 584,029	\$ 610,610	\$ 584,713
Cost of goods sold	440,553	446,736	428,391
Gross profit	143,476	163,874	156,322
Selling, general and administrative	86,217	88,851	83,121
Impairment of goodwill and trademarks	67,851		_
Gain from disposal of assets	(514)	(757)	(258)
Income (loss) from operations	(10,078)	75,780	73,459
Other income (expense)			
Interest expense	(3,363)	(5,678)	(6,936)
Other, net	382	(317)	(158)
,	(2,981)		(7,094)
Earnings (loss) before income taxes	(13,059)	69,785	66,365
Provision for income taxes	19,709	25,195	24,764
Net earnings (loss)	<u>\$ (32,768)</u>	<u>\$ 44,590</u>	<u>\$ 41,601</u>
Weighted average common shares outstanding			
Basic	25,707,265	25,623,325	25,530,732
Diluted	25,790,166	25,860,358	25,758,948
Per share amounts			
Net earnings (loss) — basic	\$ (1.27)	\$ 1.74	\$ 1.63
Net earnings (loss) — diluted	\$ (1.27)		\$ 1.62
Cash dividends per share	\$ 0.62	\$ 0.62	\$ 0.62
Cush dividends per share	$\psi = 0.02$	$\psi = 0.02$	ψ 0.02

# ENNIS, INC. AND SUBSIDIARIES CONSOLIDATED STATEMENTS OF CHANGES IN SHAREHOLDERS' EQUITY AND COMPREHENSIVE INCOME FOR THE FISCAL YEARS ENDED 2007, 2008, AND 2009

(Dollars in thousands, except share and per share amounts)

	Commo	on Stock					Treasury Stock	
	Shares	Amount	Additional Paid-in Capital	Retained Earnings	Other Comprehensive Income (Loss)	Shares	Amount	Total
Balance March 1, 2006	30,053,443	\$ 75,134	\$ 122,922	\$ 181,423	\$ 460	(4,574,329)	\$ (82,604)	\$ 297,335
Net earnings	50,055,115	Ψ 75,154	Ψ 122,722	41,601	Ψ 100 —	(1,571,527)	ψ (02,001) —	41,601
Foreign currency translation,				11,001				11,001
net of deferred tax of \$255	_	_	_	_	(435)	_	_	(435)
Comprehensive income					(433)			41,166
Adjustment to initially apply								11,100
FAS 158, net of tax of								
\$4,739	_	_	_	_	(7,396)	_	_	(7,396)
Dividends declared (\$.62 per					(7,570)			(1,370)
share)	_	_	_	(15,834)	_	_	_	(15,834)
Excess tax benefit of stock				(13,034)				(13,034)
option exercises and								
restricted stock grants	_	_	169	_	_	_	_	169
Stock based compensation	_	_	302	_	_	_	_	302
Exercise of stock options and			302					302
restricted stock grants	_	_	(1.088)	_	_	98.367	1.749	661
Balance February 28, 2007	30,053,443	75,134	122,305	207,190	(7,371)	(4,475,962)	(80,855)	316,403
Net earnings	50,055,115	75,154	122,303	44,590	(7,571)	(4,475,702)	(60,655)	44,590
Foreign currency translation,				11,570				11,570
net of deferred tax of \$526	_	_	_	_	904	_	_	904
Adjustment to pension net of					701			701
deferred tax of \$584	_	_	_	_	946	_	_	946
Comprehensive income					7-10			46,440
Cumulative impact of a								10,110
change in accounting for								
income tax uncertainties								
pursuant to FIN 48	_	_	_	(240)	_	_	_	(240)
Dividends declared (\$.62 per				(240)				(240)
share)	_	_	_	(15,916)	_	_	_	(15,916)
Excess tax benefit of stock				(15,710)				(13,710)
option exercises and								
restricted stock grants	_	_	385	_	_	_	_	385
Stock based compensation	_	_	734	_	_	_	_	734
Exercise of stock options and			751					754
restricted stock grants	_	_	(858)	_	_	84,769	1,531	673
Balance February 29, 2008	30,053,443	75,134	122,566	235,624	(5,521)	(4,391,193)	(79,324)	348,479
Net earnings (loss)				(32,768)	(-,)	( ',-,-,-,-,	( , , , , , , , ,	(32,768)
Foreign currency translation,				(==,, ==)				(==,,,,,,,
net of deferred tax of								
\$1,142	_	_	_	_	(1,945)	_	_	(1,945)
Unrealized loss on derivative					( ) /			( ) /
instruments, net of deferred								
tax of \$797	_	_	_	_	(1,387)	_	_	(1,387)
Adjustment to pension net of								` ′ ′
deferred tax of \$3,252	_	_	_	_	(5,657)	_	_	(5,657)
Comprehensive loss								(41,757)
Dividends declared (\$0.62								
per share)	_	_	_	(15,999)	_	_	_	(15,999)
Excess tax benefit of stock								
option exercises and								
restricted stock grants	_	_	249	_	_	_	_	249
Stock based compensation	_	_	993	_	_	_	_	993
Exercise of stock options and								
restricted stock grants	_	_	(1,360)	_	_	107,336	2,000	640
Stock repurchases						(52,700)	(599)	(599)
Balance February 28, 2009	30,053,443	\$ 75,134	\$ 122,448	\$ 186,857	<u>\$ (14,510)</u>	<u>(4,336,557</u> )	<u>\$ (77,923)</u>	\$ 292,006

# ENNIS, INC. AND SUBSIDIARIES CONSOLIDATED STATEMENTS OF CASH FLOWS

(Dollars in thousands)

	Fi		
	2009	2008	2007
Cash flows from operating activities:	* ( <b>**</b> ****		
Net earnings (loss)	\$ (32,768)	\$ 44,590	\$ 41,601
Adjustments to reconcile net earnings (loss) to net cash provided by			
operating activities:			
Depreciation	9,993	12,217	14,670
Amortization of deferred finance charges	448	448	451
Amortization of trademarks and customer lists	2,419	2,062	1,957
Impairment of goodwill and trademarks	67,851		_
Gain from disposal of assets	(514)	(757)	(258)
Bad debt expense	3,609	1,970	1,390
Stock based compensation	993	734	302
Excess tax benefit of stock based compensation	(249)	(385)	(169)
Deferred income taxes	(4,265)	682	(4,963)
Changes in operating assets and liabilities, net of the effects of	. , ,		( ) /
acquisitions:			
Accounts receivable	10,580	(22,854)	(3,762)
Prepaid expenses.	(5,313)	2,239	(1,225)
Inventories	(4,154)	(10,148)	5,797
Other current assets	2,058	(10,110)	5,777
Other assets	(4)	16	(482)
Accounts payable and accrued expenses	(7,789)	2,348	(8,313)
Other liabilities	(270)	(701)	(734)
Prepaid pension asset/liability for pension benefits	1,591	(2,017)	3,255
Net cash provided by operating activities	44,216	30,444	49.517
ivet cash provided by operating activities	44,210	30,444	47,317
Cash flows from investing activities:			
Capital expenditures	(6,399)	(4,294)	(4,999)
	(0,399)	(14,638)	(17,637)
Purchase of businesses, net of cash acquired	1.040	1,647	2,811
Proceeds from disposal of plant and property	1,049	$\frac{1,047}{(17,285)}$	$\frac{2,811}{(19,825)}$
Net cash used in investing activities	(5,350)	(17,285)	(19,825)
Cont. Clarate Control Control Control Control			
Cash flows from financing activities:	7,000	10.000	15 6 47
Borrowings on debt	5,000	18,000	15,647
Repayment of debt	(21,755)	(16,658)	(40,621)
Dividends	(15,999)	(15,916)	(15,834)
Purchase of treasury stock	(599)		
Proceeds from exercise of stock options	640	673	661
Excess tax benefit of stock based compensation	249	385	<u> </u>
Net cash used in financing activities	(32,464)	(13,516)	(39,978)
Effect of exchange rate changes on cash	(509)	168	8
Net change in cash and cash equivalents	5,893	(189)	(10,278)
Cash and cash equivalents at beginning of period	3,393	3,582	13,860
Cash and cash equivalents at end of period	\$ 9,286	\$ 3,393	\$ 3,582

#### (1) Significant Accounting Policies and General Matters

**Nature of Operations.** Ennis, Inc. and its wholly owned subsidiaries (the Company) are principally engaged in the production of and sale of business forms, other business products and apparel to customers primarily located in the United States.

**Basis of Consolidation.** The consolidated financial statements include the accounts of the Company and its wholly owned subsidiaries. All significant intercompany accounts and transactions have been eliminated. The Company's fiscal years ended on the following days: February 28, 2009, February 29, 2008 and February 28, 2007 (fiscal years ended 2009, 2008, and 2007, respectively).

**Cash and Cash Equivalents.** Cash and cash equivalents consist of highly liquid investments, such as time deposits held at major banks, commercial paper, United States government agency discount notes, money market mutual funds and other money market securities with original maturities of 90 days or less. At February 28, 2009, the Company had \$529,000 in Canadian and \$1,299,000 in Mexican bank accounts.

Accounts Receivable. Trade receivables are uncollateralized customer obligations due under normal trade terms requiring payment generally within 30 days from the invoice date. The Company's allowance for doubtful receivables reserve is based on an analysis that estimates the amount of its total customer receivable balance that is not collectible. This analysis includes assessing a default probability to customers' receivable balances, which is influenced by several factors including (i) current market conditions, (ii) periodic review of customer credit worthiness, and (iii) review of customer receivable aging and payment trends.

Select trade accounts receivable are sold by the Company to various factors on both non-recourse and recourse bases. These transactions are accounted for as a sale of financial assets if sold without recourse and a secured borrowing if sold with recourse. Advances may be paid at the Company's request on receivables not yet collected by the factors.

**Inventories.** With the exception of approximately one third of the raw materials of its print segment inventories, which are valued at the lower of last-in, first-out (LIFO) cost or market, the Company values its inventories at the lower of first in, first out (FIFO) cost or market. At fiscal years ended 2009 and 2008, approximately 5.16% and 5.26% of inventories, respectively, are valued at LIFO with the remainder of inventories valued at FIFO. The Company regularly reviews inventories on hand, using specific aging categories, and writes down the carrying value of its inventories for excess and potentially obsolete inventories based on historical usage and estimated future usage. In assessing the ultimate realization of its inventories, the Company is required to make judgments as to future demand requirements. As actual future demand or market conditions may vary from those projected by the Company, adjustments to inventories may be required. The Company provides reserves for excess and obsolete inventory when necessary based upon analysis of quantities on hand, recent sales volumes and reference to market prices. Reserve for obsolete inventory at fiscal years ended 2009 and 2008 were \$3.5 million and \$1.6 million, respectively.

**Property, Plant and Equipment**. Depreciation of property, plant and equipment is calculated using the straight-line method over a period presently considered adequate to amortize the total cost over the useful lives of the assets, which range from 3 to 11 years for plant, machinery and equipment and 10 to 40 years for buildings and improvements. Leasehold improvements are amortized over the shorter of the lease term or the estimated useful life of the improvements. Repairs and maintenance are expensed as incurred. Renewals and betterments are capitalized and depreciated over the remaining life of the specific property unit. The Company capitalizes all leases that are in substance acquisitions of property. As of February 29, 2008, the Company had land and building of approximately \$0.3 million classified as assets held for sale on the consolidated balance sheet. This balance reflects the net book value of a vacant facility and the associated land under contract for sale which is the lower of carrying amount or fair value less cost to sell.

### (1) Significant Accounting Policies and General Matters-continued

Goodwill and Other Intangible Assets. Goodwill is the excess of the purchase price paid over the value of net assets of businesses acquired and is not amortized. Intangible assets with determinable lives are amortized on a straight-line basis over the estimated useful life. Intangible assets with indefinite lives are not amortized. Goodwill and indefinite-lived intangibles are evaluated for impairment on an annual basis, or more frequently if impairment indicators arise, using a fair-value-based test that compares the fair value of the related business unit to its carrying value. Refer to Note 6 for further discussion of the Company's fiscal year 2009 goodwill and trademark impairment.

**Long-Lived Assets**. Long-lived assets are reviewed for impairment whenever events or changes in circumstances indicate that the carrying amount of an asset may not be recoverable. Recoverability of assets to be held and used is measured by a comparison of the carrying amount of an asset to future undiscounted net cash flows expected to be generated by the asset. If such assets are considered to be impaired, the impairment to be recognized is based upon future discounted net cash flows.

**Fair Value of Financial Instruments**. The carrying amounts of cash and cash equivalents, accounts receivables, accounts payable and long-term debt approximate fair value because of the short maturity and/or variable rates associated with these instruments. Derivative financial instruments are recorded at fair value. Refer to Note 9 for additional discussion of fair value measurements.

**Treasury Stock**. The Company accounts for repurchases of common stock using the cost method with common stock in treasury classified in the Consolidated Balance Sheets as a reduction of shareholders' equity.

**Deferred Finance Charges**. The Company accounts for deferred finance charges in connection with its revolving and term credit facility. The costs associated with the debt are amortized using the straight-line method over the term of the facility. If the facility is extinguished before the end of the term, the remaining balance of the deferred finance charges will be amortized fully in such year.

**Revenue Recognition**. Revenue is generally recognized upon shipment of products. Net sales represent gross sales invoiced to customers, less certain related charges, including sales tax, discounts, returns and other allowances. Returns, discounts and other allowances have historically been insignificant. In some cases and upon customer request, the Company prints and stores custom print product for customer specified future delivery, generally within twelve months. In this case, risk of loss passes to the customer, the customer is invoiced under normal credit terms, and revenue is recognized when manufacturing is complete. Approximately \$18,294,000, \$20,250,000, and \$20,147,000 of revenue was recognized under these arrangements during fiscal years 2009, 2008, and 2007 respectively.

Advertising Expenses. The Company expenses advertising costs as incurred. Catalog and brochure preparation and printing costs, which are considered direct response advertising, are amortized to expense over the life of the catalog, which typically ranges from three to twelve months. Advertising expense was approximately \$1,676,000, \$2,014,000, and \$1,905,000, during the fiscal years ended 2009, 2008, and 2007, respectively and is included in selling, general and administrative expenses in the consolidated statements of earnings. Included in advertising expense is amortization related to direct response advertising of \$693,000, \$876,000, and \$703,000 for the fiscal years ended 2009, 2008 and 2007, respectively. Unamortized direct advertising costs included in prepaid expenses at fiscal years ended 2009 and 2008 were \$409,000 and \$231,000, respectively.

**Income Taxes.** Deferred tax assets and liabilities are recognized for the estimated future tax consequences attributable to differences between the financial statement carrying amounts of existing assets and liabilities and their respective tax bases and operating loss and tax credit carry forwards. Deferred tax assets and liabilities are measured using enacted tax rates expected to apply to taxable income in the years in which those temporary differences are expected to be recovered or settled. The effect on deferred tax assets and liabilities of a change in tax rates is recognized in income in the period that includes the enactment date.

**Earnings (Loss) Per Share**. Basic earnings per share is computed by dividing net earnings by the weighted average number of common shares outstanding during the period. Diluted earnings per share is computed by dividing net earnings by the weighted average number of common shares outstanding plus the number of additional shares that

### (1) Significant Accounting Policies and General Matters-continued

would have been outstanding if potentially dilutive securities had been issued, calculated using the treasury stock method. For fiscal year 2009, 90,200 of options were not included in the diluted earnings (loss) per share computation because their effect was anti-dilutive. In 2008 and 2007 all options and restricted stock grants were dilutive.

Accumulated Other Comprehensive Income (Loss). Other comprehensive income (loss) is defined as the change in equity resulting from transactions from non-owner sources. Other comprehensive income (loss) consisted of the following: adjustments resulting from the foreign currency translation of the Company's Mexican and Canadian operations, changes in the fair value of interest rate swap and changes in the fair value of the Company's pension plan assets.

**Derivative Instruments and Hedging Activities.** The Company uses derivative financial instruments to manage its exposures to interest rate fluctuations on its floating debt agreements when the Company deems it prudent to do so. The derivative instruments are accounted for pursuant to Statement of Financial Accounting Standards No. 133, "Accounting for Derivative Instruments and Hedging Activities," as amended by FAS No. 138, "Accounting for Certain Derivative Instruments and Certain Hedging Activities" ("FAS 133"). FAS 133 requires that an entity recognize all derivatives as either assets or liabilities in the balance sheet, measure those instruments at fair value and recognize changes in the fair value of derivatives in earnings in the period of change, unless the derivative qualifies as an effective hedge that offsets certain exposures.

**Foreign Currency Translation.** The functional currency for the Company's foreign subsidiaries is the applicable local currency. Assets and liabilities of the foreign subsidiaries are translated to U.S. dollars at year-end exchange rates. Income and expense items are translated at the rates of exchange prevailing during the year. The adjustments resulting from translating the financial statements of the foreign subsidiary are reflected in shareholders' equity as accumulated other comprehensive income or loss.

Transaction gains and losses that arise from exchange rate fluctuations on transactions denominated in a currency other than the functional currency are included in the results of operations in other income (expense), net as incurred. Transaction gains and losses totaled approximately (\$384,000), \$322,000 and \$265,000 for fiscal years ended 2009, 2008 and 2007, respectively.

**Estimates.** The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenue and expenses during the reporting period. Actual results could differ from these estimates.

**Reclassifications.** Reclassifications were made to prior-year financial statements to conform to the current-year presentations. The Company reclassified \$11.2 million and \$10.4 million of distribution and warehousing expense from cost of goods sold to selling, general and administrative expense for fiscal years 2008 and 2007, respectively.

**Shipping and Handling Costs.** In accordance with Emerging Issues Task Force ("EITF") 00-10, "Accounting for Shipping and Handling Fees and Costs," the Company records amounts billed to customers for shipping and handling costs in net sales and related costs are included in cost of goods sold.

**Stock Based Compensation.** The Company recognizes stock-based compensation expense net of estimated forfeitures (estimated at 3%) over the requisite service period of the individual grants, which generally equals the vesting period. The fair value of all share based awards is estimated on the date of grant. For a further discussion of the impact of stock based compensation on the results of our consolidated financial statements, see Note 12, "Stock Option Plans and Stock Based Compensation."

### (1) Significant Accounting Policies and General Matters-continued

### **New Accounting Pronouncements**

FAS 157. In September 2006, the Financial Accounting Standards Board ("FASB") issued Statement of Financial Accounting Standards No. 157, "Fair Value Measurements" ("FAS 157"). The provisions of FAS 157 define fair value, establish a framework for measuring fair value in generally accepted accounting principles, and expand disclosures about fair value measurements. The provisions of FAS 157 are effective for fiscal years beginning after November 15, 2007. However, in February 2008, the FASB issued FSP FAS 157-2 which delays the effective date of FAS 157 for all nonfinancial assets and nonfinancial liabilities, except those that are recognized or disclosed at fair value in the financial statements on a recurring basis (at least annually). This FSP partially defers the effective date of Statement 157 to fiscal years beginning after November 15, 2008, and interim periods within those fiscal years for items within the scope of this FSP. The Company does not expect the adoption of FSP FAS 157-2 to have a material impact on its consolidated financial position, results of operations or cash flows.

<u>FAS 141R.</u> In December 2007, the FASB issued Statement of Financial Accounting Standards No. 141 (revised 2007), "Business combinations" ("FAS 141R"), which replaces FAS 141. FAS 141R establishes principles and requirements for how an acquirer in a business combination recognizes and measures in its financial statements the identifiable assets acquired, the liabilities assumed, and any controlling interest; recognizes and measures the goodwill acquired in the business combination or a gain from a bargain purchase; and determines what information to disclose to enable users of the financial statements to evaluate the nature and financial effects of the business combination. FAS 141R is to be applied prospectively to business combinations for which the acquisition date is on or after an entity's fiscal year that begins after December 15, 2008 (the Company's fiscal year ended February 28, 2010). The impact of adopting FAS 141R will depend on the nature and terms of future acquisitions, if any.

**FAS 160.** In December 2007, the FASB issued Statement of Financial Accounting Standards No. 160 "Noncontrolling Interests in Consolidated Financial Statements - an amendment to ARB No. 51" ("FAS 160"). FAS 160 establishes accounting and reporting standards that require the ownership interest in subsidiaries held by parties other than the parent to be clearly identified and presented in the consolidated balance sheets within equity, but separate from the parent's equity; the amount of consolidated net income attributable to the parent and the noncontrolling interest to be clearly identified and presented on the face of the consolidated statement of earnings; and changes in a parent's ownership interest while the parent retains its controlling financial interest in its subsidiary to be accounted for consistently. This statement is effective for fiscal years beginning on or after December 15, 2008 (the Company's fiscal year ended February 28, 2010). The Company does not anticipate the adoption of this statement will have a material impact on the Company's consolidated financial position, results of operations or cash flows.

<u>FAS 161.</u> In March 2008, the FASB issued Statement of Financial Accounting Standards No. 161, "Disclosures about Derivative Instruments and Hedging Activities — an amendment of FASB Statement No. 133" ("FAS 161"). FAS 161 requires entities to provide enhanced disclosures about derivative instruments and hedging activities. FAS 161 is effective for fiscal years and interim periods beginning on or after November 15, 2008. The adoption of FAS 161 is not expected to have a material impact on the Company's consolidated financial position, results of operations or cash flows.

**FSP FAS 142-3.** In April 2008, the FASB issued Staff Position ("FSP") No. 142-3, "Determination of the Useful Life of Intangible Assets" ("FSP FAS 142-3.") FSP FAS 142-3 requires companies estimating the useful life of a recognized intangible asset to consider their historical experience in renewing or extending similar arrangements or, in the absence of historical experience, to consider assumptions that market participants would use about renewal or extension as adjusted for entity-specific factors. FSP FAS 142-3 is effective for acquisitions made in fiscal years and interim periods beginning after December 15, 2008 (the Company's quarter ending May 31, 2009). The adoption of FSP FAS 142-3 is not expected to have a material impact on the Company's current consolidated financial position, results of operations or cash flows.

#### (1) Significant Accounting Policies and General Matters-continued

FAS 162. In May 2008, the FASB issued Statement of Financial Accounting Standards No. 162, "The Hierarchy of Generally Accepted Accounting Principles" ("FAS 162"). FAS 162 is effective 60 days following the SEC's approval of the Public Company Accounting Oversight Board Auditing amendments to AU Section, 411 *The Meaning of "Present Fairly in Conformity with Generally Accepted Accounting Principles"*. The statement is intended to improve financial reporting by identifying a consistent hierarchy for selecting accounting principles to be used in preparing financial statements that are presented in conformity with U.S. Generally Accepted Accounting Principles (GAAP). The Company does not anticipate the adoption of this statement will have a material impact on the Company's consolidated financial position, results of operations or cash flows.

**FSP EITF 03-6-1**, In June 2008, the FASB issued FSP Emerging Issue Task Force ("EITF") Issue No. 03-6-1, "Determining Whether Instruments Granted in Share-Based Payment Transactions Are Participating Securities" ("FSP EITF 03-6-1"). FSP EITF 03-6-1 provides that unvested share-based payment awards that contain nonforfeitable rights to dividends or dividend equivalents (whether paid or unpaid) are participating securities and shall be included in the computation of earnings per share pursuant to the two-class method. FSP EITF 03-6-1 is effective for fiscal years beginning after December 15, 2008, and interim periods within those years (our quarter ending May 31, 2009). Upon adoption, a company is required to retrospectively adjust its earnings per share data (including any amounts related to interim periods, summaries of earnings and selected financial data) to conform with the provisions of FSP EITF 03-6-1. The Company is currently evaluating the impact of FSP EITF 03-6-1 on its consolidated results of operations.

FSP FAS 133-1 and FIN 45-4. In September 2008, the FASB issued FSP 133-1 and FIN 45-4, "Disclosures about Credit Derivatives and Certain Guarantees: An Amendment of FASB Statement No. 133 and FASB Interpretation No. 45; and Clarification of the Effective Date of FASB Statement No. 161" ("FSP FAS 133-1" and "FIN 45-4"). SP 133-1 and FIN 45-4 amends disclosure requirements for sellers of credit derivatives and financial guarantees. It also clarifies the disclosure requirements of FAS No. 161 and is effective for quarterly periods beginning after November 15, 2008, and fiscal years that include those periods. The adoption of FSP 133-1 and FIN 45-4 had no material impact on the Company's consolidated financial position, results of operations or cash flows.

<u>FSP FAS 157-3.</u> In October 2008, the FASB issued FSP 157-3, "Determining the Fair Value of a Financial Asset When the Market for That Asset is Not Active" ("FSP FAS 157-3"). FSP FAS 157-3 clarifies the application of FAS 157 in an inactive market. It illustrated how the fair value of a financial asset is determined when the market for that financial asset is inactive. FSP FAS 157-3 was effective upon issuance, including prior periods for which financial statements had not been issued. The adoption of FSP FAS 157-3 did not have a material impact on the Company's consolidated financial position, results of operations or cash flows.

FSP FAS 157-4. In April 2009, the FASB issued FSP 157-4, "Determining Fair Value When the Volume and Level of Activity for the Asset or Liability Have Significantly Decreased and Identifying Transactions That Are Not Orderly ("FSP FAS 157-4"). FSP FAS 157-4 provides additional guidance for estimating fair value in accordance with FAS 157 when the volume and level of activity for the asset or liability have significantly decreased. Additionally, this FSP provides guidance on identifying circumstances that indicate a transaction is not orderly. FSP FAS 157-4 is effective for interim and annual reporting periods ending after June 15, 2009, and shall be applied prospectively. The Company has not yet evaluated the impact of adopting FSP FAS 157-4 on its financial statements, but the Company does not expect the adoption of FSP FAS 157-4 to have a material impact on its consolidated financial position, results of operations or cash flows.

**FSP FAS 107-1 and APB 28-1.** In April 2009, the FASB issued FSP 107-1 and APB 28-1, "Interim Disclosures about Fair Value of Financial Instruments" (FSP FAS 107 and APB 28-1"). This FSP amends SFAS No. 107, "Disclosures about Fair Value of Financial Instruments" ("FAS 107"), to require disclosures about fair value of financial instruments not measured on the balance sheet at fair value in interim financial statements as well as in annual financial statements. Prior to this FSP, fair values for these assets and liabilities were only disclosed annually. This FSP applies to all financial instruments within the scope of FAS 107 and requires all entities to disclose the methods and significant assumptions used to estimate the fair value of financial instruments. This FSP is effective for interim periods ending after June 15, 2009, with early adoption permitted for periods ending after March 15, 2009. An entity may early adopt this FSP only if it also elects to early adopt FSP FAS 157-4 and FSP

#### (1) Significant Accounting Policies and General Matters-continued

FAS 115-2 and FAS 124-2. This FSP does not require disclosures for earlier periods presented for comparative purposes at initial adoption. In periods after initial adoption, this FSP requires comparative disclosures only for periods ending after initial adoption. Adopting FSP FAS 107-1 and APB 28-1 will not have an effect on the Company's consolidated financial position, results of operations or cash flows. However, the Company is evaluating the effect on its interim fair value disclosures compared to previous interim periods.

FSP FAS 132R-1. In December 2008, the FASB issued FSP 132R-1, "Employers' Disclosures About Postretirement Plan Benefit Assets" ("FSP FAS 132R-1"). FSP FAS 132R-1 will require entities that are subject to the disclosure requirements of FAS 132R, "Employers' Disclosures about Pensions and Other Postretirement Benefits-an amendment of FASB Statements No. 87, 88, and 106", to make additional disclosures about plan assets for defined benefit pension and other postretirement benefit plans. The additional disclosure requirements of FSP FAS 132R-1 include how investment allocation decisions are made, the major categories of plan assets and the inputs and valuation techniques used to measure the fair value of plan assets. FSP FAS 132R-1 will be effective for fiscal years ending after December 15, 2009 (the Company's fiscal year ended February 28, 2010). The adoption of FSP FAS 132R-1 is not expected to have an impact on the Company's consolidated financial position, results of operations or cash flows.

#### **Concentrations of Risk**

Financial instruments that potentially subject the Company to a concentration of credit risk principally consist of cash and cash equivalents, and trade receivables. Cash and cash equivalents are placed with high-credit quality financial institutions. The Company's credit risk with respect to trade receivables is limited in management's opinion due to industry and geographic diversification. As disclosed on the Consolidated Balance Sheets, the Company maintains an allowance for doubtful receivables to cover estimated credit losses associated with accounts receivable.

The Company, for quality and pricing reasons, purchases its paper, cotton and yarn products from a limited number of suppliers. To maintain its high standard of color control associated with its apparel products, the Company purchases its dyeing chemicals from a single source. While other sources may be available to the Company to purchase these products, they may not be available at the cost or at the quality the Company has come to expect.

### (2) **Due From Factors**

Pursuant to terms of an agreement between the Company and various factors, the Company sold approximately 1.4% of its trade accounts receivable of Alstyle Apparel ("Alstyle") to the factors on a non-recourse basis in fiscal year 2009. The price at which the accounts are sold is the invoice amount reduced by the factor commission of between 0.25% and 1.50%. Additionally, some trade accounts receivable are sold to the factors on a recourse basis.

Trade accounts receivable not sold to the factor remain in the custody and control of the Company and the Company maintains all credit risk on those accounts as well as accounts which are sold to the factor with recourse. The Company accounts for receivables sold to factors with recourse as secured borrowings.

The Company may request payment from the factor in advance of the collection date or maturity. Any such advance payments are assessed interest charges through the collection date or maturity at the JP Morgan Chase Prime Rate. The Company's obligations with respect to advances from the factor are limited to the interest charges thereon. Advance payments are limited to a maximum of 90% (ninety percent) of eligible accounts receivable.

During July 2008, the Company discontinued selling its trade accounts receivable of Alstyle to the factors. As of February 29, 2008, the Company had outstanding factored receivables without recourse of \$2,315,000 and advances from factors of \$1,467,000.

### (3) Accounts Receivable and Allowance for Doubtful Receivables

Accounts receivable are reduced by an allowance for an estimate of amounts that are uncollectible. Approximately 96% of the Company's receivables are due from customers in North America. The Company extends credit to its customers based upon its evaluation of the following factors: (i) the customer's financial condition, (ii) the amount of credit the customer requests and (iii) the customer's actual payment history (which includes disputed invoice resolution). The Company does not typically require its customers to post a deposit or supply collateral. The Company's allowance for doubtful receivables reserve is based on an analysis that estimates the amount of its total customer receivable balance that is not collectible. This analysis includes assessing a default probability to customers' receivable balances, which is influenced by several factors including (i) current market conditions, (ii) periodic review of customer credit worthiness, and (iii) review of customer receivable aging and payment trends.

The Company writes-off accounts receivable when they become uncollectible, and payments subsequently received on such receivables are credited to the allowance in the period the payment is received. Credit losses from continuing operations have consistently been within management's expectations.

The following table represents the activity in the Company's allowance for doubtful receivables for the fiscal years ended (in thousands):

	2009	 2008	 2007
Balance at beginning of period	\$ 3,954	\$ 2,698	\$ 3,001
Bad debt expense	3,609	1,970	1,390
Other	_		
Recoveries	24	29	101
Accounts written off	(4,026)	(743)	(1,794)
Balance at end of period	\$ 3,561	\$ 3,954	\$ 2,698

### (4) Inventories

The following table summarizes the components of inventories at the different stages of production for the fiscal years ended (in thousands):

	 2009	2008
Raw material	\$ 13,357	5 14,711
Work-in-process	13,090	15,467
Finished goods	74,720	68,392
•	\$ 101,167	98,570

The excess of current costs at FIFO over LIFO stated values was approximately \$5,290,034 and \$4,860,000 at fiscal years ended 2009 and 2008, respectively. There were no significant liquidations of LIFO inventories during the fiscal years ended 2009, 2008 and 2007. Cost includes materials, labor and overhead related to the purchase and production of inventories.

### (5) Acquisitions and Disposal

On October 5, 2007, the Company acquired certain assets of B & D Litho, Inc. ("B & D") headquartered in Phoenix, Arizona, and certain assets and related real estate of Skyline Business Forms ("Skyline"), operating in Denver, Colorado through its wholly owned subsidiaries for \$12.5 million in cash. The acquisition of B&D Litho, Inc. did not include the acquisition of B&D Litho California, Inc., which is primarily a commercial printing operation located in Ontario, California. No significant liabilities were assumed in the transactions. Acquired customer lists are being amortized over a 10 year period. The combined sales of the purchased operations were \$25.0 million during the most recent twelve month period. The acquisition will add additional medium and long run multi-part forms, laser cut sheets, jumbo rolls and mailer products sold through the indirect sales (distributorship) marketplace.

### (5) Acquisitions and Disposal-continued

The following is a summary of the purchase price allocation for B & D and Skyline (in thousands):

Accounts receivable	
Inventories	1,711
Other assets	66
Property, plant & equipment	2,662 5,084
Customer lists	5,084
Trademarks	671
Noncompete	18
Accounts payable and accrued liabilities	(443)
	\$ 12,482

On September 17, 2007, the Company acquired certain assets of Trade Envelope, Inc. ("Trade") for \$2.7 million. Under the terms of the purchase agreement, the Company has agreed to pay the former owners of Trade under a contingent earn-out arrangement over three years for intangibles, subject to certain set-offs. Trade is an envelope manufacturer (converter) and printer, offering high quality, 1-4 color process with lithograph and flexography capabilities with locations in Tullahoma, Tennessee and Carol Stream, Illinois. The sales for the most recent twelve month period was \$11.4 million. The acquisition expanded and strengthened the envelope product line for the Company.

The following is a summary of the purchase price allocation for Trade (in thousands):

Accounts receivable	\$	974
Inventories		346
Property, plant & equipment		419
Customer lists		767
Trademarks		306
Noncompete		15
Accounts payable and accrued liabilities		(17 <u>1</u> )
	\$ 2	2,656

The results of operations for B&D and Trade are included in the Company's consolidated financial statements from the dates of acquisition. The following table represents certain operating information on a pro forma basis as though all companies had been acquired as of March 1, 2007, after the estimated impact of adjustments such as amortization of intangible assets, interest expense, interest income and related tax effects (in thousands except per share amounts):

	U	Jnaudited
	_	2008
Pro forma net sales	\$	631,786
Pro forma net earnings		44,979
Pro forma earnings per share — diluted		1.74

The pro forma results are not necessarily indicative of what would have occurred if the acquisitions had been in effect for the periods presented.

#### (6) Goodwill and Other Intangible Assets

Goodwill represents the excess of the purchase price over the fair value of net assets of acquired businesses and is not amortized. Goodwill and indefinite-lived intangibles are evaluated for impairment on an annual basis, or more frequently if impairment indicators arise, using a fair-value-based test that compares the fair value of the asset to its carrying value. Fair values of reporting units are typically calculated using a factor of expected earnings before interest, taxes, depreciation, and amortization. After conducting its fiscal year 2009 test, the Company determined there was no impairment in the Print Segment and \$63.2 million of goodwill in the Apparel Segment was impaired. The goodwill impairment charge is primarily driven by current adverse economic conditions and to a lesser extent by expected future cash flows. The Company must make assumptions regarding estimated future cash flows and other factors to determine the fair value of the respective assets in assessing the recoverability of its goodwill and other intangibles. If these estimates or the related assumptions change, the Company may be required to record impairment charges for these assets in the future.

### (6) Goodwill and Other Intangible Assets-continued

The cost of intangible assets is based on fair values at the date of acquisition. Intangible assets with determinable lives are amortized on a straight-line basis over the estimated useful life (between 1 and 10 years). Trademarks with indefinite lives, with a net book value of \$63.2 million (fair value at time of acquisition) at fiscal year end 2008, were evaluated for impairment and determined to have been impaired. A \$4.7 million impairment charge was recorded to reduce the carrying value of the trademarks to their fair value of \$58.5 million at fiscal year end 2009.

The Company assesses the recoverability of its definite-lived intangible assts primarily based on its current and anticipated future undiscounted cash flows. The carrying amount and accumulated amortization of the Company's intangible assets at each balance sheet date are as follows (in thousand):

	Gross		
	Carrying	Accumulated	
	Amount	Amortization	<u>Net</u>
As of February 28, 2009			
Amortized intangible assets (in thousands)			
Tradenames	\$ 1,234	\$ 742	\$ 492
Customer lists	29,908	7,901	22,007
Noncompete	500	467	33
	\$ 31,642	\$ 9,110	\$ 22,532
As of February 29, 2008			
Amortized intangible assets (in thousands)			
Tradenames	\$ 1,234	\$ 592	\$ 642
Customer lists	29,908	5,648	24,260
Noncompete	500	451	49
•	\$ 31,642	\$ 6,691	\$ 24,951
			ars Ended
		2009	2008
Non-amortizing intangible assets (in thousands)			
Trademarks		. \$ 58,538	\$ 63,238

Aggregate amortization expense for fiscal years 2009, 2008 and 2007 was \$2,419,000, \$2,062,000, and \$1,957,000, respectively.

The Company's estimated amortization expense for the next five years is as follows:

2010	\$ 2,403,000
2011	2,397,000
2012	2,391,000
2013	2.347.000
2014	2.254.000

The following table represents changes in the carrying amount of goodwill for the fiscal years ended (in thousands):

	S	Print Segment	Apparel Segment	
		Total	Total	 Total
Balance as of March 1, 2007	\$	40,614 \$	137,700	\$ 178,314
Goodwill acquired		74		74
Balance as of March 1, 2008		40,688	137,700	178,388
Goodwill acquired		2,104	_	2,104
Goodwill impairment			(63,151)	 (63,151)
Balance as of February 28, 2009	\$	42,792 \$	74,549	\$ 117,341

An adjustment of (\$63.2) million during the fiscal year ended February 28, 2009 reflects an impairment charge related to goodwill recorded from the previous acquisition of Alstyle Apparel. An adjustment of \$74,000 during the fiscal year ended February 29, 2008 was added to goodwill due to revised estimates in accrued expenses from the previous acquisition of Tennessee Business Forms and an adjustment of \$2.1 million during fiscal year end February 28, 2009 due to revised tax estimate of prior acquisitions.

### (7) Other Accrued Expenses

The following table summarizes the components of other accrued expenses for the fiscal years ended (in thousands):

	February 28, 2009	February 29, 2008
Accrued taxes	\$ 332	\$ 405
Accrued legal and professional fees	430	244
Accrued interest	129	604
Accrued utilities	1,499	1,358
Accrued repairs and maintenance	410	274
Factored receivables with recourse		539
Accrued contract labor	_	280
Other accrued expenses	1,906	1,879
•	\$ 4,706	\$ 5,583

### (8) Derivative Instruments and Hedging Activities

The Company uses derivative financial instruments to manage its exposures to interest rate fluctuations on its floating rate \$150 million revolving credit maturing March 31, 2010. On July 7, 2008, the company entered into a three-year Interest Rate Swap Agreement ("Swap") for a notional amount of \$40 million. The Swap fixes the LIBOR rate at 3.79%.

The Swap was designated as a cash flow hedge, and the fair value at February 28, 2009 was \$(2.2) million, \$(1.4) million net of deferred taxes. The Swap has been reported on the Consolidated Balance Sheet as long term debt with a related deferred charge recorded as a component of Other Comprehensive Income (Loss).

## (9) Fair Value Financial Instruments

Effective March 1, 2008, the Company adopted Statement of Financial Accounting Standards No. 157, "Fair Value Measurements" ("FAS 157"), for financial assets and financial liabilities. In accordance with Financial Accounting Standards Board Staff Position No. 157-2, the Company will delay application of FAS 157 for non-financial assets and non-financial liabilities, until March 1, 2009. FAS 157 defines fair value, establishes a framework for measuring fair value in generally accepted accounting principles and expands disclosures about fair value measurements.

FAS 157 defines fair value as the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants. FAS 157 establishes a fair value hierarchy for valuation inputs that gives the highest priority to quoted prices in active markets for identical assets or liabilities and the lowest priority to unobservable inputs. The fair value hierarchy is as follows:

- Level 1 Inputs utilize quoted prices (unadjusted) in active markets for identical assets or liabilities that the Company has the ability to access.
- Level 2 Inputs utilize data points that are observable such as quoted prices, interest rates and yield curves.
- Level 3 Inputs are unobservable data points for the asset or liability, and include situations where there is little, if any, market activity for the asset or liability.

Derivatives are reported at fair value utilizing Level 2 inputs. The Company utilizes valuation models with observable market data inputs to estimate fair value of its interest rate swap.

### (9) Fair Value Financial Instruments-continued

The following table summarizes financial assets and financial liabilities measured at fair value on a recurring basis as of February 28, 2009, segregated by the level of the valuation inputs within the fair value hierarchy utilized to measure fair value (in thousands):

		Fair Value Measurements Using				
		<b>Quoted Prices in Active</b>	Significant Other	Significant		
		Markets for Identical	Observable	Unobservable		
		Assets	Input	Inputs		
Description	February 28, 2009	(Level 1)	(Level 2)	(Level 3)		
Derivative asset	\$ —	\$ —		\$ —		
	<u>\$</u>	<u>\$</u>	<u>\$</u>	<u>\$</u>		
Derivative liability	\$ (2,185)	<u>\$                                    </u>	<u>\$ (2,185)</u>	<u>\$</u>		
•	\$ (2,185)	<u>\$</u>	\$ (2,185)	<u>\$</u>		

### (10) Long-Term Debt

Long-term debt consisted of the following at fiscal years ended (in thousands):

	<u>Febru</u>	ary 28, 2009	<u>Febru</u>	iary 29, 2008
Revolving credit facility	\$	74,000	\$	90,500
Interest rate swap		2,185		_
Capital lease obligations		210		452
Other				13
		76,395		90,965
Less current installments		210		255
Long-term debt	\$	76,185	\$	90,710

On March 31, 2006, the Company entered into an amended and restated credit agreement with a group of lenders led by LaSalle Bank N.A. (the "Facility"). The Facility provides the Company access to \$150 million in revolving credit and matures on March 31, 2010. The facility bears interest at the London Interbank Offered Rate ("LIBOR") plus a spread ranging from .50% to 1.50% (currently LIBOR + .50% or 1.00% at February 28, 2009), depending on the Company's total funded debt to EBITDA ratio, as defined. As of February 28, 2009, the Company had \$74.0 million of borrowings under the revolving credit line and \$3.0 million outstanding under standby letters of credit arrangements, leaving the Company availability of approximately \$73.0 million. The Facility contains financial covenants, restrictions on capital expenditures, acquisitions, asset dispositions, and additional debt, as well as other customary covenants, such as total funded debt to EBITDA ratio, as defined. The Company is in compliance with these covenants as of February 28, 2009. The Facility is secured by substantially all of the Company's domestic assets.

The capital lease obligation has interest due monthly at 4.96% and principal paid in equal monthly installments. The lease will mature in January 2010. Assets under capital leases have a total gross book value of \$936,000 and \$1,154,000 and the related accumulated amortization of \$488,000 and \$407,000 for fiscal years ended 2009 and 2008, respectively, and are included in property, plant and equipment. Amortization of assets under capital leases is included in depreciation expense.

The Company's long-term debt maturities for the years following February 28, 2009 are as follows (in thousands):

		Capital		
	Debt	Leases		Total
2010	\$ _	\$ 215	\$	215
2011	76,185		_	76,185
	76,185	215		76,400
Less amount representing interest		5		5
	\$ 76,185	\$ 210	\$	76,395

### (11) Shareholders' Equity

On October 20, 2008, the Board of Directors authorized the repurchase of up to \$5 million of the common stock through a stock repurchase program. Under the board-approved repurchase program, share purchases may be made from time to time in the open market or through privately negotiated transactions depending on market conditions, share price, trading volume and other factors, and such purchases, if any will be made in accordance with applicable insider trading and other securities laws and regulations. These repurchases may be commenced or suspended at any time or from time to time without prior notice. As of February 28, 2009, there were 52,700 shares of the common stock that had been purchased under the repurchase program at an average price per share of \$11.36.

The Company's revolving credit facility restricts acquisition of treasury shares and distributions to its shareholders.

### (12) Stock Option Plans and Stock Based Compensation

The Company accounts for stock based compensation using Statement of Financial Accounting Standards No. 123 (revised 2004), "Share-Based Payment" ("FAS 123R"). FAS 123R requires the recognition of the fair value of stock-based compensation in earnings.

The Company has stock options granted to key executives and managerial employees and non-employee directors. At fiscal year ended 2009, the Company has two stock option plans: the 1998 Option and Restricted Stock Plan amended and restated as of June 17, 2004 ("Plan") and the 1991 Incentive Stock Option Plan. The Company has 355,430 shares of unissued common stock reserved under the stock option plans for issuance to officers and directors, and supervisory employees of the Company and its subsidiaries. The exercise price of each option granted equals the quoted market price of the Company's common stock on the date of grant, and an option's maximum term is ten years. Options may be granted at different times during the year and vest ratably over various periods, from upon grant to five years. The Company uses treasury stock to satisfy option exercises and restricted stock awards.

For the years ended 2009, 2008 and 2007, the company recorded in selling, general and administrative expenses, compensation expense related to its share based compensation of \$993,000 (\$631,000 net of tax), \$734,000 (\$462,000 net of tax) and \$302,000 (\$190,000 net of tax), respectively.

The Company had the following stock option activity for the three years ended February 28, 2009:

	Number of Shares (exact quantity)	Weighted Average Exercise Price	Weighted Average Remaining Contractual Life (in years)	Aggregate Intrinsic Value(a) (in thousands)
Outstanding at March 1, 2006	687,850	\$ 10.63	4.6	
Granted	_	_		
Terminated	(22,500)	11.13		
Exercised	<u>(111,837</u> )	8.33		
Outstanding at February 28, 2007 Granted Terminated Exercised	553,513 (20,500) (63,500)	\$ 11.08 — 15.15 10.60	3.9	
Outstanding at February 29, 2008	469,513	\$ 10.97 —	2.9	
Terminated	(46,450)	12.31		
Exercised	<u>(104,500</u> )	10.34		
Outstanding at February 28, 2009	318,563	\$ 10.98	2.4	\$ 75
Exercisable at February 28, 2009	300,138	\$ 10.65	2.2	\$ 75

<sup>(</sup>a) Value is calculated on the basis of the difference between the market value of the Company's Common Stock as reported on the New York Stock Exchange on February 28, 2009 (\$8.18) and the weighted exercise price, multiplied by the number of shares indicated.

# (12) Stock Option Plans and Stock Based Compensation-continued

The Company did not grant any stock options during fiscal years 2009, 2008 and 2007. A summary of the stock options exercised and tax benefits realized from stock based compensation is presented below for the three fiscal years ended (in thousands):

	Fisc	ended	
	2009	2008	2007
Total cash received	\$ 640	\$ 673	\$ 661
Income tax benefits	249	385	169
Total grant-date fair value	134	83	102
Intrinsic value	536	611	1.364

A summary of the status of the company's unvested stock options at February 28, 2009, and changes during the fiscal year ended February 28, 2009 is presented below:

	Number of Options	Weighted Average Grant Date Fair Value
Unvested at February 29, 2008	45,600	\$ 2.64
New grants	_	
Vested	(23,425)	2.44
Forfeited	(3,750)	2.84
Unvested at February 28, 2009	18,425	2.85

As of February 28, 2009, there was \$17,000 of unrecognized compensation cost related to nonvested stock options granted under the Plan. The weighted average remaining requisite service period of the unvested stock options was 0.7 year. The total fair value of shares underlying the options vested during the fiscal year ended February 28, 2009 was \$192,000.

The following table summarizes information about stock options outstanding at the end of fiscal year 2009:

		Options Outstanding		Options Exercisable		
		Weighted Average	Weighted		Weighted	
	Number	Remaining Contractual	Average	Number	Average	
Exercise Prices	Outstanding	Life (in Years)	Exercise Price	Exercisable	Exercise Price	
\$7.0625 to \$ 8.6875	209,613	0.8	\$ 8.10	209,613	\$ 8.10	
11.6700	10,000	4.1	11.67	10,000	11.67	
13.2800 to 16.4200	66,450	5.2	15.69	48,025	15.48	
19.6900	32,500	7.0	19.69	32,500	19.69	
	318,563	2.4	10.98	300,138	10.65	

The Company had the following restricted stock grants activity for the three fiscal years ended February 28, 2009:

		Weighted Average
	Number of Shares	Grant Date Fair Value
Outstanding at March 1, 2006	23,919	\$ 19.69
Granted	16,000	19.64
Terminated	_	
Exercised		
Outstanding at February 28, 2007	39,919	\$ 19.67
Granted	56,600	26.79
Terminated	(1,334)	19.64
Exercised	(21,269)	19.68
Outstanding at February 29, 2008	73,916	\$ 25.12
Granted	75,080	15.67
Terminated	(15,236)	19.89
Exercised	(30,669)	24.05
Outstanding at February 28, 2009	103,091	\$ 19.33
		\$ —

# (12) Stock Option Plans and Stock Based Compensation-continued

As of February 28, 2009, the total remaining unrecognized compensation cost related to unvested restricted stock was approximately \$1.3 million. The weighted average remaining requisite service period of the unvested restricted stock awards was 1.8 years. During the fiscal year ended 2009, the Company's restricted stock grants had an underlying fair value at date of grant of \$2.0 million.

### (13) Employee Benefit Plans

The Company and certain subsidiaries have a noncontributory defined benefit retirement plan covering approximately 14% of their employees. Benefits are based on years of service and the employee's average compensation for the highest five compensation years preceding retirement or termination. The Company's funding policy is to contribute annually an amount in accordance with the requirements of the Employee Retirement Income Security Act of 1974 (ERISA).

The Company's pension plan asset allocation, by asset category, is as follows for the fiscal years ended:

	2009	2008
Equity securities	42%	49%
Debt securities	48%	44%
Cash and cash equivalents	<u>10</u> %	<u>7</u> %
Total	100%	100%

The current asset allocation is being managed to meet the Company stated objective of asset growth and capital preservation. The factor is based upon the combined judgments of the Company's Administrative Committee and its investment advisors to meet the Company's investment needs, objective, and risk tolerance. The Company's target asset allocation percentage, by asset class, for the year ended February 28, 2009 is as follows:

	rarget Anocation
Asset Class	Percentage
Money Market	0 - 3%
Bonds	43 - 47%
Stocks	45 - 50%

The Company estimates the long-term rate of return on plan assets will be 8.0% based upon target asset allocation. Expected returns are developed based upon the information obtained from the Company's investment advisors. The advisors provide ten-year historical and five-year expected returns on the fund in the target asset allocation. The return information is weighted based upon the asset allocation at the end of the fiscal year. The expected rate of return at the beginning of the fiscal year ended 2009 was 8.0%, the rate used in the calculation of the current year pension expense.

The Company's retirement benefit plan costs are accounted for using a valuation required by Statement of Financial Accounting Standard No. 87 ("FAS 87"), "Employers' Accounting for Pensions." The Company adopted Statement of Financial Accounting Standard No. 158, "Employer's Accounting for Defined Benefit Pension and other Postretirement Plans - an amendment FASB Statements No. 87, 88, 106 and 132R" ("FAS 158") as of February 28, 2007. FAS 158 requires an entity to recognize the funded status of its defined pension plans on the balance sheet and to recognize changes in the funded status that arise during the period but are not recognized as components of net periodic benefit cost, within accumulated other comprehensive income (loss), net of income tax.

### (13) Employee Benefit Plans-continued

Pension expense is composed of the following components included in cost of goods sold and selling, general and administrative expenses in the Company's consolidated statements of earnings for fiscal years ended (in thousands):

		2009		2008	_	2007
Components of net periodic benefit cost						
Service cost	\$	1,341	\$	1,430	\$	1,440
Interest cost		2,627		2,505		2,440
Expected return on plan assets		(3,249)		(3,079)		(2,848)
Amortization of:						
Prior service cost		(145)		(145)		(145)
Unrecognized net loss		766		905	_	956
Net periodic benefit cost	_	1,340	_	1,616	_	1,843
Other changes in Plan Assets and Projected Benefit Obligation Recognized in Other comprehensive Income						
Net actuarial loss		9,529		(818)		_
Amortization of net actuarial loss		(766)		(905)		_
Amortization of prior service credit		145		145		
•	_	8,908	_	(1,578)	_	
Total recognized in net periodic pension cost and other comprehensive income	\$	10,248	\$	38	\$	1,843

The following table represents the assumptions used to determine benefit obligations and net periodic pension cost for fiscal years ended:

	2009	2008	2007
Weighted average discount rate (net periodic pension cost)	6.40%	6.00%	6.00%
Earnings progression (net periodic pension cost)	3.00%	3.00%	3.50%
Expected long-term rate of return on plan assets	8.00%	8.00%	8.00%
Weighted average discount rate (benefit obligations)	7.15%	6.40%	6.00%
Earnings progression (benefit obligations)	3.00%	3.00%	3.00%

The accumulated benefit obligation ("ABO"), change in projected benefit obligation ("PBO"), change in plan assets, funded status, and reconciliation to amounts recognized in the consolidated balance sheets are as follows:

	2009	2008
Change in benefit obligation		
Projected benefit obligation at beginning of year	\$ 42,311	\$ 42,860
Service cost	1,341	1,430
Interest cost	2,626	2,505
Actuarial loss	(3,623)	(1,970)
Benefits paid	(3,704)	(2,514)
Projected benefit obligation at end of year	\$ 38,951	\$ 42,311
Change in plan assets:		
Fair value of plan assets at beginning of year	\$ 42,571	\$ 40,158
Company contributions	3,000	3,000
Gains on plan assets	(9,904)	1,927
Benefits paid	(3,704)	(2,514)
Fair value of plan assets at end of year	\$ 31,963	\$ 42,571
Funded status (benefit obligation less plan assets)	<u>\$ (6,988</u> )	<u>\$ 260</u>
Accumulated benefit obligation at end of year	\$ 33,957	<u>\$ 36,895</u>

The measurement dates used to determine pension and other postretirement benefits is the Company's fiscal year end. The Company expects to contribute from \$2.0 million to \$3.0 million during fiscal year 2010.

### (13) Employee Benefit Plans-continued

Estimated future benefit payments which reflect expected future service, as appropriate, are expected to be paid in the fiscal years ended (in thousands):

	Projecteu
Year	<b>Payments</b>
2009	\$ 3,075
2010	3,850
2011	3,870
2012	4,670
2013	4.035
2014 – 2018	18,215

Effective February 1, 1994, the Company adopted a Defined Contribution 401(k) Plan (the 401(k) Plan) for its United States employees. The 401(k) Plan covers substantially all full-time employees who have completed sixty days of service and attained the age of eighteen. United States employees can contribute up to 100 percent of their annual compensation, but are limited to the maximum annual dollar amount allowable under the Internal Revenue Code. The 401(k) Plan provides for employer matching contributions or discretionary employer contributions for certain employees not enrolled in the pension plan for employees of the Company. Eligibility for employer contributions, matching percentage, and limitations depends on the participant's employment location and whether the employees are covered by the Company's pension plan, etc. The Company's matching contributions are immediately vested. The Company made matching 401(k) contributions in the amount of \$372,000, \$421,000 and \$360,000 in fiscal years ended 2009, 2008 and 2007, respectively.

In addition, the Northstar Computer Forms, Inc. 401(k) Profit Sharing Plan was merged into the 401(k) Plan on February 1, 2001. The Company declared profit sharing contributions on behalf of the former employees of Northstar Computer Forms, Inc. in accordance with its original plan in the amounts of \$345,000, \$360,000, and \$370,000 in fiscal years ended 2009, 2008, and 2007, respectively.

## (14) Income Taxes

The following table represents components of the provision for income taxes for fiscal years ended (in thousands):

	2009	2008	2007
Current:			
Federal	\$ 14,723	\$ 20,144	\$ 19,611
State and local	3,444	2,787	3,849
Foreign	573	2,147	1,624
Deferred	969	117	(320)
Total provision for income taxes	\$ 19,709	\$ 25,195	\$ 24,764

The Company's effective tax rate on earnings from operations for the year ended February 28, 2009, was a negative 150.9%, which reflected a non-deductible goodwill impairment charge of \$63.2 million, as compared with 36.1% and 37.3% in 2008 and 2007, respectively. Excluding the impairment the effective tax rate would be 39.4%. Provision for state income tax of (18.4)% was due to a negative pre-tax income amount created by the impairment charge. The following summary reconciles the statutory U.S. Federal income tax rate to the Company's effective tax rate for the fiscal years ended:

	2009	2008	2007
Statutory rate	35.0%	35.0%	35.0%
Provision for state income taxes, net of Federal income tax benefit	(18.4)	2.6	3.9
Impairment of goodwill	(169.3)	_	
Other	1.8	(1.5)	<u>(1.6)</u>
	$\overline{(150.9)}$ %	36.1%	37.3%

### (14) Income Taxes-continued

Deferred taxes are recorded to give recognition to temporary differences between the tax basis of assets and liabilities and their reported amounts in the financial statements. The tax effects of these temporary differences are recorded as deferred tax assets and deferred tax liabilities. Deferred tax assets generally represent items that can be used as a tax deduction or credit in future years. Deferred tax liabilities generally represent items that have been deducted for tax purposes, but have not yet been recorded in the consolidated statements of earnings. To the extent there are deferred tax assets that are more likely than not to be realized, a valuation allowance would not be recorded. The components of deferred income tax assets and liabilities are summarized as follows (in thousands) for fiscal years ended:

	_	2009	 2008
Current deferred tax assets related to:			
Allowance for doubtful receivables	\$	1,366	\$ 1,517
Inventories		2,739	4,100
Employee compensation and benefits		1,661	1,715
Other	_	(38)	 454
	\$	5,728	\$ 7,786
Noncurrent deferred tax liability (asset) related to:			
Property, plan and equipment	\$	4,787	\$ 4,960
Goodwill and other intangible assets		20,084	18,944
Pension and noncurrent employee compensation benefits		(3,644)	(1,471)
Net operating loss and foreign tax credits		(3,143)	(2,365)
Interest rate swap		(838)	_
Other	_	<u>(996</u> )	707
	\$	16,250	\$ 20,775

The Company maintains a valuation allowance to adjust the basis of net deferred tax assets in accordance with FAS 109 "Accounting for Income Taxes" for approximately \$250,000 as of February 28, 2009 and February 29, 2008, respectively, related to foreign tax credits. Other non-current deferred tax liability (asset) includes currency exchange, stock options exercised, valuation allowance and other. The Company has federal and state net operating loss carry forwards as a result of an acquisition in the amount of \$2,721,000 expiring in fiscal years 2017 through 2025. The Company has foreign tax credit carry forwards in the amount of \$2,692,000 expiring in fiscal years 2010 through 2012. Based on historical earnings, management believes it will be able to fully utilize the net operating loss carry forwards and foreign tax credit.

In June 2006, the Financial Accounting Standards Board issued Interpretation No. 48, "Accounting for Uncertainty in Income Taxes - an interpretation of FASB Statement No. 109," (FIN 48), effective for fiscal years beginning after December 15, 2006. FIN 48 requires a two-step approach to determine how to recognize tax benefits in the financial statements where recognition and measurement of a tax benefit must be evaluated separately. A tax benefit will be recognized only if it meets a "more-likely-than-not" recognition threshold. For tax positions that meet this threshold, the tax benefit recognized is based on the largest amount of tax benefit that is greater than 50 percent likely of being realized upon ultimate settlement with the taxing authority.

The Company adopted the provisions of FIN 48 on March 1, 2007 and the adoption resulted in an increase of \$240,000 to non-current other liabilities and \$240,000 decrease of retained earnings on the consolidated balance sheet with no net impact to the consolidated statement of earnings. Unrecognized tax benefits, including accrued interest and penalties, at fiscal year end 2009, 2008 and 2007 of \$278,000, \$228,000 and \$240,000, respectively, related to uncertain tax positions are included in other liabilities on the consolidated balance sheets and would impact the effective rate if recognized. This unrecognized tax benefit includes an aggregate of \$34,000 of interest expense. Approximately \$93,000 of unrecognized tax benefits relate to items that are affected by expiring statutes of limitations within the next 12 months. A reconciliation of the change in the unrecognized tax benefits for fiscal year ended 2009 is as follows (in thousands):

	2009	2008
Balance at beginning of year	\$ 201	\$ 202
Additions based on tax positions related to the current year		67
Reductions due to lapses of statutes of limitations		(68)
Balance at end of year	\$ 243	\$ 201

### (14) Income Taxes-continued

The Company is subject to U.S. federal income tax as well as to income tax of multiple state jurisdictions and foreign tax jurisdictions. The Company has concluded all U.S. federal income tax matters for years through 2005. All material state and local income tax matters have been concluded for years through 2003 and foreign tax jurisdictions through 2000.

The Company recognizes interest expense on underpayments of income taxes and accrued penalties related to unrecognized non-current tax benefits as part of the income tax provision. Other than amounts included in the unrecognized tax benefits, the Company did not recognize any interest or penalties for the fiscal years ended 2009, 2008 and 2007.

### (15) Earnings (loss) per Share

Basic earnings (loss) per share have been computed by dividing net earnings by the weighted average number of common shares outstanding during the applicable period. Diluted earnings per share reflect the potential dilution that could occur if stock options or other contracts to issue common shares were exercised or converted into common stock. The following table sets forth the computation for basic and diluted earnings per share for the fiscal years ended:

	2009	2008	2007
Basic weighted average common shares outstanding	25,707,265	25,623,325	25,530,732
Effect of dilutive options	82,901	237,033	228,216
Diluted weighted average common shares outstanding	25,790,166	25,860,358	25,758,948
			_
Per share amounts:			
Net earnings (loss) — basic	<u>\$ (1.27)</u>	<u>\$ 1.74</u>	\$ 1.63
Net earnings (loss) — diluted	<u>\$ (1.27)</u>	<u>\$ 1.72</u>	\$ 1.62
Cash dividends	\$ 0.62	\$ 0.62	\$ 0.62

#### (16) Segment Information and Geographic Information

The Company operates in two segments – the Print Segment and the Apparel Segment.

The Print Segment, which represented 56% of the Company's consolidated net sales for fiscal year 2009, is in the business of manufacturing, designing, and selling business forms and other printed business products primarily to distributors located in the United States. The Print Segment operates 39 manufacturing locations throughout the United States in 16 strategically located domestic states. Approximately 95% of the business products manufactured by the Print Segment are custom and semi-custom, constructed in a wide variety of sizes, colors, number of parts and quantities on an individual job basis depending upon the customers' specifications.

The products sold include snap sets, continuous forms, laser cut sheets, tags, labels, envelopes, integrated products, jumbo rolls and pressure sensitive products in short, medium and long runs under the following labels: Ennis®, Royal Business Forms<sup>SM</sup>, Block Graphics®, Specialized Printed Forms<sup>SM</sup>, 360° Custom Labels<sup>SM</sup>, Enfusion®, Uncompromised Check Solutions®, Witt Printing<sup>SM</sup>, B&D Litho of Arizona<sup>SM</sup>, Genforms<sup>SM</sup> and Calibrated Forms<sup>SM</sup>. The Print Segment also sells the Adams-McClure<sup>SM</sup> brand (which provides Point of Purchase advertising for large franchise and fast food chains as well as kitting and fulfillment); the Admore brand (which provides presentation folders and document folders); Ennis Tag & Label<sup>SM</sup> (which provides tags and labels, promotional products and advertising concept products); Trade Envelopes® and Block Graphics® (which provide custom and imprinted envelopes) and Northstar® and GFS<sup>SM</sup> (which provide financial and security documents).

# (16) Segment Information and Geographic Information-continued

The Print Segment sells predominantly through private printers and independent distributors. Northstar and GFS also sell to a small number of direct customers. Northstar has continued its focus with large banking organizations on a direct basis (where a distributor is not acceptable or available to the end-user) and has acquired several of the top 25 banks in the United States as customers and is actively working on other large banks within the top 25 tier of banks in the United States. Adams-McClure sales are generally provided through advertising agencies.

The second segment, the Apparel Segment, which accounted for 44% of the Company's fiscal year 2009 consolidated net sales, consists of Alstyle Apparel, which was acquired in November 2004. This group is primarily engaged in the production and sale of activewear including t-shirts, fleece goods, and other wearables. Alstyle sales are seasonal, with sales in the first and second quarters generally being the highest. Substantially all of the Apparel Segment sales are to customers in the United States.

Corporate information is included to reconcile segment data to the consolidated financial statements and includes assets and expenses related to the Company's corporate headquarters and other administrative costs.

Segment data for the fiscal years ended 2009, 2008, and 2007 were as follows (in thousands):

	9	Print Apparel Segment Segment						T. T		Corporate		nsolidated Totals
Fiscal year ended February 28, 2009:		ocginent		Degment	_	orporate		Totals				
Net sales	\$	327,034	\$	256,995	\$	_	\$	584,029				
Depreciation		6,406		2,640		947		9,993				
Amortization of identifiable intangibles		952		1,467				2,419				
Impairment of goodwill and trademarks		_		67,851				67,851				
Segment earnings (loss) before income tax		51,553		(49,416)		(15,196)		(13,059)				
Segment assets		152,971		267,499		15,910		436,380				
Capital expenditures		5,973		324		102		6,399				
Fiscal year ended February 29, 2008:												
Net sales	\$	345,042	\$	265,568	\$		\$	610,610				
Depreciation		8,009		3,306		902		12,217				
Amortization of identifiable intangibles		595		1,467		_		2,062				
Segment earnings (loss) before income tax		56,012		29,367		(15,594)		69,785				
Segment assets		157,979		347,861		7,291		513,131				
Capital expenditures		2,939		1,275		80		4,294				
Fiscal year ended February 28, 2007:												
Net sales	\$	325,679	\$	259,034	\$		\$	584,713				
Depreciation		8,275		5,745		650		14,670				
Amortization of identifiable intangibles		384		1,573		_		1,957				
Segment earnings (loss) before income tax		46,077		33,321		(13,033)		66,365				
Segment assets		151,746		313,716		12,766		478,228				
Capital expenditures		2,647		1,038		1,314		4,999				

Identifiable long-lived assets by country include property, plant, and equipment, net of accumulated depreciation. The Company attributes revenues from external customers to individual geographic areas based on the country where the sale originated. Information about the Company's operations in different geographic areas as of and for the fiscal years ended is as follows (in thousand):

	United States	(	Canada	Mexico	Total
2009					
Net sales to unaffiliated customers					
Print Segment	\$ 327,034	\$	_	\$ —	\$ 327,034
Apparel Segment	 240,798		14,913	1,284	256,995
	\$ 567,832	\$	14,913	\$ 1,284	\$ 584,029
Identifiable long-lived assets					
Print Segment	\$ 42,272	\$	_	\$ —	42,272
Apparel Segment	5,856		38	1,173	7,067
Corporate	 5,333				5,333
	\$ 53,461	\$	38	\$ 1,173	\$ 54,672

### (16) Segment Information and Geographic Information-continued

	United States	Canada	Mexico	Total
2008				
Net sales to unaffiliated customers				
Print Segment	\$ 345,042	\$ —	\$ - \$	345,042
Apparel Segment	248,431	17,137		265,568
	\$ 593,473	\$ 17,137	<u>\$ \$</u>	610,610
Identifiable long-lived assets				
Print Segment	\$ 43,004	\$ —	\$ —	43,004
Apparel Segment	7,698	74	2,092	9,864
Corporate	6,120			6,120
	\$ 56,822	<u>\$ 74</u>	<u>\$ 2,092</u> <u>\$</u>	58,988
2007				
Net sales to unaffiliated customers				
Print Segment	\$ 325,679	\$ —	s — s	325,679
Apparel Segment	241,477	17,557		259,034
· · · · · · · · · · · · · · · · · · ·	\$ 567,156	\$ 17,557		584,713
Identifiable long-lived assets		<del> </del>		
Print Segment	\$ 44,291	\$ —	\$ —	44,291
Apparel Segment	9,002	102	2,721	11,825
Corporate	6,941			6,941
•	\$ 60,234	\$ 102	\$ 2,721 \$	63,057

### (17) Commitments and Contingencies

The Company leases certain of its facilities under operating leases that expire on various dates through fiscal year ended 2014. Future minimum lease commitments and sublease income under non-cancelable operating leases for each of the fiscal years ending are as follows (in thousands):

	O	perating			
		Lease	Sub	lease	
	Con	nmitments	Inc	ome	 Net
2010	\$	5,409	\$	(67)	\$ 5,342
2011		4,049		_	4,049
2012		2,354			2,354
2013		1,615			1,615
2014		575		_	575
Thereafter		21		_	21
	\$	14,023	\$	(67)	\$ 13,956

Rent expense attributable to such leases totaled \$9,389,000, \$9,789,000 and \$8,913,000 for the fiscal years ended 2009, 2008 and 2007, respectively.

In the ordinary course of business, the Company also enters into real property leases, which require the Company as lessee to indemnify the lessor from liabilities arising out of the Company's occupancy of the properties. The Company's indemnification obligations are generally covered under the Company's general insurance policies.

From time to time the Company is involved in various litigation matters arising in the ordinary course of business. The Company does not believe the disposition of any current matter will have a material adverse effect on its consolidated financial position or results of operations.

### (18) Supplemental Cash Flow Information

Net cash flows from operating activities reflect cash payments for interest and income taxes as follows for the three fiscal years ended (in thousands):

	2009	 2008	2007
Interest paid	\$ 3,838	\$ 6,048	\$ 6,646
Income taxes paid	\$ 24,522	\$ 25,208	\$ 26,657

Supplemental disclosure of non-cash investing and financing activities (in thousand):

	2009	 <u> 2008                                     </u>	2007	
Fair value of assets acquired in acquisitions	\$	\$ 15,752 \$	22,236	
Liabilities assumed in acquisitions	\$	\$ 614 \$	4,608	

### (19) Quarterly Consolidated Financial Information (Unaudited)

The following table represents the unaudited quarterly financial data of the Company for fiscal years ended 2009 and 2008 (in thousands, except per share amounts and quarter over quarter comparison):

For the Three Months Ended	 May 31	31 August 31		No	November 30		bruary 28
Fiscal year ended 2009:							
Net sales	\$ 163,200	\$	161,050	\$	142,453	\$	117,326
Gross profit	40,452		39,238		37,857		25,929
Net earnings (loss)	10,936		9,341		9,876		(62,921)
Dividends paid	3,987		3,998		4,007		4,007
Per share of common stock:							
Basic net earnings (loss)	\$ 0.43	\$	0.36	\$	0.38	\$	(2.44)
Diluted net earnings (loss)	\$ 0.42	\$	0.36	\$	0.38	\$	(2.44)
Dividends	\$ 0.155	\$	0.155	\$	0.155	\$	0.155
Fiscal year ended 2008:							
Net sales	\$ 152,774	\$	150,086	\$	158,215	\$	149,535
Gross profit	41,358		41,339		42,034		39,143
Net earnings	10,796		11,138		11,568		11,088
Dividends paid	3,967		3,976		3,986		3,987
Per share of common stock:							
Basic net earnings	\$ 0.42	\$	0.44	\$	0.45	\$	0.43
Diluted net earnings	\$ 0.42	\$	0.43	\$	0.45	\$	0.43
Dividends	\$ 0.155	\$	0.155	\$	0.155	\$	0.155

#### Current Quarter Compared to Same Quarter Last Year

For the quarter ended February 28, 2009, a non-cash impairment charge related to the apparel segment of \$63.2 million and \$4.7 million to goodwill and trademarks, respectively, was recorded. In addition, the Company recorded a \$2.0 million charge to its inventory reserve related to junior and fleece products. Without these impacts, the reported diluted earnings per share for the quarter would have been \$.23.

For the quarter ended February 29, 2008, the effective tax rate was 33.2% compared to 37.0% for the first nine months of fiscal year 2008. The decrease in the effective tax rate had a positive impact of \$476,000 on our earnings for the quarter, or \$.02 per diluted share. Without this impact the reported diluted earnings per share for the quarter would have been \$.40.

#### (20) Subsequent Events

On March 31, 2009, the Company declared a quarterly cash dividend of  $15^{-1}/_{2}$  cents a share on its common stock. The dividend was paid May 1, 2009 to shareholders of record on April 13, 2009. May 1, 2009 also has been set as the record date for shareholders entitled to notice of and to vote at the Annual Meeting of Shareholders to be held on July 1, 2009.

# INDEX TO EXHIBITS

Exhibit Number	Description of Document
Exhibit 3.1(a)	Restated Articles of Incorporation as amended through June 23, 1983 with attached amendments dated June 20, 1985, July 31, 1985 and June 16, 1988 incorporated herein by reference to Exhibit 5 to the Registrant's Annual Report on Form 10-K for the fiscal year ended February 28, 1993.
Exhibit 3.1(b)	Amendment to articles of Incorporation dated June 17, 2004 incorporated herein incorporated herein by reference to Exhibit 3.1(b) to the Registrant's Annual Report on Form 10-K for the fiscal year ended February 28, 2007.
Exhibit 3.2(a)	Bylaws of the Registrant as amended through October 15, 1997 incorporated herein by reference to Exhibit 3(ii) to the Registrant's Quarterly Report on Form 10-Q for the quarter ended November 30, 1997.
Exhibit 3.2(b)	First amendment to Bylaws of the Registrant dated December 20, 2007 incorporated herein by reference to Exhibit 3.1 to the Registrant's Current Report on Form 8-K filed on December 20, 2007.
Exhibit 10.1	Employee Agreement between Ennis, Inc. and Keith S. Walters dated December 19, 2008 incorporated herein by reference to Exhibit 10.1 to the Registrant's Current Report on Form 8-K filed on January 20, 2009.
Exhibit 10.2	Employee Agreement between Ennis, Inc. and Michael D. Magill dated December 19, 2008 incorporated herein by reference to Exhibit 10.2 to the Registrant's Current Report on Form 8-K filed on January 20, 2009.
Exhibit 10.3	Employee Agreement between Ennis, Inc. and Ronald M. Graham dated December 19, 2008 incorporated herein by reference to Exhibit 10.3 to the Registrant's Current Report on Form 8-K filed on January 20, 2009.
Exhibit 10.4	Employee Agreement between Ennis, Inc. and Richard L. Travis, Jr. dated December 19, 2008 incorporated herein by reference to Exhibit 10.4 to the Registrant's Current Report on Form 8-K filed on January 20, 2009.
Exhibit 10.5	Employee Agreement between Ennis, Inc. and Irshad Ahmad, Vice President-Apparel Group and CTO dated December 19, 2008 incorporated herein by reference to Exhibit 10.5 to the Registrant's Current Report on Form 8-K filed on January 20, 2009.
Exhibit 10.6	2004 Long-Term Incentive Plan incorporated herein by reference to Exhibit 4.1 of the Registrant's Current Report on Form S-8 filed on January 5, 2005.
Exhibit 10.7	Form of Executive Incentive and Non-Qualified Stock Option Agreement granted February 27, 2006 incorporated herein by reference to Exhibit 10.2 to the Registrant's Current Report on Form 8-K filed on March 1, 2006.
Exhibit 10.8	Form of Executive Restricted Stock Agreement granted February 27, 2006 incorporated herein by reference to Exhibit 10.2 to the Registrant's Current Report on Form 8-K filed on March 1, 2006.
Exhibit 10.9	Indemnity Agreement dated as of June 25, 2004, by and among Laurence Ashkin, Roger Brown, John McLinden, Arthur Slaven, Ennis, Inc. and Midlothian Holdings LLC incorporated herein by reference to Exhibit 10.7 to the Registrant's Form S-4 filed on September 3, 2004.
Exhibit 10.10	UPS Ground, Air Hundredweight and Sonicair Incentive Program Carrier Agreement incorporated herein by reference to Exhibit 10 to the Registrant's Annual Report on Form 10-K for the fiscal year ended February 28, 2003.
Exhibit 10.11	Addendum to UPS Ground, Air and Sonicair Incentive Program Carrier Agreement dated as of August 9, 2004, between Ennis, Inc. and United Parcel Service, Inc. incorporated herein by reference to Exhibit 10.10 to the Registrant's Form S-4 filed on September 3, 2004.*

# INDEX TO EXHIBITS

Exhibit Number	Description of Document
Exhibit 10.12	Carbonless Paper Agreement dated as of July 13, 2004 between Ennis, Inc. & MeadWestvaco Corporation incorporated herein by reference to Exhibit 10.11 to the Registrant's Form S-4 filed on September 3, 2004.*
Exhibit 10.13	Amended and Restated Credit Agreement dated as of March 31, 2006 among Ennis, Inc., various other parties that sign and become a party to the security agreement and LaSalle Bank National Association, as the Administrative Agent incorporated herein by reference to Exhibit 10.18 to the Registrant's Annual Report on Form 10-K for the fiscal year ended February 28, 2006.
Exhibit 10.14	Amended and Restated Security Agreement dated as of March 31, 2006 among Ennis, Inc. various other parties that sign and become a party to the security agreement and LaSalle Bank National Association, as the Administrative Agent incorporated herein by reference to Exhibit 10.19 to the Registrant's Annual Report on Form 10-K for the fiscal year ended February 28, 2006.
Exhibit 21	Subsidiaries of Registrant
Exhibit 23	Consent of Independent Registered Public Accounting Firm
Exhibit 31.1	Certification Pursuant to Rule 13a-14(a)/15d-14(a) (Chief Executive Officer)
Exhibit 31.2	Certification Pursuant to Rule 13a-14(a)/15d-14(a) (Chief Financial Officer)
Exhibit 32.1	Certification pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002
Exhibit 32.2	Certification pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002

<sup>\*</sup> Portions of Exhibit have been omitted pursuant to a request for confidential treatment filed with the SEC.

# Notice of Annual Meeting of Shareholders Proxy Statement

Ennis, Inc.





# NOTICE OF 2009 ANNUAL MEETING OF SHAREHOLDERS To Be Held Wednesday, July 1, 2009

To our shareholders:

We will hold the Annual Meeting of Shareholders of Ennis, Inc. on Wednesday at the Midlothian Community Center located at One Community Circle, Midlothian, Texas 76065 (the "Annual Meeting"), July 1, 2009 at 10:00 a.m., local time. At the Annual Meeting, we will ask you to vote on the following proposals:

- The election of three Directors to serve as Directors for a three-year term or until their successors are duly
  elected and qualified;
- Ratify the appointment of the independent registered public accountants; and
- To transact such other business as may properly come before the Annual Meeting and any adjournment or postponement thereof.

If you were a shareholder of record as of the close of business on May 1, 2009, you are eligible to vote. You may either vote at the meeting or by proxy, which allows your shares to be voted at the meeting even if you are not able to attend. If you choose to vote by proxy:

- Please carefully review the enclosed proxy statement and proxy card.
- Select your preferred method of voting, including by telephone, Internet or signing and mailing the proxy card.
- You can withdraw your proxy and vote your shares at the meeting if you decide to do so.

Every vote is important, and you are urged to vote your shares as soon as possible.

We look forward to seeing you at the meeting.

By Order of the Board of Directors

/s/ Richard L. Travis, Jr. Corporate Secretary Midlothian, Texas June 3, 2009

Important notice regarding availability of proxy materials for 2009 Annual Meeting of Shareholders:

The proxy statement and 2009Annual Report to Shareholders are available at www.ennis.com/investor\_relations/index.html.

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Ennis, Inc. 2441 Presidential Parkway Midlothian, TX 76065

# PROXY STATEMENT

This Proxy Statement is being furnished in connection with the solicitation of proxies by the Board of Directors of Ennis, Inc., a Texas corporation ("Ennis," the "Company," "we," "us," or "our"), for use at the Annual Meeting of Shareholders of Ennis, Inc. ("Annual Meeting") to be held on Wednesday, July 1, 2009, at One Community Circle, Midlothian, Texas 76065, commencing at 10:00 am, local time, and at any adjournment or postponement, for the purpose of considering and acting upon the matters set forth in the accompanying Notice of Annual Meeting of Shareholders.

This Proxy Statement and accompanying forms of proxy and voting instructions are first being mailed on or about June 3, 2009 to shareholders entitled to vote at the Annual Meeting. For information about shareholders' eligibility to vote at the Annual Meeting, shares outstanding on the record date and the ways to submit and revoke a proxy, please see *What will occur at the Annual Meeting* and *How do I vote* sections below.

# **Annual Report**

A copy of the Company's Annual Report to shareholders for the fiscal year ended February 28, 2009 has been sent simultaneously with this Proxy Statement. Our Annual Report on Form 10-K as filed with the Securities and Exchange Commission is available without charge to shareholders upon written request to Investor Relations Department, Ennis, Inc. P.O. Box 403, Midlothian, Texas 76065-0403 or via the Internet at <a href="https://www.ennis.com">www.ennis.com</a>.

### **Recommendation of the Board of Directors**

The Board of Directors recommends a vote FOR the Board's proposal to elect the nominated Directors, and FOR the proposal to ratify Grant Thornton LLP as our independent registered public accounting firm for fiscal year 2010.

#### **OUESTIONS AND ANSWERS**

#### Why did I receive this Proxy Statement?

We are providing these proxy materials in connection with the solicitation by the Board of Directors of Ennis, Inc. of proxies to be voted at our 2009 Annual Meeting of Shareholders ("Annual Meeting").

You are invited to attend our Annual Meeting on July 1, 2009 at 10:00 a.m., local time. The Annual Meeting is open to all holders of our Common Stock. Each shareholder is permitted to bring one guest. The meeting will be held at the Midlothian Community center located at One Community Circle, Midlothian, Texas 76065.

The Notice of 2009 Annual Meeting of Shareholders, Proxy Statement, form of proxy and voting instructions are being mailed on or about June 3, 2009.

# I may have received more than one Proxy Statement. Why?

If you received more than one Proxy Statement, your shares are probably registered differently or are in more than one account. Please vote each proxy card that you received.

#### How does the Board recommend that I vote my shares?

Unless you give other instructions on your proxy card, the persons named as proxy holders on the proxy card will vote in accordance with the recommendations of the Board. The Board's recommendation can be found with the description of each item in this Proxy Statement. In summary, the Board recommends a vote:

# FOR the Board's proposal to elect the nominated Directors,

FOR the Board's proposal to ratify the selection of Grant Thornton LLP as our independent registered public accounting firm.

#### What will occur at the Annual Meeting?

We will determine whether enough shareholders are present at the meeting to conduct business. Your shares are counted as present at the Annual Meeting if you attend the meeting and vote in person or if you properly return a proxy by mail. In order for us to hold our meeting, holders of a majority of our outstanding shares of our Common Stock as of May 1, 2009 must be present in person or by proxy at the meeting. This is referred to as a quorum. Absentions and broker non-votes will be counted for purposes of establishing a quorum at the meeting.

All shareholders of record at the close of business on May 1, 2009 will be entitled to vote on matters presented at the meeting or any adjournment thereof. On May 1, 2009, there were 25,882,277 shares of our Common Stock issued and outstanding. The holders of a majority, or 12,941,139 of the shares of our Common Stock entitled to vote at the meeting, must be represented at the meeting in person or by proxy to have a quorum for the transaction of business at the meeting and to act on the matters specified in the Notice.

If enough shareholders are present at the meeting to conduct business, then we will vote to elect as members of our Board of Directors for a three-year term (Godfrey M. Long Jr., Thomas R. Price, and Alejandro Quiroz), and ratify the selection of Grant Thornton LLP as our independent registered public accounting firm for fiscal year 2010, and any other business properly coming before the meeting.

After each proposal has been voted on at the meeting, we will discuss and take action on any other matter that is properly brought before the meeting. We have hired Computershare Investor Services, LLC, our transfer agent, to count the votes represented by proxies cast by ballot. Employees of Computershare Investor Services, LLC, and the Company will act as Inspectors of election.

We know of no other matters that will be presented for consideration at the Annual Meeting. If, however, other matters or proposals are presented and properly come before the meeting, the proxy holders intend to vote all proxies in accordance with their best judgment in the interest of Ennis, Inc. and our shareholders.

A representative of Grant Thornton LLP, our independent accountants, is expected to be present at the Annual Meeting and will be afforded an opportunity to make a statement, if such representative so desires, and to respond to appropriate questions.

#### What is a broker non-vote?

If a broker does not have discretion to vote shares held in street name on a particular proposal and does not receive instructions from the beneficial owner on how to vote those shares, the broker may return the proxy card without voting on that proposal. This is known as a *broker non-vote*. Broker non-votes will have no effect on the vote for the matters being presented.

#### How many votes are necessary to elect the nominees for director?

The nominees for election as directors at the Annual Meeting who receive the highest number of "FOR" votes will be elected as directors provided a quorum is present. This is called plurality voting. Unless you indicate otherwise on your proxy card, the persons named as your proxies will vote your shares FOR all the nominees for director named in this Proxy Statement.

With respect to the election of directors, shareholders have cumulative voting rights, which means that each shareholder entitled to vote (a) has the number of votes equal to the number of shares held by such shareholder multiplied by the number of directors to be elected and (b) may cast all such votes for one nominee or distribute such shareholder's votes among the nominees as the shareholder chooses. The right to cumulate votes may not be exercised until a shareholder has given written notice of the shareholder's intention to vote cumulatively to the corporate secretary on or before the day preceding the election. If any shareholder gives such written notice, then all shareholders entitled to vote or their proxies may cumulate their votes. Upon such written notice, the persons named in the accompanying form of proxy may cumulate their votes. As a result, the Board also is soliciting discretionary authority to cumulate votes.

#### How many votes are necessary to ratify the selection of Grant Thornton LLP?

The ratification of the selection of Grant Thornton LLP, as our independent registered public accountants, requires the affirmative vote of a majority of votes cast by shareholders entitled to vote. Abstentions will have the same effect as a vote against this proposal. Broker non-votes will have no effect on the outcome of the vote.

#### What if a nominee is unwilling or unable to serve?

The persons nominated for election to our Board of Directors have agreed to stand for election. However, should a nominee became unable or unwilling to accept nomination or election, the proxies will be voted for the election of such other person as the Board may recommend. Our Board of Directors has no reason to believe that the nominees will be unable or unwilling to serve if elected, and to the knowledge of the Board, the nominees intend to serve the entire term for which election is sought.

#### How do I vote?

If you are a registered shareholder (that is you hold Ennis stock directly in your name), you may vote by telephone, Internet or mail or by attending the Meeting and voting in person.

**To vote by telephone or Internet:** Please follow the instructions on the proxy card. The deadline for voting by telephone or Internet is 1:00 a.m., Central Time, on July 1, 2009.

**To vote by mail:** Please complete, sign and date the accompanying proxy card and return it in the enclosed postage-paid envelope. Only cards received and processed before 10:00 a.m., Central Time, on July 1, 2009 will be voted.

Even if you plan to attend the meeting, we encourage you to vote your shares by proxy. If you plan to vote in person at the Annual Meeting, and you hold your Company stock in street name, you must obtain a proxy from your broker and bring that proxy to the meeting.

If you hold your stock through the Company's employee benefit plans, you will receive a proxy card with instructions to vote, which are the same as any other shareholder.

#### What if I want to change my vote?

You can change or revoke your vote at any time before the polls close at the Annual Meeting. You can do this by:

- Signing another proxy card with a later date and returning it to us prior to the meeting, or
- · Sending our Corporate Secretary a written document revoking your earlier proxy, or
- Voting again at the meeting.

# Will my shares be voted if I don't provide my proxy and don't attend the Annual Meeting?

If you do not provide a proxy or vote your shares held in your name, your shares will not be voted.

If you hold your shares in street name, your broker may be able to vote your shares for certain "routine" matters even if you do not provide the broker with voting instructions. The election of directors for 2009 is considered a routine matter. For matters not considered "routine," if you do not give your broker instructions on how to vote your shares, the broker may return the proxy card without voting on that proposal. This is a *broker non-vote*.

If you hold your shares through one of the Company's employee benefit plans and do not vote your shares, your shares (along with all other shares in the plan for which votes are not cast) will be voted pro rata by the trustee in accordance with the votes directed by other participants in the plan who elect to act as a fiduciary entitled to direct the trustee of the applicable plan on how to vote the shares.

#### How are votes counted?

In the election of directors, you may vote "FOR" all of the nominees or your vote may be "WITHHELD" with respect to one or more of the nominees. Votes that are withheld will be counted for purposes of determining the presence or absence of a quorum but will have no other effect on the election of directors. For any other proposal, you may vote "FOR," "AGAINST", or "ABSTAIN". If you "ABSTAIN," it has the same effect as a vote "AGAINST."

#### What if I return my proxy but don't vote for some of the matters listed on my proxy card?

If you return a signed card without indicating your vote, your shares will be voted FOR the nominee directors listed on the card.

# How do I raise an issue for discussion or vote at the next Annual Meeting?

Under SEC rules, a shareholder who intends to present a proposal, including the nomination of directors, at the 2010 Annual Meeting of Shareholders and who wishes the proposal to be included in the Proxy Statement for that meeting must submit the proposal in writing to our Corporate Secretary. The proposal must be received no later than February 3, 2010.

If you wish to present a proposal at the 2010 Annual Meeting of Shareholders that has not been included in the Proxy Statement for that meeting, such proposal must be submitted in writing to our Corporate Secretary, and such proposal must be received no later than April 19, 2010.

All written proposals should be directed to Investor Relations Department, Ennis, Inc., P.O. Box 403, Midlothian, Texas 76065-0403.

The Nominating and Corporate Governance Committee is responsible for selecting and recommending director candidates to our Board, and will consider nominees recommended by shareholders. If you wish to have the Nominating and Corporate Governance Committee consider a nominee for director, you must send a written notice to the Company's Corporate Secretary at the address provided above and include the information required by the Nominating and Corporate Governance Committee Charter and discussed in the section entitled *Director Nominating Processes* of this Proxy Statement.

# Who will pay for the cost of this solicitation?

Our Board has sent you this Proxy Statement. Our directors, officers, and employees may solicit proxies by mail, by telephone or in person. Those persons will receive no additional compensation for any solicitation activities. We will request banking institutions, brokerage firms, custodians, trustees, nominees and fiduciaries to forward solicitation materials to the beneficial owners of our Common Stock held of record by those entities, and we will, upon the request of those record holders, reimburse reasonable forwarding expenses. We will pay the costs of preparing, printing, assembling and mailing the proxy materials used in the solicitation of proxies.

#### Where can I find the voting results of the Annual Meeting?

We will announce the voting results at the Annual Meeting and will publish the results in our quarterly report on Form 10-Q for the quarter ending August 31, 2009. We will file that report with the Securities and Exchange Commission on or before October 12, 2009. This Form 10-Q will be available without charge to shareholders upon written request to Investor Relations Department, Ennis, Inc., P.O. Box 403, Midlothian, Texas 76065-0403 or via the Internet at www.ennis.com.

# How can I access the Company's proxy materials and Annual Report electronically?

The Company's 2009 Annual Report on Form 10-K as filed with the Securities and Exchange Commission is available on our website at www.ennis.com in the "Investor Relations" section.

#### PROPOSAL NO. 1

#### APPROVAL OF ELECTION OF EACH OF THE THREE DIRECTOR NOMINEES

The number of directors who shall constitute the Company's Board of Directors is currently set at nine. The Board of Directors consists of three classes serving staggered three-year terms. Directors for each class are elected at the Annual Meeting of Shareholders held in the year in which the term for their class expires.

Our Board of Directors proposes the election of Godfrey M. Long Jr., Thomas R. Price, and Alejandro Quiroz as directors, to hold office for a term of three years, expiring at the close of our Annual Meeting of Shareholders to be held in 2012, or until their successors are duly elected and qualified. It is the Board's opinion that because of the candidates' business experience and their tenure as directors of the Company, they are sufficiently familiar with the Company and its business to be able to competently direct and manage the Company's business affairs. Biographical information on all candidates is set forth in "Directors – Summary of Our Independent Directors."

If Mr. Long, Mr. Price, or Mr. Quiroz becomes unavailable for election, which is not anticipated, the proxies will be voted for the election of such other person as the Board may recommend.

The Board of Directors recommends that shareholders vote "FOR" the Nominees for Director set forth above.

# PROPOSAL NO. 2

#### RATIFICATION OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM

Grant Thornton LLP served as the Company's independent registered public accounting firm for fiscal 2009 and has reported on our financial statements. The Audit Committee of the Board of Directors has selected Grant Thornton LLP as the Company's independent registered public accounting firm for fiscal 2010. The Board of Directors is asking shareholders to ratify this selection. Although SEC regulations and the NYSE listing requirements require the Company's independent registered public accounting firm to be engaged, retained and supervised by the Audit Committee, the Board of Directors considers the selection of an independent registered public accounting firm to be an important matter to shareholders and considers a proposal for shareholders to ratify such appointment to be an opportunity for shareholders to provide input to the Audit Committee and the Board of Directors on a key corporate governance issue.

Representatives of Grant Thornton LLP are expected to be present at the Annual Meeting and will have an opportunity to make a statement if they so desire and are expected to be available to respond to appropriate questions.

The Board of Directors recommends a vote "FOR" the proposal to ratify the selection of the Company's independent registered public accounting firm for fiscal year 2010.

# CORPORATE GOVERNANCE MATTERS

#### General

Our Corporate Governance Guidelines address the following matters, among others: director qualifications, director responsibilities, Board Committees, director access to officers, employees and independent advisors, director compensation, Board performance evaluations, director orientation and continuing education, CEO evaluation and succession planning. The Corporate Governance Guidelines also contain categorical standards, which are consistent with the standards set forth in the New York Stock Exchange ("NYSE") listing standards, to assist the Board in determining the independence of the Company's directors. A copy of these guidelines is available free of charge upon written request to Investor Relations Department, Ennis, Inc., P.O. Box 403, Midlothian, Texas 76065-0403 or via the Internet at www.ennis.com.

#### **Board Size**

The Company's Bylaws provide that the number of directors will be nine.

#### **Director Independence**

Our Governance Guidelines provide that the Board of Directors is to be composed of a majority of independent directors. The Board has determined that each non-employee director meets the standards regarding independence set forth in the Corporate Governance Guidelines of the Company and in compliance with NYSE rules and has no material relationship with the Company. The Board of Directors has determined that the independent directors, which will consist of Mr. Price, Mr. Pritchett, Mr. Quiroz, Mr. Taylor, Mr. Long, Mr. Schaefer, and Mr. Bracken, after election, constitute a majority of the Board.

#### Criteria for Membership on the Board

When identifying director nominees, the Nominating and Corporate Governance Committee (the "Committee") seeks director candidates with high personal and professional ethics, integrity and values, have outstanding records of accomplishments in their chosen business or profession, and who will be committed to representing the long-term interest of the Company's shareholders. The Board seeks members reflecting a range of talents, ages, skills, diversity, and expertise, particularly in the areas of accounting and finance, management, domestic and international markets and leadership sufficient to provide sound and prudent guidance with respect to the Company's operations and interests. The Company also requires that its Board members be able to dedicate the time and resources sufficient to ensure the diligent performance of their duties on the Company's behalf, including attending Board and applicable committee meetings.

#### **Director Nomination Process**

The charter of our Nominating & Corporate Governance Committee (the "Nominating Committee") allows shareholders to recommend to the Nominating Committee candidates for membership on the Board of Directors. To recommend a candidate for director using this process, the shareholder must follow procedures set forth in the Nominating Committee Charter and the candidate must meet the qualification standards set forth in the Company's Corporate Governance Guidelines.

Only shareholders that have owned at least 5% of the outstanding shares of our Common Stock for more than one year from the date of the shareholder's recommendation may submit the name of a candidate for the Nominating Committee to consider for nomination. To propose a candidate, the shareholder must provide the following information in the shareholder's notice:

- Name of the candidate;
- A resume and brief biographical sketch of the candidate;

- Proof that the shareholder owns 5% or more of the outstanding shares of our Common Stock;
- Proof that the shareholder has owned at least 5% of the outstanding shares of our Common Stock for more than one year from the date of the shareholder's recommendation; and
- The candidate's consent and willingness to serve on the Board if elected.

To include a candidate in any proxy statement for the election of directors, the Company will also need the following information:

- The nominee's name, age and business and residence address;
- The nominee's principal occupation or employment;
- The class and number of shares of our Common Stock, if any, owned by the nominee;
- The name and address of the nominating shareholder as they appear on the Company's books;
- The class and number of shares of our Common Stock owned by the nominating shareholder as of the record date for the annual meeting (if this date has been announced) and as of the date of the notice;
- A representation that the shareholder intends to appear in person or by proxy at the meeting to nominate the candidate specified in the notice;
- A description of all arrangements or understandings between the shareholder and the nominee; and
- Any other information regarding the nominee or shareholder that would be required to be included in a Proxy Statement relating to the election of directors.

Candidates recommended by the Company's shareholders are evaluated on the same basis as candidates recommended by the Company's directors, CEO, other executive officers, third party search firms or other sources. The Nominating Committee will request and review the resume of any of the candidates based on the qualifications set forth in the Nominating Committee Charter and the Company's Governance Guidelines. There can be no more than one shareholder nominee in our Proxy Statement for any given Annual Meeting.

#### **Board Responsibilities**

Our business is managed under the direction of the Board. The Board monitors management on behalf of the shareholders. Among the Board's major responsibilities are:

- Selection, compensation and evaluation of the Executive Officers and oversight of succession planning for the Chief Executive Officer;
- Assurance that processes are in place to promote compliance with law and high standards of business ethics;
- Oversight of Ennis' strategic planning;
- Approval of all material transactions and financings;
- Understanding Ennis' financial statements and other disclosures and evaluating and changing where necessary the process for producing accurate and complete reporting;
- Using its experience to advise management on major issues facing Ennis; and
- Evaluating the performance of the Board and its committees and making appropriate changes where necessary.

Directors are expected to maintain a good attendance record, and familiarize themselves with any materials distributed prior to each Board or committee meeting. All directors may place items on agendas for Board meetings. The chair of the Committee clears agendas for the meeting of committees of the Board, and committee members may place items on the agenda.

#### **Board Meetings and Executive Sessions**

The Board of Directors not only holds regular quarterly meetings, but also holds other meetings each year to review the Company's strategy, to approve its annual business plan and annual budget, and to act on the Company's regulatory filings with the SEC. The Board of Directors also communicates informally with management on a regular basis.

Non-employee directors meet by themselves, without management or employee directors present, at every regularly scheduled Board meeting.

These executive sessions are led by the Chair of the committee that has primary responsibility for the issue being discussed (e.g., the Audit Committee Chair would lead a discussion of audit-related matters). When it is not apparent which committee has specific responsibility for the subject matter, the Chairmen of the Committees will preside on a rotating basis.

#### **Committees of the Board**

The Board has three standing committees: the Audit Committee, the Compensation Committee and the Nominating and Corporate Governance Committee and are comprised entirely of independent directors. Each committee also holds regular executive sessions at which only committee members are present.

#### **Director Access to Management and Independent Advisors**

All directors are able to directly contact members of management, including, in the case of the Audit Committee, direct access to the head of internal audit. Broad management participation is encouraged in presentations to the Board, and executive management frequently meets with Board members on an individual basis. The Board and its Committees are empowered to hire, at the Company's expense, their own financial, legal and other experts to assist them in addressing matters of importance to the Company.

#### **Board Self-Evaluation**

The Board of Directors conducts a self-evaluation of its performance annually, which includes a review of the Board's composition, responsibilities, leadership and committee structure, processes and effectiveness. Each committee of the Board conducts a similar self-evaluation with respect to such committee. In addition, annually each member of the Board is individually evaluated by each other member of the Board.

#### **Director Orientation and Education**

Directors are provided extensive material regarding Ennis upon their initial election to the Board, including a binder containing information regarding Ennis and its policies and various administrative and legal matters. Other orientation procedures include meetings with senior executives of the Company in its major business units. Board meetings are occasionally held outside the corporate office to permit directors to visit operating locations of Ennis subsidiaries.

#### Non-Employee Director Compensation and Stock Ownership

The Board of Directors is responsible for establishing compensation for the Company's non-employee directors. At least every three years (completed most recently in 2007), the Nominating and Corporate Governance Committee reviews, with assistance from an outside consultant, currently Pricewaterhouse Coopers LLP, the compensation for non-employee directors, including reviewing compensation provided to non-employee directors at other companies,

and makes a recommendation to the Board for its approval. It is the Company's policy that a portion of non-employee directors' compensation should be equity-based. For details on the compensation currently provided to non-employee directors, please see *Director Compensation* section of this proxy statement.

Directors are encouraged but not required to own Common Stock of the Company. For additional information of Director stock ownership, please see *Security Ownership of the Board of Directors and Executive Officers* section of this Proxy Statement.

The Company also expects all directors to comply with all federal and state laws regarding trading in securities of the Company and disclosing material, non-public information regarding the Company. The Company has procedures in place to assist directors in complying with these laws.

#### **Code of Business Conduct and Ethics**

The Company has adopted a Code of Business Conduct and Ethics for Directors and Employees designed to help Directors and employees resolve ethical issues in an increasingly complex global business environment. Our Code of Business Conduct and Ethics applies to all Directors and employees, including the Chief Executive Officer, the Chief Financial Officer, and all Senior Financial Officers. Our Code of Business Conduct and Ethics covers topics including, but not limited to, conflicts of interest, insider trading, competition and fair dealing, discrimination and harassment, confidentiality, payments to government personnel, anti-boycott laws, U.S. embargos and sanctions, compliance procedures and employee complaint procedures. Our Code of Business Conduct and Ethics is posted on our website under the "Corporate Governance" caption in the "Investor Relations" section. A copy of the Code of Business Conduct and Ethics is available free of charge by contacting Investor Relations Department, Ennis, Inc. P.O. Box 403, Midlothian, TX 76065-0403.

#### Communication with the Board

The Board of Directors maintains a process for shareholders and interested parties to communicate with the Board. Shareholders and interested parties may e-mail, call, or write to the Board, as more fully described on the Company's website under the "Corporate Governance" caption. Communications addressed to individual Board members and clearly marked as shareholder/interested parties communications will be forwarded by the Corporate Secretary unopened to the individual addressed. Any communications addressed to the Board and clearly marked as shareholder and interested parties communications will be forwarded by the Corporate Secretary unopened to Thomas R. Price, Chairman of the Nominating and Corporate Governance Committee.

# **DIRECTORS**

#### Term

The Company's directors consist of three classes serving in staggered three-year terms. Directors for each class are elected at the Annual Meeting of Shareholders held in the year in which the term for their class expires.

#### **Director Independence and Qualifications**

As set forth in the Company's Corporate Governance Guidelines, in selecting its slate of nominees for election to the Board, the Nominating and Corporate Governance Committee and the Board have evaluated, among other things, each nominee's independence, satisfaction of regulatory requirements, financial literacy, personal and professional accomplishments and experience in light of the needs of the Company, and with respect to incumbent directors, past performance on the Board. See *Corporate Governance Matters-Criteria for Membership on the Board* section of this proxy statement. The Board has determined that all three nominees have no material relationship with the Company either directly or indirectly and are "independent" within the meaning of the listing requirements of the NYSE. In addition, the Board has determined that each director nominee is financially literate and possesses the high level of skill, experience, reputation, and commitment that is mandated by the Board. Presented below is the biographical information of all our Board members, including the nominees (Messrs. Long, Price and Quiroz).

#### **Summary of Our Independent Directors**

There is no family relationship among any of our directors and executive officers. The following table, listed in alphabetical order, sets forth the names of our current non-employee directors and nominees for director and their respective ages and positions with the Company.

Directors' Name	Age	<b>Director Since</b>	Term Expires	Positions
Frank D. Bracken	68	2008	2011	Director
Godfrey M. Long, Jr.	67	2006	2009	Director
Thomas R. Price	70	1989	2009	Director
Kenneth G. Pritchett	71	1999	2010	Director
Alejandro Quiroz	56	2003	2009	Director
Michael J. Schaefer	58	2007	2010	Director
James C. Taylor	67	1998	2010	Director

Set forth below is a description of the backgrounds of our non-employee directors, including the nominees for director. Information regarding our current employee directors (Messrs. Walters and Magill) can be found under *Executive Officers – Summary of Our Executive Officers* section of this Proxy Statement.

*Frank D. Bracken*, retired. Former president of Haggar Clothing Co. from 1994 to 2006. He held various positions with the Company during his 42 years tenure. Mr. Bracken sits on the Chancellor's Advisory Committee at the University of North Texas ("UNT") and is a director of the UNT Foundation, the UNT Athletic Board, and the UNT Business Board. He is the past president of the board of directors of Big Brothers Big Sisters of North Texas and Chairman of the Board for the National Big Brothers Big Sisters of America. Mr. Bracken serves on two public company boards — Online Vacation Center and Philanthropy World Magazine.

*Godfrey M. Long, Jr.*, Business Coach for owners of businesses and key executives focusing on effective management skills and strategic thinking. Mr. Long is a former Consultant and Director of Graphic Dimensions in Atlanta, Georgia, a printing company and forms manufacturer from 2003 to 2007. Mr. Long was Chairman and CEO of Short Run Companies, a forms manufacturer in Newport, Kentucky from 1984 to 2002.

*Thomas R. Price*, Owner and President of Price Industries, Inc., a real estate and investment company. Mr. Price has been engaged in his present occupation since 1968.

*Kenneth G. Pritchett*, President of Ken Pritchett Properties, Inc. Ken Pritchett Properties, Inc. is a Commercial and Residential Development Corporation in the Dallas/Ft. Worth Metropolitan area since 1968, specializing in shopping center and exclusive residential development. Mr. Pritchett is a member of the Board of Trustees for three Methodist Hospitals. He is a Life Director for the National Home Builders and the Texas Home Builders Association.

*Alejandro Quiroz*, Chairman of the Board of NEXT, a Mexico printing company, and President of Presto Capital, a commercial real estate company. Mr. Quiroz has served in his present position for over ten years. Mr. Quiroz, currently a resident of San Antonio, Texas, has been engaged in the printing business in both the United States and Mexico, primarily in an executive capacity, since 1975.

*Michael J. Schaefer*, Executive Vice President, Chief Financial Officer and Treasurer of Methodist Health System, Dallas, TX ("Methodist"). Methodist owns and operates three acute care hospitals and associated services in the Dallas metropolitan area. Mr. Schaefer has served in his present position with Methodist since 1982 and joined Methodist in 1979. Prior to Methodist, Mr. Schaefer was an audit supervisor with the public accounting firm of Ernst & Ernst (now Ernst & Young) where he worked from 1972 to 1979. Mr. Schaefer is a member of the American Institute of Certified Public Accountants.

*James C. Taylor*, Principal of The Anderson Group, Inc. The Anderson Group Inc., Bloomfield Hills, Michigan, is a private investment firm engaged in the acquisition and management of businesses in a variety of industries. Mr.

Taylor joined The Anderson Group Inc. in 1989 and served as the President and Chief Executive Officer of four businesses affiliated with The Anderson Group Inc. Prior to 1989, Mr. Taylor was with United Technologies Corporation for 19 years, primarily in manufacturing operations, including seven years as a Group Vice President.

#### Attendance

During fiscal year 2009, the Board of Directors met four times. No incumbent directors attended fewer than 75% of the total number of meetings of the Board of Directors and the committees of which he was a member. In addition, the Directors are encouraged and expected to attend the annual meetings of the Company's shareholders. All of the incumbent directors attended the fiscal 2008 Annual Meeting of Shareholders and are expected to attend the fiscal 2009 meeting.

# **Committee Membership**

The Company currently has three standing committees of the Board: Audit Committee, Compensation Committee and the Nominating and Corporate Governance Committee. Each committee currently is comprised of non-employee directors, all of whom are considered independent under NYSE listing standards and our Governance Guidelines. The Board of Directors and the members of each committee meet regularly in executive session without management. The charters for these committees can be found on the Company's website at <a href="https://www.ennis.com">www.ennis.com</a> under the "Corporate Governance" caption in the "Investor Relations" section. A copy of these charters is available free of charge by contacting Investor Relations Department, Ennis, Inc., P.O. Box 403, Midlothian, TX 76065-0403.

The following table details the membership of each of our committees as of February 28, 2009 and the number of times during the year each of these committees met.

			Nominating and Corporate
Directors' Name	Audit	Compensation	Governance
Number of meetings held during fiscal year end February 28, 2009 <i>Non-Employee Independent Directors</i>	5	6	3
Frank D. Bracken	X	X	
Godfrey M. Long, Jr.		X	X
Thomas R. Price	X		C
Kenneth G. Pritchett	C	X	
Alejandro Quiroz		X	X
Michael J. Schaefer	X		
James C. Taylor		C	X

C Committee Chairman

X Committee Member

#### **Audit Committee**

During fiscal year 2009, the Audit Committee met five times. The Audit Committee (i) discusses with management, the independent auditors, and the internal auditors the integrity of our accounting policies, internal controls, corporate governance, financial statements, financial reporting practices and significant corporate risk exposures, and steps management has taken to monitor, control and report such exposures; (ii) monitors the qualifications, independence and performance of our independent auditors and internal auditors; (iii) monitors our overall direction and compliance with legal and regulatory requirements and corporate governance, including our code of business conduct and ethics; and (iv) maintains open and direct lines of communication with the Board and our management, internal auditors and independent auditors.

#### **Compensation Committee**

During fiscal year 2009, the Compensation Committee met six times. The Compensation Committee oversees and administers our executive compensation policies, plans, and practices and assists the Board in discharging its responsibilities relating to the fair and competitive compensation of our executives and other key employees. In particular, the Compensation Committee is charged with assisting the Board in (i) assessing whether the various compensation programs of the Company are designed to attract, motivate and retain the senior management necessary for the Company to deliver consistently superior results and are performance based, market driven and shareholder aligned; (ii) its oversight of specific incentive compensation plans adopted by the Company, with the approval of this Committee, included stock plans, supplemental executive retirement plans and short term and long term incentive compensation plans for members of senior management of the company; (iii) assessing the effectiveness of succession planning relative to senior management of the Company; (iv) its approval, review and oversight of benefit plans of the company; and (v) its oversight of the performance and compensation of the Chief Executive Officer of the Company and the other members of the senior management team of the Company. In addition, the Compensation Committee will direct the production of all reports that the SEC rules require be included in the Company's annual proxy statement. For further information regarding the Compensation Committee's role in determining executive compensation, please see the Compensation — Compensation Discussion & Analysis below.

# **Nominating and Corporate Governance Committee**

During fiscal year 2009, the Nominating and Corporate Governance Committee met three times. The Nominating and Corporate Governance Committee identifies, investigates and recommends to the Board director candidates with the goal of creating balance of knowledge, experience and diversity. Generally, the Committee identifies candidates through the personal, business and organizational contacts of the directors and management. Potential directors should possess the highest personal and professional ethics, integrity and values, and be committed to representing the long-term interests of the Company's shareholders. In addition to reviewing a candidate's background and accomplishments, candidates for director nominees are reviewed in the context of the current composition of the Board and the evolving needs of the Company's businesses. It is the Board's policy that at all times at least a majority of its members meets the standards of independence promulgated by the NYSE and the SEC and as set forth in the Company's Corporate Governance Guidelines, and that all members reflect a range of talents, ages, skills, diversity, and expertise, particularly in the areas of accounting and finance, management, domestic and international markets and leadership sufficient to provide sound and prudent guidance with respect to the Company's operations and interests. The Company also requires that its Board members be able to dedicate the time and resources sufficient to ensure the diligent performance of their duties on the Company's behalf, including attending all Board and applicable committee meetings.

#### **Compensation Committee Interlocks and Insider Participation**

All of the members of the Compensation Committee are non-employee directors of the Company and are not former officers of the Company. During fiscal year 2009, no executive officer of the Company served as a member of the board or compensation committee of a corporation whose executive officers served on the Board or Compensation Committee of this Corporation.

#### **EXECUTIVE OFFICERS**

# **Summary of Our Executive Officers**

The following table, listed in alphabetical order, sets forth the names of our executive officers and their respective ages and positions with the Company. For those executive officers on our Board of Directors, it indicates the date they became a board member and when their current term expires. There is no family relationship among any of our directors and executive officers.

		On		
		Board	Term	
Name	Age	Since	Expires	Positions
Irshad Ahmad	41			Vice President - Apparel Division
Ronald M. Graham	61	_	_	Vice President - Administration
Michael D. Magill	61	2008	2011	Executive Vice President and Director
Richard L. Travis, Jr.	53	_	_	Secretary, CFO and Vice President - Finance
Keith S. Walters	59	1997	2011	Chairman of the Board, CEO, President and Director

#### Set forth below is a description of the backgrounds of our executive officers.

*Irshad Ahmad*, Vice President - Apparel Division and Chief Technology Officer. Mr. Ahmad assumed the additional responsibilities of Vice President – Apparel Division with the departure of Mr. Scarborough in September 2008. In July 2008 Mr. Ahmad became an executive officer of the Company with his appointment to the Chief Technology Officer position. Prior to his promotion, Mr. Ahmad served as Vice President of Corporate Information Technology since 2007. He was the Vice President of IT for Alstyle Apparel (Ennis' Apparel Segment) since 2001 and assumed the additional role of Vice President of Operations at Alstyle in 2005 until moving to corporate in 2007.

Prior to joining the company, Mr. Ahmad worked with GoInvest.com as senior database engineer to design and support development of their online trading system and financial search engine. He also served as head of the software development team in Soft Integrated Systems in Pakistan, during which time he was engaged in an ERP development project in the U.S.

Mr. Ahmad served in the Pakistan Army as an officer for a total of 13 years where he held various key positions in command, staff, and operations. He last served as General Staff Officer Grade–2 in Staff Duties Directorate at Pakistan Army's General Headquarters before starting his business career. He has undergraduate degree in Physics and Math and a Master's of Computer Science.

Ronald M. Graham, Vice President -Administration. Mr. Graham joined the Company in January 1998 as Director if Human Relations and subsequently was elected to Vice President Human Resources in June 1998. Prior to joining the Company, Mr. Graham was with E.V. International, Inc. (formerly Mark IV Industries, Inc.), an electronics manufacturing company, for 17 years as Director Employee Relations and Vice President, Administration. Prior to that time, Mr. Graham was with Sheller-Globe, an automotive parts manufacturing company, for three years as Director of Labor Relations.

*Michael D. Magill*, Executive Vice President. Mr. Magill joined the Company in 2003 as Vice President and Treasurer and subsequently was elected Executive Vice President in February 2005. Prior to joining the Company, Mr. Magill was President and Chief Executive Officer of Safeguard Business Systems, Inc., a manufacturer and distributor of business forms, for six years. Prior to that time, Mr. Magill was Executive Vice President and CFO of KBK Capital Corporation, a publicly traded finance company. Mr. Magill joined KBK Capital Corporation after ten years with MCorp, a publicly traded bank holding company, where he held various positions beginning as head of corporate finance and ending as CFO during MCorp's bankruptcy.

Richard L. Travis, Jr., Vice President — Finance, Chief Financial Officer, and Secretary. Mr. Travis joined the Company in November 2005 as Vice President Finance and Chief Financial Officer. Previously, Mr. Travis was employed as the Chief Financial Officer and Senior Vice President of Human Resources with Peerless Mfg. Co. in Dallas, Texas, a publicly traded manufacturer of filtration/separation and environmental systems for the gas, petrochemical, refinery and power markets from February 2002 to November 2005. Prior to his experience at Peerless, Mr. Travis served as the Chief Financial Officer at TrinTel Communications, a provider of services to the wireless industry, from January 1999 to December 2001, as President/Chief Operating and Chief Financial Officer at CT Holdings, Inc., a publicly traded software development and incubation company, from December 1996 to December 1999, and as Executive Vice President and Chief Financial Officer for 10 years at Texwood Industries, Inc., a multi-state/country manufacturer of kitchen cabinets and doors. His 10 years of public accounting experience included positions as a Senior Audit Manager at Grant Thornton LLP as well as audit experience with Laventhol & Horwath and Ernst & Whinney (now Ernst & Young). Mr. Travis is a registered certified public accountant.

*Keith S. Walters*, Chairman of the Board, CEO and President. Mr. Walters joined the Company in August 1997 as Vice President-Commercial Printing Operations and was appointed Vice Chairman of the Board and Chief Executive Officer in November 1997. Prior to joining the Company, Mr. Walters was with Atlas/Soundolier, a division of American Trading and Production Company, a manufacturer of electronic sound and warning systems, from 1989 to 1997, as Vice President of Manufacturing. Prior to that time, Mr. Walters was with the Automotive Division of United Technologies Corporation, an automotive parts and manufacturing company, for 15 years, primarily in manufacturing and operations.

# SECURITY OWNERSHIP

# Security Ownership of the Board of Directors and Executive Officers

The following table sets forth information regarding the beneficial ownership of our Common Stock as of May 1, 2009 for our Common Stock beneficially owned by each director, each of the executive officers, and all directors and executive officers as a group:

The percentages of shares outstanding provided in the table are based on 25,882,277 voting shares outstanding as of May 1, 2009. Beneficial ownership is determined in accordance with the rules of the Securities and Exchange Commission and generally includes voting or investment power with respect to securities. Unless otherwise indicated, each person or entity named in the table has sole voting and investment power, or shares voting and investment power with his or her spouse, with respect to all shares of stock listed as owned by that person. The number of shares shown does not include the interest of certain persons in shares held by family members in their own right. Shares issuable upon the exercise of options that are exercisable within 60 days of May 1, 2009 are considered outstanding for the purpose of calculating the percentage of outstanding shares of our Common Stock held by the individual, but not for the purpose of calculating the percentage of outstanding shares held by any other individual. In addition, the following shares have not been pledged by the respective officers or directors, unless otherwise stated in the footnotes following the table. The address of our directors, the director nominee, and executive officers listed below is c/o Ennis, Inc., 2441 Presidential Parkway, Midlothian, Texas 76065.

					Percentage		
		Veste	d (1)		of		
	Shares Stock		Option		Outstanding		
Name/Group	Owned	Awards	Awards	Total	Shares		
Irshad Ahmad	10,634	-	1,300	11,934	*		
Frank D. Bracken	-	1,333	-	1,333	*		
Ronald M. Graham	26,635	_	25,200	51,835	*		
Godfrey M. Long, Jr. (2)	7,332	2,800	-	10,132	*		
Michael D. Magill	19,757	_	16,300	36,057	*		
Thomas R. Price (3)	104,498	2,134	16,250	122,882	*		
Kenneth G. Pritchett (4)	39,498	2,134	11,250	52,882	*		
Alejandro Quiroz	7,998	2,134	12,750	22,882	*		
Michael J. Schaefer	5,333	2,133	-	7,466	*		
James C. Taylor	30,998	2,134	23,750	56,882	*		
Richard L. Travis, Jr.	15,999	-	5,200	21,199	*		
Keith S. Walters	196,723	-	73,563	270,286	1.0%		
All directors and officers, as a group (12 individuals)	465,405	14,802	185,563	665,770	2.6%		

<sup>\*</sup> Denotes ownership of less than 1%

- (1) Amounts include those awards that would be vested within 60 days of the Record Date (5/1/09).
- (2) Indirect shares attributable to Mr. Long include 1,000 shares held by Mr. Long's wife.
- (3) Included in directly owned is 30,000 shares held in irrevocable trust that Mr. Price exercises sole voting control over. Mr. Price disclaims beneficial ownership of his sister-in-laws' portion of 20,000 shares jointly owned by her and Mr. Price's wife. Reflected in the table is his wife's interest only.
- (4) Shares attributable to Mr. Pritchett are held in trust for the benefit of the named director. Mr. Pritchett exercises sole voting rights with respect to such shares.

#### **Security Ownership of Certain Beneficial Owners**

The following table gives information regarding all of the persons known by us to own, in their name or beneficially 5% or more of our outstanding Common Stock as of May 1, 2009.

Name and Address of Beneficial Owner	Class	Number of Shares	Percent of Combined Voting Power (1)
Royce & Associates, LLC (2) 1414 Avenue of the Americas New York, NY 10019	Common	2,594,216	10.0%
Capital Research Global Investors (3) 333 South Hope Street Los Angeles, CA 90071	Common	2,064,000	8.0%
Dimensional Fund Advisors, LP (4) 1299 Ocean Avenue Santa Monica, CA 90401	Common	1,989,048	7.7%
Barclays Global Investors, NA (5) Barclays Global Fund Advisors 400 Howard Street San Francisco, CA 94105	Common	1,505,952	5.8%
Allianz Global Investors Managed Accounts LLC (6) 1345 Avenue of the Americas, 49th Floor New York, New York 10105	Common	1,416,401	5.5%

- (1) Calculated based on number of voting shares outstanding as of May 1, 2009.
- (2) The information is based on a Schedule 13G filed pursuant to Rule 13(d)-1(b) with the Securities and Exchange Commission by Royce & Associates, LLC on January 23, 2009.
- (3) This information is based on a Schedule 13G filed pursuant Rule 13 d-1(b) with the Securities and Exchange Commission by Capital Research Global Investors on February 6, 2009.
- (4) The information is based on a Schedule 13G filed pursuant to Rule 13(d)-1(b) with the Securities and Exchange Commission by Dimensional Fund Advisors LP on February 9, 2009. Dimensional Fund Advisors LP ("Dimensional"), an investment advisor registered under Section 203 of the Investment Advisors Act of 1940, furnishes investment advice to four investment companies registered under the Investment Company Act of 1940, and serves as investment manager to certain other commingled group trusts and separate accounts. These investment companies, trusts and accounts are the "Funds." In its role as investment advisor or manager, Dimensional possesses investment and/or voting power over the securities of the Issuer described in this schedule that are owned by the Funds, and may be deemed to be the beneficial owner of the shares of the Issuer held by the Funds. However, all securities reported in this schedule are owned by the Funds. Dimensional disclaims beneficial ownership of such securities. In addition, the filing of the Schedule 13G by Dimensional shall not be construed as an admission that the reporting person or any of its affiliates is the beneficial owner of any securities covered by the Schedule 13G for any other purposes than Section 13(d) of the Securities Exchange Act of 1934.

- (5) This information is based on a Schedule 13G filed pursuant to Rule 13(d) with the Securities and Exchange Commission by Barclays on February 6, 2009.
- (6) The information is based on a Schedule 13G filed pursuant to Rule 13(d)-1(b) with the Securities and Exchange Commission by Allianz Global Investors Managed Accounts, LLC ("AGIMA") on February 11, 2009. AGIMA is a Delaware limited liability company and investment adviser registered under Section 203 of the Investment Advisers Act of 1940, as amended. The ownership indicated is held by certain investment advisory clients or discretionary accounts of which AGIMA is the investment adviser. Investment advisory contracts grant AGIMA all voting and/or investment power over the securities held by such clients or accounts. As a result, AGIMA may be deemed to be the beneficial owner within the meaning of rule 13d-3 under the Securities Exchange Act of 1934.

#### **AUDIT-RELATED MATTERS**

#### **Audit Committee Report**

The Audit Committee of the Board (the "Audit Committee") is responsible for providing independent, objective oversight of the Company's financial reporting functions and internal control systems. The Audit Committee is currently composed of four non-employee directors. The Board has determined that the members of the Audit Committee satisfy the requirements of the NYSE as to independence, financial literacy and expertise. The Board has determined that at least one member, Michael J. Schaefer, is an audit committee financial expert as defined by the SEC. The responsibilities of the Audit Committee are as set forth in the written charter adopted by the Company's Board and last amended on January 13, 2004. One of the Audit Committee's primary responsibilities is to assist the Board in its oversight of the integrity of the Company's financial statements. To assist it in fulfilling its oversight, the Committee regularly meets separately with the internal auditor, the independent auditors, management and the Company's outside counsel. The following report summarizes certain of the Committee's activities in this regard during the fiscal year ended February 28, 2009.

# Independent Auditors and Internal Audit Matters

The Audit Committee has discussed with the Company's independent auditors their plan for the audit of the Company's annual consolidated financial statements, including the independent auditors' evaluation of the effectiveness of the Company's internal control over financial reporting, as well as reviews of the Company's quarterly financial statements. During fiscal 2009, the Audit Committee met regularly with the independent auditors, with and without management present, to discuss the results of their audits and reviews, as well as their evaluations of the Company's internal control over financial reporting and the overall quality of the Company's accounting principles. In addition, the Audit Committee has received the written disclosures and the letter from the independent auditors required by the Independence Standards Board Standard No. 1 (Independence Discussions with Audit Committees) and discussed with the independent auditors the auditors' independence from the Company and its management. In determining that the auditors are independent, the Committee also considered whether the provision of any of the non-audit services described in *Independent Auditor's Services and Fees* section of this proxy is compatible with maintaining their independence. The Audit Committee has also appointed Grant Thornton LLP as the Company's independent auditors for fiscal year 2010, and the Board concurred in its appointment.

The Audit Committee has reviewed and approved the annual internal audit plan and has met regularly with the Company's internal auditor, with and without management present, to review and discuss the internal audit reports, including reports relating to operational, financial and compliance matters.

# Financial Statements for the Fiscal Year Ended February 28, 2009

Management has the primary responsibility for the financial statements and the reporting process, including the systems of internal and disclosure controls (including internal control over financial reporting). The independent auditors are responsible for performing an independent audit of the Company's consolidated financial statements

and internal control over financial reporting and expressing opinions on (i) the conformity of the consolidated financial statements with U.S. generally accepted accounting principles and (ii) the effectiveness of the Company's internal control over financial reporting.

In this context, the Audit Committee has met and held discussions with management and the independent auditors with respect to the Company's audited financial statements for the fiscal year ended February 28, 2009. Management represented to the Audit Committee that the Company's consolidated financial statements were prepared in accordance with U.S. generally accepted accounting principles.

In connection with its review of the Company's year-end financial statements, the Audit Committee has reviewed and discussed with management and the independent auditors the consolidated financial statements, management's assessment of the effectiveness of the Company's internal control over financial reporting and the independent auditors' evaluation of the effectiveness of the Company's internal control over financial reporting. The Audit Committee also discussed with the independent auditors matters required to be discussed by Statement on Auditing Standards No. 61 (Communications with Audit Committees), as amended, including the quality and acceptability of the Company's accounting policies, financial reporting processes and controls.

In performing its functions, the Audit Committee acts only in an oversight capacity and necessarily relies on the work and assurances of the Company's management and independent auditors, which, in their reports, express opinions on the conformity of the Company's annual financial statements with U.S. generally accepted accounting principles and the effectiveness of the Company's internal control over financial reporting. In reliance on the reviews and discussions referred to in this Report and in light of its role and responsibilities, the Audit Committee recommended to the Board of Directors, and the Board approved, that the audited financial statements of the Company be included in the Company's Annual Report on Form 10-K for the fiscal year ended February 28, 2009 for filing with the SEC.

#### THE ENNIS, INC. AUDIT COMMITTEE

Kenneth G. Pritchett, *Chairman*Frank D. Bracken
Thomas R. Price
Michael J. Schaefer

#### Policy Regarding Pre-Approval of Services Provided by the Independent Auditors

The Audit Committee pre-approves all audit and permissible non-audit services provided by the independent registered public accounting firm. These services may include audit services, audit-related services and tax services and may include, to a very limited extent, specifically designated non-audit services, which in the opinion of the Audit Committee, will not impair the independence of the registered public accounting firm. Pre-approval is generally provided for up to one year, and any pre-approval is detailed as to the particular service or category of services and is generally subject to a specific budget. The independent registered public accounting firm and management are required to periodically report to the Audit Committee regarding the extent of services provided by the independent registered public accounting firm in accordance with this pre-approval, and the fees for the services performed to date. In addition, the Audit Committee may, as required, also pre-approve particular services on a case-by-case basis.

#### **Independent Auditor's Services and Fees**

Grant Thornton LLP served as our independent registered public accounting firm during our fiscal years ended February 28, 2009 and February 29, 2008. For the fiscal year ended 2009 and 2008, we were billed the following fees by Grant Thornton LLP:

	 Fiscal 2009	 Fiscal 2008
Audit Fees (1)	\$ 773,202	\$ 781,132
Tax Fees (2)	 141,354	 67,023
	\$ 914,556	\$ 848,155

- (1) Aggregate fees for professional services billed for the audit of the Company's consolidated financial statements, including internal control over financial reporting, review of the interim consolidated financial statements included in quarterly reports and services that are normally provided by the independent registered public accounting firm in conjunction with statutory and regulatory filings or engagements.
- (2) Fees for tax services, tax advice, and state, federal and international tax consultation.

The Audit Committee has concluded that the provision of the non-audit services listed above is compatible with maintaining the independence of Grant Thornton LLP.

#### **COMPENSATION**

# **Director Compensation**

The Company compensates its non-employee directors using a mix of compensation, including: an annual cash retainer, meeting fees and committee chair fees and stock option and restricted stock grants. Directors who are Company employees receive no additional compensation for serving on the Board.

#### Cash Compensation

All non-employee directors received \$24,000 annual cash compensation (the retainer) and \$2,000 per Board meeting fee. All retainers are paid monthly and meeting fees are paid as incurred. Non-employee directors serving in specified committee positions also receive the following additional cash compensation.

- \$6,000 Chair of the Audit Committee
- \$6,000 Chair of the Compensation Committee
- \$6,000 Chair of the Nominating and Corporate Governance Committee
- \$1,500 All other Committee members per meeting fee

# **Equity Compensation**

In addition to cash compensation, all non-employee directors receive annual stock grants, which can take the form of stock options or restricted stock units. Stock option and restricted stock grants typically vest ratably over four years and three years, respectively. Options are granted with an exercise price equal to the fair market value of the Company's stock on the date of grant. In addition, new Board members, upon their initial election, receive either a grant of stock options or restricted stock. During fiscal year 2009, each member of the Board received a grant of 2,400 restricted stock units, with the exception of Mr. Bracken, who received 4,000 restricted stock upon his election as a director last fiscal year.

The following table sets forth the information regarding compensation earned by the Company's non-employee directors during the year ended February 28, 2009:

								•	/alue			
	Fees								and			
	Earned					No	n-Equity	Non	qualified			
	or Paid		Stock Option Awards Awards		Incentive Deferred							
	in Cash				Awards		wards		Plan	Com	pensation	All
Directors' Name	(\$)	(\$) (2) (3) (\$) (4)		Compensation		Earnings		Compensation		Total		
Frank D. Bracken (1)	\$ 31,000	\$	13,985	\$	-	\$	-	\$	-	\$	-	\$ 44,985
Godfrey M. Long, Jr.	\$ 40,500	\$	49,603	\$	-	\$	-	\$	-	\$	-	\$ 90,103
Thomas R. Price	\$ 47,500	\$	36,903	\$	5,698	\$	-	\$	-	\$	-	\$ 90,101
Kenneth G. Pritchett	\$ 52,500	\$	36,903	\$	5,698	\$	-	\$	-	\$	-	\$ 95,101
Alejandro Quiroz	\$ 42,000	\$	36,903	\$	6,767	\$	-	\$	-	\$	-	\$ 85,670
Michael J. Schaefer	\$ 37,500	\$	40,013	\$	-	\$	-	\$	-	\$	-	\$ 77,513
James C. Taylor	\$ 51,000	\$	36,903	\$	5,698	\$	-	\$	-	\$	-	\$ 93,601

- (1) Mr. Bracken's term as director began on June 26, 2008.
- (2) The dollar amount recognized for financial statement reporting purposes for our fiscal year ended February 28, 2009, in accordance with Statement of Financial Accounting Standards No. 123 (revised 2004), "Share-Based Payment" (FAS 123R). The assumptions used to calculate these values are set forth in Note 12 to our consolidated financial statements, which are included in our Annual Report on Form 10-K for the year ended February 28, 2009.
- (3) Presented below are the grant date fair value of each stock award granted in fiscal year 2009 (computed in accordance with FAS 123R) and the aggregate number of stock and option awards outstanding on February 28, 2009. There were no option awards granted during fiscal year 2009.

		Restricted	Grant	Total Stock	<b>Total Option</b>
	Date of	Stock Units	Date Fair	Awards	Awards
Directors' Name	Grant	Awarded	Value	Outstanding	Outstanding
Frank D. Bracken	6/26/2008	4,000	\$ 64,880	4,000	-
Godfrey M. Long, Jr.	6/26/2008	2,400	\$ 38,928	5,068	-
Thomas R. Price	6/26/2008	2,400	\$ 38,928	4,402	17,500
Kenneth G. Pritchett	6/26/2008	2,400	\$ 38,928	4,402	12,500
Alejandro Quiroz	6/26/2008	2,400	\$ 38,928	4,402	14,000
Michael J. Schaefer	6/26/2008	2,400	\$ 38,928	5,067	-
James C. Taylor	6/26/2008	2,400	\$ 38,928	4,402	25,000

(4) The dollar amount recognized for financial statement reporting purposes for our fiscal year ended February 28, 2009, in accordance with FAS 123R. The assumptions used to calculate these values are set forth in Note 12 our consolidated financial statements, which are included in our Annual Report on Form 10-K for the year ended February 28, 2009.

#### **Executive Compensation**

#### Compensation Discussion and Analysis

The following section describes our compensation structure and programs for our named executive officers. The discussion primarily focuses on the compensation elements and decisions during our fiscal year ended February 28, 2009. We address why we believe the elements of our program are right for our Company and our shareholders as we explain how compensation is determined.

Ennis currently has five named executive officers. They have the broadest job responsibilities and policy authority in the Company. They are held accountable for the Company's performance and for maintaining a culture of strong ethics and integrity. The details of compensation for our CEO, CFO and three other named executive officers can be found in the tables within this section.

The employment of Mr. David T. Scarborough, our Vice President – Apparel Division was terminated on September 17, 2008. Mr. Irshad Ahmad, our acting Chief Technology Officer, assumed the additional responsibilities of Vice President – Apparel Division upon Mr. Scarborough's departure.

#### Overview

# Who is responsible for determining the compensation of executive officers?

The Compensation Committee (the "Committee") of our Board of Directors determines compensation for all executive officers, including named executive officers. The Committee consists entirely of independent directors who are determined by the Nominating and Corporate Governance Committee of the Board of Directors. The Committee reviews the performance of the Company, assesses the performance of the individuals, and will from time to time retain the services of an independent consulting firm, obtaining "best practice" advice as well as research of compensation plans for comparable executives within the manufacturing industry and more specifically the printing and apparel sectors. The Committee did not use a compensation consultant this year.

The ability of the Committee members to judge performance effectively is enhanced by the exposure they get to Ennis' operations as members of our Board of Directors. The Board participates in regular updates on our business priorities, strategies and results through attendance at regularly scheduled Board meetings. The independent Directors schedule regular interviews with all key executives during the course of the year and have frequent interaction with and open access to executive officers. This gives them considerable opportunity to ask questions and assess the performance of individual executives and the Company.

The Committee has taken action where appropriate and possible, to preserve the deductibility of compensation paid to the named executive officers in compliance with Internal Revenue Code Section 162(m), which requires, among other things, that executive compensation must qualify as "performance-based compensation" to qualify for and preserve tax deductibility.

What are the objectives of our compensation program for executive officers and what is it designed to reward?

The objective of the compensation program for our executive officers is to hold them accountable for the financial and competitive performance of the Company and their individual contributions toward successful Company results. The compensation program is based on the following principles:

- 1. Pay for performance pay better than the market median for performance that is superior to competitors.
- 2. Provide rewards that motivate executives to think and act in the best interest of our shareholders.

The Committee judges performance based on three specific measures: revenue goals, operating margin and return on capital. Additionally, the Committee considers and assesses the Company's progress in key strategic areas such as new markets served and acquisitions and the executive's contribution in these key areas.

# What are the elements of our executive compensation?

Our executive compensation consists of four basic elements:

- 1. Cash compensation, consisting of base salary and performance bonus.
- 2. Long-term compensation awarded as equity, consisting generally of stock options and restricted stock units.

- 3. Basic Company benefits, consisting of standard benefits as offered to other employees, including retirement benefits, health and life insurance.
- 4. Perquisites, consisting of auto allowance, opportunity to defer cash compensation, supplemental retirement contributions and company-paid supplemental life insurance.

Why do we choose to pay each element and how do we decide how much to pay or include as compensation?

We believe the combination of cash compensation and long-term equity compensation creates the right balance between performance, reward, retention and promotion of shareholders' interests.

The Committee determines the combination and amount of each of these elements when setting the levels of our executive's compensation. Executive compensation is reviewed annually at the first quarterly Board meeting following the conclusion of our fiscal year. From time to time the Committee may meet to consider any off cycle changes that it deems appropriate because of changes in job responsibility or regulatory requirements.

The specifics of each element are as follows:

#### Cash Compensation

Cash compensation is a combination of base salary and performance bonus. Our objective is to deliver total cash compensation that reflects the Company's performance as well as the executive's individual contribution to that performance. If the Company and individual perform better than competitors, the goal is to deliver total cash compensation that is generally above the market median. If performance is below expectation, the total cash compensation will be generally below the market median.

<u>Base Salary</u> — This is the least variable form of compensation intended to compensate the executive officers for the job duties assigned. The Company generally pays base salaries between the average and the 90th percentile of the market for officers performing comparable jobs. The base salary of executive officers can vary depending on the individual's qualifications, experience, and performance and is at the Committee's discretion.

The Committee determines the target range for executive positions by gathering specific information about base salaries and total cash compensation for similar positions in the relevant study category as specified by the Committee. The relevant study category typically includes matching positions at manufacturing companies within our industry and other companies of a similar size. This information is compiled and supplied to the Committee by the independent compensation consultant selected by the Committee. The Committee may or may not adjust base salaries based upon its analysis of the study data and performance. A summary of this analysis and relevant information is included in the *Discussion of Performance and Compensation Committee Actions for Fiscal Year 2009 and 2010*, section of this report.

<u>Performance Bonuses</u> — This element is variable and depends upon the Company's performance and the executive officers' contribution toward that performance. The Committee has full discretion to determine the participation in, and the allocation of, any developed bonus pool for the named executive officers.

The Annual Performance Bonus Plan is designed to reward executives for the attainment of Company performance measures. Each executive is assigned a percentage of base salary eligibility for reaching targeted performance. A threshold is established at 95% of targeted performance before a bonus is considered. Executives are eligible for up to 150% of their assigned target percentage should targeted goals be reached or exceed 150%. These percentages are based upon the Committee's determination of level of responsibility. The current percentages of base salary eligibility for the named executive officers are:

			Maximum
	Threshold	Target	150% of Target%
CEO/President	0	60%	90%
Executive Vice President	0	40%	60%
Vice President Finance (CFO)	0	40%	60%
Vice President Administration	0	40%	60%
Vice President Apparel Division	0	40%	60%

A bonus pool is generated based upon these percentages if predetermined goals are met in the areas of profit, return on capital and sales. These goals are weighted by importance at 40% profit, 40% return on capital, and 20% sales growth. These goals are established and approved by the Board at the beginning of the fiscal year based upon the approved business plan. The business plan is presented to the Board after review by management to assure that the plan meets or exceeds strategic objectives for the year. *Profit* as used in this calculation is equal to our net earnings before the after tax impact of all bonus awards. *Return on capital* is computed by dividing our *profit* by our average shareholders' equity during the fiscal year.

When the year-end audited financials are available, the bonus pool is finalized by Management and presented to the Committee. The Committee analyzes the performance of the executive officers and the performance of the Company against the predetermined goals to determine the extent of bonus to be awarded. The Committee arrives at its own conclusions as to the level of bonus awards. They present the recommendations to the Board for discussion and approval. Only independent directors vote on the final awards.

The Board also determines any discretionary bonus awards for the prior fiscal year period at the April quarterly meeting. Discretionary bonuses are sometimes awarded to executives for exceptional performance that was not anticipated by the business plan used in establishing the annual performance goals. An example would be a successful acquisition of a business during the previous year. Another could be the successful sale of a business during the year. The independent directors have the sole authority in determining and awarding any discretionary bonus. All bonuses awarded are performance based. A summary and discussion of Committee actions on performance bonuses is included in the *Discussion of Performance and Compensation Committee Actions for Fiscal Year 2009 and 2010*, section of this report.

#### **Equity Awards**

Equity awards for our named executive officers have been granted from our 1998 and 2004 Long-Term Incentive Plans. All previously granted awards are disclosed in the *Outstanding Equity Awards at Fiscal Year End* Table.

When granted, equity awards are meant to align the interests of named executive officers with our shareholders, and to motivate and reward our executive officers to increase the shareholder value of the Company over the long term. The 2004 Long-Term Incentive Plan, as approved by shareholders, allocated 500,000 shares of stock to be available to management and non-employee directors in the form of options (either incentive stock options or non-qualified stock options), restricted stock grants, stock appreciation rights, restricted unit grants, phantom stock options or other incentive awards. The Compensation Committee determines eligible employees, the timing of options and award grants, the number of shares granted, vesting schedules, option prices and duration and other terms of any stock options and other awards.

We also believe that long-term incentive awards are a key element in retaining key individuals. The Committee believes it is important to retain a strong, capable executive team that has aligned interests with the Company's shareholders. To further promote alignment of interests with shareholders, the Committee has recommended guidelines for Executive Stock Ownership (See Corporate Governance Guidelines). The type of equity awards granted under the 1998 and 2004 Long-Term Incentive Plans include:

<u>Incentive Stock Options</u> — Each stock option represents the right to purchase a specified number of shares of our Common Stock at the set exercise price subject to the terms of an option agreement. The exercise price is the fair market value of the Company's stock on the day the Committee grants the option. As a result, any value that an executive receives from a stock option is solely the result of increases in the value of the stock. Any increase in the value of the stock benefits all our shareholders, which aligns the executive and shareholder interests. These options vest ratably over four years at 25 percent per year. They have a term of ten years.

<u>Non-Qualified Stock Options</u> — This type of option is similar to the Incentive Stock Option and is typically used only when Incentive Stock Options are limited by the plan or IRS limitations.

<u>Restricted Stock Grants</u> — The Committee can also grant awards of restricted stock to the executive officers. Any granted shares are typically granted with a restrictive vesting schedule, which renders the shares subject to substantial risk of forfeiture if or when an executive terminates employment prior to vesting. The stock is granted at the fair market value of the Company's stock on the day the Committee awards the grant. The recipient of a grant is entitled to dividends on the shares beginning on the grant date. These grants typically vest ratably at 33 1/3 percent per year.

There are additional methods of rendering stock value to recipients under the terms of the shareholder approved Long-Term Incentive Plan including, stock appreciation rights, phantom stock options and dividend equivalent rights. The Committee has determined that these methods will not be used at this time.

#### **Perquisites**

The fourth basic elements of compensation for the named executive officers are perquisites. The named executive officers typically enjoy the same benefit as all salaried employees; however, the Committee has determined that the named executive officers will receive an auto allowance as follows:

Mr. Walters	\$ 12,000	Annually
Mr. Travis	\$ 8,000	Annually
Mr. Magill	\$ 8,000	Annually
Mr. Graham	\$ 8,000	Annually
Mr. Ahmad	\$ 8,000	Annually

# Other Benefits

#### Retirement Plans

All named executive officers participate in the Pension Plan For The Employees of Ennis, Inc. This is a Company funded defined benefit plan which promises a certain benefit to the eligible named executive officers upon normal retirement. Normal retirement is defined as the first day of the month of the latter of his 65th birthday or the fifth anniversary of participation if hired after age 60. The pension plan provides for retirement benefits on a formula based on the average pay of the highest five consecutive compensation years during active employment, integration of certain Social Security benefits, years of service and reaching a normal retirement age of 65.

The Internal Revenue Code limits the maximum annual compensation covered by the plan. The limit for 2009 is \$245,000. This limitation as well as the limitation on highly compensated participants in the Ennis 401(k), significantly limits the retirement benefit for the named executive officers. This past year the Board decided that a select number of executives, including the named executive officers, would be granted a supplemental benefit under the Ennis Deferred Compensation Plan to make-up some of the retirement benefit lost because of the imposed limitations. The named executive officers were granted the following non-qualified deferred benefits during fiscal year 2009:

	ipplemental Retirement Grant	Ma	rred 401(k) tch (non- ialified)
Keith S. Walters	\$ 212,760	\$	5,000
Richard L. Travis, Jr.	\$ 81,250	\$	5,000
Michael D. Magill	\$ 105,000	\$	-
Ronald M. Graham	\$ 62,500	\$	5,000
Irshad Ahmad	\$ 33,748	\$	-
David T. Scarborough	\$ 27,750	\$	-

All the named executive officers were eligible to participate in the Ennis 401(k) Plan, which is a qualified plan that allows all employees of the Company to save up to allowed limits on a before tax basis. The named executive officers did not receive any matching Company contributions under the qualified plan.

All named executive officers were eligible to defer cash compensation under the Ennis Deferred Compensation Plan, which is a non-qualified plan that allows deferral of compensation until retirement or termination. The amounts deferred by the named executive officers are indicated in the above table.

The named executive officers receive an annual non-qualified match of 25% limited to \$5,000 for savings in the Company's 401(k) Plan. The match would accumulate in the Company's Non-qualified Deferred Compensation Plan.

The named executive officers are eligible for Company paid supplemental term life insurance at the following benefit amounts:

Mr. Walters	\$ 1,000,000
Mr. Travis	\$ 500,000
Mr. Magill	\$ 500,000
Mr. Graham	\$ 500,000
Mr. Ahmad	\$ 500,000

The Company's contribution paid for this benefit is imputed as income to the executive.

The named executive officers do not receive a tax gross up for any of these benefits.

#### **Employment Agreements**

The Committee has determined that it is in the best interests of the Company and its shareholders to enter into employment agreements with each of the named executive officers. The current agreements have initial terms, ranging from 1 to 3 years beginning January 1, 2009 and are automatically extended on a year-to-year basis after the initial term unless notification of non-renewal is given 60 days in advance of the agreement current expiration date. The employment contracts are referenced as exhibits to our Annual Report on Form 10K. We entered into these agreements to ensure the retention of covered executives and provide encouragement to perform their roles for an extended period of time with focus on annual and multiple year objectives.

The agreements establish the beginning base salary, eligibility for bonuses, benefits, perquisites, as well as, certain non-compete, non-solicitation, and confidentiality covenants that protect the Company.

Compensation upon termination is outlined in the agreements and described in detail below. If one of the named executive officers is terminated without cause or within two years after a change of control, or if the executive terminates the agreement for "good reason", as defined in the agreement, then the executive would receive a multiple of current base salary and the prior year's bonus as set forth in the following table.

	Without Cause	With Cause	Change of Control	
	(base salary + bonus)	(base salary)	(base salary + bonus)	
Mr. Walters	1X	0	2.99 X	
Mr. Travis	1X	0	2.50 X	
Mr. Magill	1X	0	2.50 X	
Mr. Graham	1X	0	2.50 X	
Mr. Ahmad	1X	0	2.50 X	

In addition to these cash severance amounts, the named executive officer would be eligible for continuation of basic employee group benefits if terminated without cause, upon a change of control triggering event or resigns for good reason and would also vest for all qualified plan benefits and be eligible to receive either pay or reimbursement for employee costs and expenses for outplacement services, as is customary and reasonable in the Dallas area for the executive's level of responsibility. The basic benefit continuation period is three months for all named executive officers.

#### Definitions for Types of Termination Summarized from Employment Agreements.

Termination by the Company includes termination at death, total disability of 90 days or more in any 12 month period or retirement. There would be no requirement for severance payment for these reasons..

#### Termination for cause is defined to mean:

- (i) conduct by Executive constituting a material act of willful misconduct in connection with the performance of duties, including without limitation, violations of Company's policies on sexual harassment, ethics, or any other policies then in effect; misappropriation of funds or property of Company or any of its affiliates other than the occasional, customary and de minimis use of Company property for personal purposes; or other willful misconduct that is below normal industry standards, as determined in the sole discretion of the Company;
- (ii) continued willful and deliberate non-performance by Executive of his duties where non-performance continues for more than ten (10) days following written notice of such non-performance, unless ten (10) days notice would be futile in correcting issues related to non-performance;
- (iii) Executive refuses or fails to follow lawful directives and such refusal or failure has continued for more than ten (10) days following written notice, unless the ten (10) days notice would be futile in correcting issues related to non-performance;
- (iv) any criminal or civil conviction of Executive, a plea of nolo contendere, or other conduct by the Executive that has resulted in or would result in material injury to the reputation of the Company including, without limitation, conviction or fraud, theft, embezzlement or crime involving moral turpitude;
- (v) a material breach by Executive of any of the provisions of the employment agreement;
- (vi) alcohol/drug addiction and failure by Executive to successfully complete a recovery program; or
- (vii) intentional wrongful disclosure of confidential information of Company or engaging in wrongful competitive activity with Company.

Termination <u>without cause</u> is defined, generally, as any termination of Executive's employment by the Company for any reason other than those specified above prior to the end of the term of the agreement.

Termination by Executive. The Executive can terminate his employment for good reason as defined below and after providing thirty (30) days written notice to the Company. Good reason means any of the following:

- (i) Executive is removed from his position other than due to termination of the term of the employment agreement, discharge for cause, change of control, death, disability or retirement; or
- (ii) Company fails to make payment to the Executive required to be made by the employment agreement.

### Severance Payment After Change of Control

If any of the named executive officers is terminated within 90 days prior to or within two years after a change of control as defined by the employment agreements, the executive will be entitled to a lump sum severance payment and immediate vesting of benefits and long-term incentive awards and options. The value of these payments and benefits is set forth in the *Potential Payments Upon Termination or Change in Control* section.

Under the terms of the current employment agreements the named Executives are entitled to a "Tax Gross Up" in connection with a termination and severance as a result of change of control. If the Executive becomes subject to taxes of any state, local or federal taxing authority that would not have been imposed on such payments but for the occurrence of a change of control, including any excise tax under Section 4999 of the Code and any successor or comparable provision, then, in addition to any other benefits provided under or pursuant to the Agreement the Company shall pay to the Executive an amount equal to the amount of any such taxes imposed or to be imposed on the Executive. In addition the Company will "Gross Up" this amount in an additional amount equal to the aggregate amount of taxes that are or will be payable by the Executive as a result of this gross up payment. The amount of these gross up payments will be determined by a nationally recognized accounting firm selected by the Company.

### Discussion of Performance and Compensation Committee Actions for Fiscal Years 2009 and 2010

The Committee met 6 times during fiscal year 2008-2009 for the purpose of considering overall compensation for the named executive officers of the Company. At this meeting, the members discussed and considered each officer's performance and relative contribution toward the performance of the Company during the fiscal year. The Committee also discussed the bonus generated for the fiscal year and the performance factors that contributed to the pool. There were discussions about the competitive positioning for the year, the named executive officers' 2008-2009 base salaries as compared to the compensation study supplied by the Company's independent consultant, Thomas J. Reno & Associates, Inc. The Consultant's study compared the named executive officers' base salaries to those of direct competitors and data supplied by the ECS-Top Management Compensation Report for similar sized manufacturing companies. The direct industry competitors used in the study were:

Cenveo, Inc. Print Manufacturing
Standard Register, Inc. Print Manufacturing
Delta Apparel, Inc. Apparel Manufacturing

ACCO Brands Corporation Office Supply Manufacturing/Selling

Harland-Clarke Print Manufacturing

A summary of the earlier study results comparing base salaries is presented in the following table:

	2007	2007	2007
<b>Executive Officers</b>	Base Salary	Study Average	90th Percentile
Mr. Walters, CEO, President	\$788,000	\$753,077	\$874,432
Mr. Travis, Vice President Finance	\$325,000	\$324,643	\$393,826
Mr. Magill, Executive Vice President	\$420,000	\$436,800	\$483,329
Mr. Graham, Vice President Administration	\$250,000	\$243,213	\$295,000
Mr. Ahmad, Vice President Apparel	\$300,000	\$361,540	\$437,092

The Committee discussed the performance of the Company relative to the competitors and made the determination that the Company performed better than its direct competitors and that the executive management of the Company had performed at or above expectations. However, considering the current and foreseeable economic environment, the Committee decided to forego merit and performance adjustments for the current fiscal year. The one exception is Mr. Ahmad who was recently promoted to Vice-President of the Apparel Division.

<b>Executive Officers</b>	From	To	%
Mr. Walters, CEO, President	\$838,000	\$838,000	0.0%
Mr. Travis, Vice President Finance	\$355,000	\$355,000	0.0%
Mr. Magill, Executive Vice President	\$460,000	\$460,000	0.0%
Mr. Graham, Vice President Administration	\$268,000	\$268,000	0.0%
Mr. Ahmad, Vice President Apparel	\$300,000	\$325,000	8.3%

The Committee reviewed and considered the performance of the Company relative to the goals established in the annual incentive plan in order to determine the appropriate annual incentive awards for the named executive officers.

For the year ending February 28, 2009, the performance bonus targets were established as part of the annual planning process. Each operational division of the Company submits its business plans for review to the executive officers of the Company. This review includes the consideration of the market circumstances, material cost, operational challenges and the appropriate level of task. All of the divisional plans and corporate expenses are combined to determine the overall business plan for the Company. The sales, profit, and return on capital goals are determined and recommended by executive management as the targets for the business year. After review and discussion the Board adjusts or approves the targets. The result is established as the business plan for the year with predetermined targets for sales, profit, and return on capital. The targets for the business year ended February 28, 2009 were:

Sales	\$ 678,005,000
Profit	\$ 45,868,000
Return on Capital	12.4%

Reaching these targets would result in the generation of 100% bonus pool for the named executive officers. The Committee evaluates the performance of the individual named officers and determines the amount of bonus to be awarded from the bonus pool. For the year ended February 28, 2009, the following performance was achieved:

Sales	\$ 584,029,000
Loss - as reported	\$ (32,768,000)
Profit - proforma (1)	\$ 37,649,000
Return on Capital - as reported	-10.1%
Return on Capital - proforma (1)	9.8%

(1) Proforma amounts excludes after-tax effect of the: 1) impairment charge (\$67.9 million), 2) additional provision relating to bankruptcy of large apparel customer (\$1.6 million), and 3) additional charge for inventory reserve relating to junior and fleece products (\$2.1 million).

While performance bonus targets were not achieved during fiscal year 2009, the Committee compared the overall performance of the company against its direct competitors and determined that the company achieved results substantially higher than its competition. In addition, the Committee reviewed the Company's performance in light of the current economic climate. As a result, the Committee determined a discretionary bonus was warranted in recognition of such performance. The following discretionary bonuses were awarded effective April 23, 2009:

Mr. Walters	CEO, President	\$105,000
Mr. Travis	Vice President Finance	\$26,500
Mr. Magill	Executive Vice President	\$30,000
Mr. Graham	Vice President Administration	\$21,500
Mr. Ahmad	Vice President Apparel	\$30,000

In addition to the base salary adjustments and bonus payments, the Committee determined that the following stock awards would be granted to the named executive officers:

Mr. Walters	13,000	Non-Qualified Grants
Mr. Walters	13,000	Restricted Stock Grants
Mr. Travis	15,000	Non-Qualified Options
Mr. Magill	20,000	Non-Qualified Options
Mr. Graham	1,000	Non-Qualified Grants
Mr. Graham	1,000	Restricted Stock Grants
Mr. Graham	5,000	Non-Qualified Options
Mr. Ahmad	20,000	Non-Qualified Options

These grants are made by the Committee under the terms of the Company's Long Term Incentive Plan. The non-qualified grants were fully vested on the date of grant, the restricted stock grants vest one year from the date of grant and the non-qualified options vest equally at 25% each year for the next four years. All grants were made at the opening share price of \$8.94 on the date of grant April 29, 2009.

### **Compensation Committee Report**

The Compensation Committee has reviewed and discussed with management this Compensation Discussion and Analysis section of the Company's 2009 Proxy Statement. Based on its review and discussions with management, the Compensation Committee recommended to the Board of Directors that the Compensation Discussion and Analysis be included in the Company's Proxy Statement for 2009 and its Annual Report on Form 10-K for the fiscal year ended February 28, 2009.

## THE ENNIS, INC. COMPENSATION COMMITTEE

Frank D. Bracken Godfrey M. Long, Jr. Kenneth G. Pritchett Alejandro Quiroz James C. Taylor, Chairman

#### **Summary Compensation Table**

The following table sets forth fiscal year end 2009 compensation information regarding the Company's Chief Executive Officer, Chief Financial Officer and the three remaining most highly paid executive officers during the year ended February 28, 2009, collectively, the "named executive officers".

Change in

												Change in					
												Pension					
												Value					
												and					
									No	n-Equity		Nonqualified					
									I	ncentive		Deferred		All			
						Stock	C	Option		Plan		Compensation		Other			
					,	Awards		wards	Cor	npensation		Earnings	Cor	npensation			
Name and Principal Position	Year	S	alary (\$)	Bonus		(1)		(2)		(3)		(4)		(5)		Total	
Keith S. Walters	2009	_	827,802	\$ -	\$	277,923	\$	-	\$	105,000	\$	(373,820)	\$	232,180	\$	1,069,085	
Chairman of the Board,	2008		811,000	\$ -			\$	_	\$	555,604	\$	(171,773)	\$	224,228		1,598,702	
President and Chief	2007		713,461	\$ -	\$	65,108	\$	616	\$	513,000	\$	189,148	\$	205,612		1,686,945	
Executive Officer	200.	Ψ.	, 10, 101	Ψ	Ψ	02,100	Ψ	010	Ψ	213,000	Ψ	103,110	Ψ	200,012	Ψ	1,000,7 .5	
Executive officer																	
Richard L. Travis, Jr.	2009	\$	348,884	\$ -	\$	96,139	\$	-	\$	26,500	\$	(54,248)	\$	95,965	\$	513,240	
Vice President-Finance, Chief	2008	\$	323,077	\$ -	\$	54,286	\$	-	\$	152,767	\$	10,520	\$	78,694	\$	619,344	
Financial Officer and	2007	\$	236,538	\$ -	\$	6,563	\$	-	\$	110,000	\$	15,915	\$	70,886	\$	439,902	
Secretary																	
•																	
Michael D. Magill	2009	\$	450,075	\$ -	\$	146,906	\$	7,593	\$	30,000	\$	(107,608)	\$	114,550	\$	641,516	
Executive Vice President	2008	\$	432,308	\$ -	\$	99,152	\$	7,742	\$	197,423	\$	28,132	\$	114,550	\$	879,307	
and Treasurer	2007	\$	380,769	\$ -	\$	43,476	\$	7,742	\$	175,000	\$	31,272	\$	102,967	\$	741,226	
Ronald M. Graham	2009	\$	264,333	\$ -	\$	74,778	\$	-	\$	21,500	\$	(43,859)	\$	78,505	\$	395,257	
Vice President	2008	\$	257,692	\$ -	\$	45,712	\$	-	\$	117,513	\$	21,017	\$	71,769	\$	513,703	
	2007	\$	228,462	\$ -	\$	12,306	\$	123	\$	95,000	\$	46,931	\$	64,955	\$	447,777	
Irshad Ahmad (6)	2009	\$	253,842	\$ -	\$	21,329	\$	_	\$	30,000	\$	(13,242)	\$	35,081	\$	327,010	
Vice President																	
Chief Technology Officer																	
David T. Scarborough (7)	2009	\$	247,922	\$ -	\$	77,753	\$	-	\$	-	\$	(70,494)	\$	114,795	\$	369,976	
Vice President	2008	\$	378,307	\$ -	\$	64,131	\$	_	\$	60,000	\$	742	\$	203,760	\$	706,940	
	2007	\$	354,461	\$ -	\$	16,408	\$	_	\$	175,000	\$	6,823	\$	213,641	\$	766,333	

- (1) The dollar amount recognized for financial statement reporting purposes for our fiscal year ended February 28, 2009, in accordance with FAS 123R. The assumptions used to calculate these values are set forth in Note 12 to our consolidated financial statements, which are included in our Annual Report on Form 10-K for the year ended February 28, 2009.
- (2) The dollar amount recognized for financial statement reporting purposes for our fiscal year ended February 28, 2009, in accordance with FAS 123R. The assumptions used to calculate these values are set forth in Note 12 to our consolidated financial Statements, which are included in our Annual Report on Form 10-K for the year ended February 28, 2009.
- (3) The amounts awarded for fiscal year ended February 28, 2009 represent discretionary bonus amounts paid under the Company's Annual Performance Bonus Plan (the "Plan"). The amounts for the fiscal year ended February 29, 2008 and February 28, 2007 represent amounts paid under the Company's Plan for the accomplishment of pre-set performance goals. In these years, the Company exceeded predetermined combined performance goals

- for profit, return on capital and sales. The incentive awards reflect this performance and awards are at or slightly above the named executive officers' target award levels with the exception of Mr. Scarborough's 2008 bonus which was adjusted downward due to the performance of the apparel group.
- (4) The actuarial increase in the present value of the named executive officer's benefits under the Company's pension plan using the actuarial process specified by the pension plan. For named executive officers who leave and have not completed five years vesting service, amounts assume vesting in all cases and retirement at age of 65. Mr. Scarborough is not a participant in the Company's Pension Plan. The earnings on Company contributions in the Deferred Compensation Plan are reflected in the column. The Company contributions are invested in an array of mutual funds held in a Rabbi Trust. The investment returns are consistent with the type of funds available for retirement funds and are similar to the funds available in the Company's 401(k) Plan. Mr. Walters, also, has 20,000 share units of phantom stock in the Company Deferred Compensation Plan. The amount in this column for Mr. Walters includes the increase (decrease) in value and dividends during this year.
- (5) For information regarding the amounts included in this column, please see "All Other Compensation Table" below.

	Co	Company ontribution to Benefit Plans (a)	a:	erquisites nd Other Personal enefits (b)	(	Other (c)	Total		
Keith S. Walters	\$	217,760	\$	12,000	\$	2,420	\$	232,180	
Richard L. Travis, Jr.	\$	86,250	\$	8,000	\$	1,715	\$	95,965	
Michael D. Magill	\$	105,000	\$	8,000	\$	1,550	\$	114,550	
Ronald M. Graham	\$	67,500	\$	8,000	\$	3,005	\$	78,505	
Irshad Ahmad	\$	33,748	\$	1,333	\$	-	\$	35,081	
David T. Scarborough	\$	27,750	\$	4,667	\$	82,378	\$	114,795	

- (a) The contributions made to the Ennis Deferred Compensation Plan for supplemental retirement benefits. The amounts are awarded by the Compensation Committee on an annual basis. The awards for this fiscal year were a percentage of the prior year's base salary. The percentages were: Mr. Walters, 27%; Mr. Travis, 25%; Mr. Magill, 25%; Mr. Graham, 25%; Mr. Ahmad, 15%; and Mr. Scarborough, 15%. The actual contributions for each of the named executives were as follows: Mr. Walters, \$212,760; Mr. Travis, \$81,250; Mr. Magill, \$105,000; Mr. Graham, \$62,500; Mr. Ahmad, \$33,748; and Mr. Scarborough, \$27,750. In addition, each of the named executive officers was eligible for an additional 25% match to any savings in the Company's 401(K) Plan. The match contributions were: Mr. Walters, \$5,000; Mr. Travis, \$5,000; Mr. Magill, \$0; Mr. Graham, \$5,000; Mr. Ahmad, \$0 and Mr. Scarborough, \$0.
- (b) The amount received by the named executive officers for auto allowance.
- (c) The amount paid for supplemental executive life insurance premiums during this fiscal year for Mr. Walters, Mr. Travis, Mr. Magill and Mr. Graham. Additionally, Mr. Scarborough's amount included a temporary housing allowance of \$36,923 and the imputed value of living in a Company leased residence in the amount of \$45,000.
- (6) Mr. Ahmad became an executive officer on July 15, 2008.
- (7) Mr. Scarborough's employment with the Company terminated on September 17, 2008.

## **Grants of Plan-Based Awards**

There were no stock option grants to the named executive officers during fiscal year ended February 28, 2009. The following table provides information on restricted stock unit grants to named executive officers during fiscal year ended February 28, 2009.

	Date of Grant	Number of Shares Awarded (a)	Grant Date Fair Value of Awards (b)
Keith S. Walters	04/23/2008	20,000	309,800
Richard L. Travis, Jr.	04/23/2008	8,400	130,116
Michael D. Magill	04/23/2008	9,800	151,802
Ronald M. Graham	04/23/2008	5,880	91,081
Irshad Ahmad	04/23/2008	1,400	21,686
David T. Scarborough	04/23/2008	8,400	130,116

<sup>(</sup>a) The restricted stock units granted vest in equal annual installments over 3 years.

## **Outstanding Equity Awards at Fiscal Year End**

The following table provides information regarding stock options and restricted stock held by the named executive officers as of February 28, 2009.

Ontion Awards

Stools Assenda (2)

			Option Awards			Stock A	ward	is (2)
Executives' Name	Date of Option Grant	Number of Securities Underlying Unexercised Options Excercisable	Number of Securities Underlying Unexercised Options Unexcercisable (1)	Option Exercise Price	Option Expiration Date	Stock Awards Number of Shares or Units of Stock Awards That Have Not Vested	Si	Market Value of Shares or Units of tocks That Have Not
Keith S. Walters	4/21/1999	100,000	-	\$ 8.69	4/21/2009 (4)	-		-
	4/20/2000	43,363	-	\$ 7.06	4/20/2010	-		-
	4/19/2001	25,000	-	\$ 7.90	4/19/2011	-		-
	2/27/2006	5,200	-	\$ 19.69	2/27/2016	-		-
	4/20/2007		-			9,600	\$	78,528
	4/23/2008		-			20,000	\$	163,600
Richard L. Travis, Jr.	2/27/2006	5,200	_	\$ 19.69	2/27/2016	-		_
	4/20/2007		_			4,000	\$	32,720
	4/23/2008		-			8,400	\$	68,712
Michael D. Magill	6/17/2004	10,275	3,425	\$ 15.64	6/17/2014	-		_
· ·	2/27/2006	2,600	-	\$ 19.69	2/27/2016	-		_
	4/20/2007	,	_			4,667	\$	38,176
	4/23/2008		-			9,800	\$	80,164

<sup>(</sup>b) Calculated based on the closing market price of the Company's common stock as of the date of grant — \$15.49. For the value of these grants as of 2/28/09 — see the following table.

			Option Awards			Stock A	wards	s (2)
						Stock Awards		
						Number		Market
			Number of			of	•	Value of
		Number of	Securities			Shares or	S	hares or
		Securities	Underlying			Units of		Units of
		Underlying	Unexercised			Stock Awards	St	ocks That
	Date of	Unexercised	Options	Option	Option	That		Have
	Option	Options	Unexcercisable	Exercise	Expiration	Have Not		Not
Executives' Name	Grant	Excercisable	(1)	Price	Date	Vested	V	vested (3)
Ronald M. Graham	4/21/1999	15,000	-	\$ 8.69	4/21/2009 (4)	-		-
	4/20/2000	15,000	-	\$ 7.06	4/20/2010	-		-
	4/19/2001	5,000	-	\$ 7.90	4/19/2011	-		-
	2/27/2006	5,200	-	\$ 19.69	2/27/2016	-		-
	4/20/2007		-			2,800	\$	22,904
	4/23/2008		-			5,880	\$	48,098
Irshad Ahmad	2/27/2006	1,300	-	\$ 19.69	2/27/2016	-		-
	4/20/2007		-			667	\$	5,456
	4/23/2008		-			1,400	\$	11,452

- (1) The stock option award was granted to Mr. Magill on June 17, 2004. The remaining unvested options vest on June 17, 2009.
- (2) The awards of restricted stock were all granted April 20, 2007 and April 23, 2008 and vest in equal annual installments over 3 years.
- (3) Calculated using the NYSE closing price of \$8.18 per share of our Common Stock on February 28, 2009.
- (4) These option contracts expired on 4/21/09 without being exercised.

#### **Option Exercises and Stock Vested**

The following table provides information as to each of the named executive officers information on exercises of stock options and the vesting of restricted stock awards during fiscal year ended February 28, 2009, including: (i) the number of shares of Common Stock underlying options exercised during fiscal year ended February 28, 2009; (ii) the aggregate dollar value realized upon the exercise of such options; (iii) the number of shares of our Common Stock received from the vesting of awards of restricted stock during fiscal year ended February 28, 2009; and (iv) the aggregate dollar value realized upon such vesting on February 28, 2009, which is the vesting date of the restricted stock awards reflected in the table.

Executives' Name Keith S. Walters	Option A	Award	Stock Awards					
	Number of Shares Value Acquired on Realized on		Number of Shares Acquired on	Value Realized on				
Executives' Name	Exercise (#)	Exe	ercise (\$) (1)	Vesting (#)	<b>Vesting (\$) (2)</b>			
Keith S. Walters	42,250	\$	247,057	8,108	\$	66,323		
Richard L. Travis, Jr.	-	\$	-	2,334	\$	19,092		
Michael D. Magill	-	\$	-	4,541	\$	37,145		
Ronald M. Graham	16,000	\$	75,800	2,025	\$	16,565		
Irshad Ahmad	-	\$	-	667	\$	5,456		
David T. Scarborough	_	\$	_	2,000	\$	16,360		

- (1) The amount realized equals the difference between the fair market value of Common Stock on the date of exercise and the exercise price, multiplied by the number of shares acquired on exercise.
- (2) The amount realized is based on the market value of the stock at date of vesting.

#### **Pension Benefits**

We have a noncontributory retirement plan that covers approximately 14% of our employees. The plan provides for retirement benefits on a formula based on the average pay of the highest five consecutive compensation years during active employment, integration of certain Social Security benefits, length of service and a normal retirement age of sixty-five. All forms of remuneration, including overtime, shift differentials and bonuses, are covered by the plan. However, due to restrictions imposed by the Internal Revenue Code, effective January 1, 2002, the maximum annual compensation covered by the plan is limited to \$205,000. Future years' maximum can be increased for inflation (for 2009, the maximum is \$245,000). Prior to this date, the maximum annual compensation covered by the plan was limited to \$150,000 (indexed for inflation).

The following table shows the present value as of February 28, 2009, of the benefit of the named executive officers under our qualified defined benefit pension plan.

		Number of				
		Number of Years	Pres	sent Value of	Pay	ments
		Credited	Ac	ccumulated	D	uring
Name	Plan	Service (2)	F	Benefit (3)	Fisc	al 2009
Keith S. Walters	Ennis, Inc. DB Pension Plan	11.50	\$	191,471	\$	-
Richard L. Travis, Jr.	Ennis, Inc. DB Pension Plan	3.10	\$	35,323	\$	-
Michael D. Magill	Ennis, Inc. DB Pension Plan	5.20	\$	99,259	\$	-
Ronald M. Graham	Ennis, Inc. DB Pension Plan	11.00	\$	214,586	\$	-
Irshad Ahmad	Ennis, Inc. DB Pension Plan	2.00	\$	9,463	\$	-
David T. Scarborough (1)	N/A	0.00	\$	-	\$	-

- (1) Mr. Scarborough was not eligible to participate in the Company's Pension Plan. He instead was eligible to participate in the Company's 401(k) Defined Contribution Plan.
- (2) Credited service began on the date the named executive became eligible to participate in the plan. Participation began on January 1 following the year of employment. Accordingly, each of the named executives has been employed by Ennis for longer than the years of credited service shown above.
- (3) The assumptions and valuation methods used to calculate the present value of the Accumulated Pension Benefits shown are the same as those used by Ennis for financial reporting purposes and are described in Note 13 to Ennis Annual Report on Form 10-K for the year ended February 28, 2009.

## Nonqualified Deferred Compensation in Last Fiscal Year

The following table shows the information about the contributions and earnings, if any, credited to the accounts maintained by the named executive officers under nonqualified deferred compensation agreements, any withdrawals or distributions from the accounts during fiscal year 2009, and the account balances on February 28, 2009.

	]	Executive	I	Registrant		Aggregate				Aggregate
	Co	ontribution	C	ontribution		Earnings	Agg	gregate		Balance at
		in Fiscal		in Fiscal		in Fiscal	With	drawals/	F	ebruary 28,
Executives' Name	Ye	ear 2009 (1)	Ye	ear 2009 (2)	Y	ear 2009 (3)	Dist	ribution		2009
Keith S. Walters	\$	124,615	\$	212,760	\$	(373,820)	\$	-	\$	2,168,925
Richard L. Travis, Jr.	\$	93,432	\$	81,250	\$	(54,248)	\$	-	\$	295,067
Michael D. Magill	\$	25,000	\$	105,000	\$	(107,608)	\$	-	\$	292,611
Ronald M. Graham	\$	-	\$	62,500	\$	(43,859)	\$	-	\$	197,594
Irshad Ahmad	\$	1,154	\$	33,748	\$	(13,242)	\$	-	\$	45,483
David T. Scarborough	\$	-	\$	27,750	\$	(70,494)	\$	-	\$	106,128

- (1) The named executive officers are able to defer a percentage of their salary and bonus upon voluntary elections made by them into the Ennis Deferred Compensation Plan. The amounts indicated represent the portions so deferred by each named executive last fiscal year. The amounts indicated have been included in the salary column of the *Summary Compensation Table* on page 32.
- (2) Amounts represent contributions to be made by the Company for the 2009 fiscal year to the Ennis Deferred Compensation Plan for Supplemental Retirement Benefits. The amounts are awarded each year by the Compensation Committee. The awards this year were based on a percentage of each named executives prior year base salary, and were as follows: Mr. Walters, 27%; Mr. Travis, 25%; Mr. Magill, 25%; Mr. Graham, 25%; Mr. Ahmad, 15%; and Mr. Scarborough, 15%. Amounts indicated have been included in the "All Other Compensation" column of the *Summary Compensation Table* on page 32.
- (3) Amounts represent earnings on Company contributions during the year on each named executives' deferred compensation account. Mr. Walters' amount also includes \$143,200 lost during the year on his 20,000 shares of phantom stock. These earnings have been included in "Change in Pension Value and Non Qualified Deferred Compensation Earnings" column of the *Summary Compensation Table* on page 32.

#### **Potential Payments Upon Termination or Change in Control**

The following tables summarize the estimated payments to be made under certain circumstances to each named executive officer as more completely described in the *Employment Agreements* section in the *Compensation Disclosure and Analysis*. For the purposes of the quantitative disclosure in the following tables, and accordance with SEC regulations, we have assumed that the termination took place on February 28, 2009.

The following table describes payments that would be required to each of our named executive officers in the event of a "Change in Control" as defined by the Employment Agreements.

	Base	Group					
	Salary	Benefit			Deferred		
	and	Plans	Other	Pension	Compensation	Equity	
Executives' Name	Bonus (1)	Continuation (2)	Benefits (3)	Benefits	(4)	Awards (5)	Total
Keith S. Walters	\$4,166,876	\$ 3,601	\$558,459	\$191,471	\$2,168,925	\$297,586	\$7,386,918
Richard L. Travis, Jr.	\$1,269,418	\$ 1,249	\$159,982	\$ 35,323	\$ 295,067	\$101,432	\$1,862,471
Michael D. Magill	\$1,643,558	\$ 3,892	\$163,812	\$ 99,259	\$ 292,611	\$118,340	\$2,321,471
Ronald M. Graham	\$ 963,783	\$ 2,973	\$ 20,000	\$214,586	\$ 197,594	\$ 89,165	\$1,488,101
Irshad Ahmad	\$ 975,000	\$ 3,601	\$ 20,000	\$ 9,463	\$ 45,483	\$ 16,908	\$1,070,455

- (1) Amounts indicated in the table are as of February 28, 2009. When termination is a result of change in control as defined in Employment Agreements and qualifies for change in control, severance payment is equal to 2.99 times Mr. Walters' base salary and a severance bonus equivalent to 1.0 times his prior years' (fiscal year 2008) bonus. All other named executive officers would receive amounts equal to 2.5 times their base salary and a severance bonus equivalent to 1.0 times their prior years' bonus. All wages and salary, bonuses, fringe benefits, pension benefits and other deferred compensation arising out of the employment relationship are treated as compensation. Transfers of stock options and stock grants are also treated as compensation payments. If current salary and prior years' (fiscal year 2009) bonuses were used (i.e., amounts currently payable), the calculated amounts would be approximately as follows: Mr. Walters, \$2,820,000; Mr. Travis, \$954,000; Mr. Magill \$1,225,000; Mr. Graham, \$724,000; and Mr. Ahmad, \$887,500.
- (2) All named executive officers receive three months of continued group benefits.
- (3) All named executive officers would receive up to \$20,000 toward outplacement services. Mr. Walters, Mr. Travis and Mr. Magill include "tax gross up" of \$538,459, \$139,982 and \$143,812, respectively, see Item 6 below.
- (4) Aggregate account value as of February 28, 2009. The amounts shown in the *Nonqualified Deferred Compensation in Last Fiscal Year* table on page 37 include the amounts shown in this column.
- (5) Calculated as the (i) difference between the exercise price of all outstanding in-the-money options and the closing price of our common stock as of February 28, 2009 (\$8.18), multiplied by the number of such options as of February 28, 2009 plus (ii) the outstanding stock grants as of February 28, 2009 multiplied by the closing price of our common stock.
- (6) Under the terms of the employment agreements the named executive officers are entitled to a "tax gross up" in connection with a termination and severance in connection with a change in control. If the executive becomes subject to taxes of any state, local, or federal taxing authority that would not have been imposed on such payments but for the occurrence of a change of control, including any excise tax under Section 4999 of the Code and any successor or comparable provision, then in addition to any other benefits provided under or pursuant to the Agreement the Company shall pay to the executive an amount equal to the amount of any such taxes imposed or to be imposed on the executive. In addition, the Company will "gross up" this amount in an additional amount equal to the aggregate amount of taxes that are or will be payable by the executive as a result of this gross up payment.

The following table describes payments that would be required to each of our named executive officers in the event of a "Without Cause" termination as defined by the Employment Agreements.

		WI					
	Base	Group					
	Salary	Benefit			Deferred		
	and	Plans	Other	Pension	Compensation	Equity	
Executives' Name	Bonus (1)	Continuation (2)	Benefits (3)	Benefits	(4)	Awards (5)	Total
Keith S. Walters	\$1,393,604	\$ 3,601	\$ 20,000	\$191,471	\$2,168,925	\$297,586	\$4,075,187
Richard L. Travis, Jr.	\$ 507,767	\$ 1,249	\$ 20,000	\$ 35,323	\$ 295,067	\$101,432	\$ 960,838
Michael D. Magill	\$ 657,423	\$ 3,892	\$ 20,000	\$ 99,259	\$ 292,611	\$118,340	\$1,191,525
Ronald M. Graham	\$ 385,513	\$ 2,973	\$ 20,000	\$214,586	\$ 197,594	\$ 89,165	\$ 909,831
Irshad Ahmad	\$ 390,000	\$ 3,601	\$ 20,000	\$ 9,463	\$ 45,483	\$ 16,908	\$ 485,455

(1) Amounts indicated in the above table are as of February 28, 2009. When a termination is "Without Cause" as defined by the Employment Agreements, the severance amounts would be calculated as follows: 1.0 times fiscal year 2009 base salary and prior years' (fiscal year 2008) bonus. If current salary and prior years' (fiscal year 2009) bonuses were used (i.e., amounts currently payable), the calculated amounts would be approximately as follows: Mr. Walters, \$943,000; Mr. Travis, \$382,000; Mr. Magill, \$490,000; Mr. Graham, \$290,000; and Mr. Ahmad, \$355,000.

- (2) All named executive officers receive three months of continued group benefits.
- (3) All named executive officers would receive up to \$20,000 toward outplacement services.
- (4) Aggregate account value as of February 28, 2009. The amounts shown in the *Nonqualified Deferred Compensation in Last Fiscal Year* table on page 37 include the amounts shown in this column.
- (5) Calculated as the (i) difference between the exercise price of all outstanding in-the-money options and the closing price of our common stock as of February 28, 2009 (\$8.18), multiplied by the number of such options as of February 28, 2009 plus (ii) the outstanding restricted stock grants as of February 28, 2009 multiplied by the closing price of our common stock.

The following table describes payments that would be required to each of our named executive officers in the event of a "With Cause" termination, as defined by the Employment Agreements.

				WITH	CAUSE				
	Base	(	Froup						
	Salary	В	enefit				Deferred		
	and	]	Plans	(	Other	Pension	Compensation	Equity	
Executives' Name	Bonus	Cont	inuation	Ве	enefits	Benefits	(1)	Awards (2)	Total
Keith S. Walters	\$ -	\$	-	\$	-	\$191,471	\$2,168,925	\$ 55,458	\$2,415,854
Richard L. Travis, Jr.	\$ -	\$	-	\$	-	\$ 35,323	\$ 295,067	\$ -	\$ 330,390
Michael D. Magill	\$ -	\$	-	\$	-	\$ 99,259	\$ 292,611	\$ -	\$ 391,870
Ronald M. Graham	\$ -	\$	-	\$	-	\$214,586	\$ 197,594	\$ 18,163	\$ 430,343
Irshad Ahmad	\$ -	\$	-	\$	-	\$ 9,463	\$ 45,483	\$ -	\$ 54,946

- (1) Aggregate account value as of February 28, 2009. The amounts shown in the *Nonqualified Deferred Compensation in Last Fiscal Year* table on page 37 include the amounts shown in this column.
- (2) Calculated as the difference between the exercise price of all vested in-the-money options and the closing price of our common stock as of February 28, 2009 (\$8.18), multiplied by the number of such options as of February 28, 2009.

The following table describes payments that would be required to each of our named executive officers in the event of a disability, or death termination as defined by the Employment Agreements.

	TERM	INATION I	UE TO	DISABILITY	TERMINATION DUE TO DEATH		
Executives' Name	Comp	ensation	]	Benefits (1)		Benefits (2)	
Keith S. Walters	\$	-	\$	360,000	\$	1,250,000	
Richard L. Travis, Jr.	\$	-	\$	720,000	\$	750,000	
Michael D. Magill	\$	-	\$	240,000	\$	750,000	
Ronald M. Graham	\$	-	\$	240,000	\$	750,000	
Irshad Ahmad	\$	-	\$	1,440,000	\$	750,000	

- (1) Reflects monthly long term disability benefits of \$5,000 until the age of 65.
- (2) All named executive officers benefits include basic life insurance benefits of \$250,000. Mr. Walters' benefits include \$1,000,000 non-qualified life insurance benefits and Mr. Travis, Mr. Magill, Mr. Graham and Mr. Ahmad include \$500,000 non-qualified life insurance benefits.

## SECTION 16(a) BENEFICIAL OWNERSHIP REPORTING COMPLIANCE

Section 16(a) of the Securities Exchange Act of 1934 requires the Company's directors and executive officers, and persons who own more than 10% of a registered class of the Company's equity securities, to file reports of ownership and changes in ownership of the Company's Common Stock with the SEC and the NYSE, and to furnish the Company with copies of the forms they file. To the Company's knowledge, based solely on a review of the copies of such reports furnished to it and written representations of our officers and directors, during the year ended February 28, 2009, all Section 16(a) reports applicable to its officers and directors were filed on a timely basis, with the exception of Mr. Long who failed to timely report a sale by his wife of Ennis stock.

#### **OTHER MATTERS**

The Board does not intend to present any other items of business other than those stated in the Notice of Annual Meeting of Shareholders. If other matters are properly brought before the meeting, the persons named as your proxies will vote the shares represented by it in accordance with their best judgment. Discretionary authority to vote on other matters is included in the proxy.

## ENNIS BOARD OF DIRECTORS

## Keith S. Walters

Chairman of the Board, CEO and President of Ennis, Inc.

#### Michael J. Schaefer

Executive Vice President, CFO and Treasurer of Methodist Health Systems

## Michael D. Magill

Executive Vice President Ennis, Inc.

#### Frank D. Bracken

Retired and Former President of Haggar Clothing Co.

## Godfrey M. Long, Jr.

Former Director of Graphic Dimensions and Former Chairman and CEO of Short Run Companies

## Thomas R. Price

Owner and President Price Industries, Inc.

#### Kenneth G. Pritchett

Developer of Residential and Commercial Properties

## Alejandro Quiroz

Chairman of the Board - NEXT President of Presto Capital

## James C. Taylor

Principal
The Anderson Group, Inc.

## ENNIS CORPORATE EXECUTIVE OFFICERS

## Keith S. Walters

Chairman of the Board, CEO and President of Ennis, Inc.

## Richard L. Travis, Jr.

Vice President of Finance, Chief Financial Officer and Secretary

#### Ronald M. Graham

Vice President - Administration

## Michael D. Magill

Executive Vice President and Director

#### **Irshad Ahmad**

Vice President - Apparel Division Chief Technology Officer



#### SHAREHOLDER SERVICES

Registered shareholders [who hold shares in their name] with questions or seeking services, including change of address, lost stock certificate, transfer of stock to another person and other administrative services, should contact the Transfer Agent at:

Computershare Investor Services, LLC Attn: Shareholders Services 2 North LaSalle Street Chicago, Illinois 60602 312-588-4990

www.computershare.com

Beneficial shareholders [who hold their shares through brokers] should contact the broker directly on all administrative matters.

# FINANICAL & OTHER COMPANY INFORMATION

Copies of our financial information, such as this Annual Report on Form 10-K and our Proxy Statement to our shareholders, as filed with the Securities and Exchange Commission (SEC), Quarterly Reports on Form 10-Q, and other filings with the SEC may be viewed or downloaded from the Company's website:

www.ennis.com/investor\_relations.html

Alternatively, you can order copies, free of charge, by contacting Ms. Sharlene Reagan - Executive Assistant to our Vice President of Finance.

#### COMMON STOCK

Ennis, Inc. common stock is listed on the New York Stock Exchange under the tickler symbol "EBF."

As of May 1, 2009, there were approximately 25,882,277 million shares outstanding and approximately 1,133 shareholders of record.

#### FISCAL YEAR 2009 STOCK PRICE PERFORMANCE

High: \$19.92 Low: \$ 8.01 Close (2/27/09) \$ 8.18

# ANNUAL MEETING OF SHAREHOLDERS

The Annual Meeting of Shareholders will be held on July 1, 2009, beginning at 10:00 a.m., local time. The meeting will take place at the Midlothian Community Center located at One Community Circle, Midlothian Texas 76065.

#### NUMBER OF EMPLOYEES

More than 5836 worldwide at February 28, 2009.

#### CORPORATE ADDRESS

2441 Presidential Parkway Midlothian, Texas 76065

#### INVESTOR RELATIONS

Keith S. Walters Chairman of the Board, CEO and President 2441 Presidential Parkway Midlothian, Texas 76065 800-752-5386

keith\_walters@ennis.com

#### INDEPENDENT ACCOUNANTS

Grant Thornton, LLP

#### OUTSIDE CORPORATE COUNSEL

Patton Boggs, LLP

#### CERTIFICATIONS

Ennis has filed with the SEC as exhibits to its Annual Report on Form 10-K for the year ended February 28, 2009, the certification of each of its Chief Executive Officer and Chief Financial Officer required by Section 302 of the Sarbanes-Oxley Act. In addition, Ennis has submitted to the New York Stock Exchange the required certification of the Chief Executive Officer with respect to Ennis' compliance with the New York Stock Exchange's corporate governance listing standards.

#### CAUTION CONCERNING FORWARD LOOKING STATEMENTS

This document includes certain "forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995. These statements are based on management's current expectations and are subject to uncertainty and changes in circumstances. Actual results may vary materially from the expectations contained herein due to changes in economic, business, competitive, technology, strategic and or regulatory factors. More detailed information about these factors is set forth in our Quarterly Reports on Form 10-Q, as filed with the SEC and in this Annual Report on Form 10-K under the caption "Certain Risk Factors." Ennis is under no obligation to [an expressly disclaims any such obligation to] update or alter it forward-looking statements, whether as a result of new information, subsequent events or otherwise.

#### CORPORATE PUBLICATIONS

Copies of Ennis, Inc.'s Annual Report on Form 10-K (excluding exhibits) and other filings with the SEC are without charge upon written request to Ennis, Inc., 2441 Presidential Parkway, Midlothian, Texas 76065, Attn: Investor Relations, or by email: investor@ennis.com. All such filings are also available on our website: www.ennis.com/investor\_relations.html.

### TRADEMARK INFORMATION

All trademark and service marks referenced herein are owned by the respective trademark or service mark owners.

## **DIRECTIONS TO ENNIS 2009 ANNUAL MEETING**

#### If traveling from the North on I-35 East:

If on I-35E, travel South to US Hwy 287 (Ft. Worth exit), exit and take US Hwy 287 North toward Ft. Worth until you reach Midlothian (**Do not take 287 Business in Midlothian**). Exit at Midlothian Pkwy, turn left onto Midlothian Pkwy and proceed to Mount Zion Rd. Turn right and continue to Community Circle and turn right. The Conference Center will be on the right in the larger of the two buildings.

#### If traveling from the North on US Hwy 67:

If traveling on US Hwy 67, travel South to Hwy 287 South (**Do not take 287 Business**). Take Hwy 287 South and exit at FM 663/14th St, proceed to 14th Street, and turn right. Follow 14th St. until you reach Mount Zion Rd. and turn left. Continue approximately 1 block to Community Circle and turn left. The Conference Center will be on the right in the larger of the two buildings.

#### If traveling from the East:

If traveling from the East, take US Hwy 287 North until you reach Midlothian (**Do not take 287 Business in Midlothian**). Exit at Midlothian Pkwy, turn left onto Midlothian Pkwy and proceed to Mount Zion Rd. Turn right and continue to Community Circle and turn right. The Conference Center will be on the right in the larger of the two buildings.

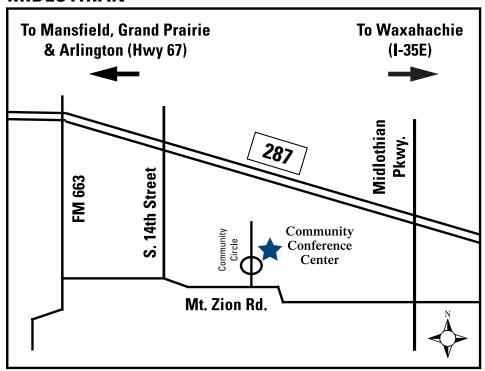
#### If traveling from the West:

If traveling from the West, take Hwy 287 South until you reach Midlothian and take the FM 663/14th St. exit. Proceed to 14th Street, turn right and continue to Mount Zion Rd. Turn left onto Mount Zion Rd. and proceed to Community Circle and turn left. The Conference Center will be on the right in the larger of the two buildings.

#### If traveling from the South:

If traveling from the South, take I-35E and head North to US Hwy 287 North (Ft. Worth exit). Exit and take US Hwy 287 North until you reach Midlothian (**Do not take 287 Business in Midlothian**). Exit at Midlothian Pkwy, turn left onto Midlothian Pkwy and proceed to Mount Zion Rd. Turn right and continue to Community Circle and turn right. The Conference Center will be on the right in the larger of the two buildings.

## **MIDLOTHIAN**



Ennis, Inc.